

Private Equity Analyst (Startup PE firm)

Ulam is a Search Fund

Ulam (ulamindustrie.fr) is looking to acquire, operate and grow a private company with an initial enterprise value between 5 MEUR – 50 MEUR. I am funded by over 15 seasoned entrepreneurs, executives, and investors. The Founder at Ulam is an INSEAD MBA graduate and has a background in international business development, corporate finance and entrepreneurship. **This is a unique opportunity to break into the Private Equity industry without prior experience in it.**

Description of Analyst Internship

The internship will involve a hands-on learning experience with many of the core activities involved with running a startup PE firm and LBO approach. An Analyst should expect to develop a fundamental knowledge of the process by which small and middle market companies are bought and sold. Analysts will also gain a working understanding of the industry participants involved in middle market transactions and the motivating factors driving their behavior.

Details of Analyst Internship

- Research and identify attractive industries based on Ulam's criteria
- Develop investment theses and an understanding of business models for selected industries
- Production of letters and emails for targeted small businesses owners
- Review of confidential information on potential acquisitions and business opportunity modeling
- Participation in phone calls with investment bankers and small business owners
- Significant mentorship from Ulam's Founder and weekly meetings to discuss progress

Who Should Apply to this Internship

- Candidates must be fluent in French
- Highly motivated candidates who have a strong and proven interest in the fields of PE and entrepreneurship.
- Applicants should be currently enrolled in a top-tier business institution (INSEAD, HEC, ESCP, ESSEC, Dauphine, etc.) or in a top-tier French engineering school (X, Mines, Centrale, etc.)
- This internship will be paid at the ~ **650 EUR/month level**.

Starting date: Jan 2025 or before (may be different for INSEAD candidates)

Duration: 4 or 6 months (flexible depending on your profile)

Contacts:

- Founder and Managing Partner Dimitri Novikov (dimitri@ulamindustrie.fr)
- Internet site : www.ulamindustrie.fr