

**Job Title: Executive Conversations**

Location: Bengaluru

Experience Level: 2+ years.

Job Type: Full-Time

Reports to: Team Lead - Conversations

**Job Description:**

The Executive - Conversations, will be responsible to make outbound calls & communicate details of products/services, virtual sessions, conferences & roadshows.

**Key Responsibilities**

1. Responsible for making outbound calls for virtual sessions/conferences/roadshows.
2. Collection and profiling of data
3. Reaching out to customers and explaining them the benefits of products/attending sessions/events
4. Prospecting/generating leads and scheduling meetings.
5. Adhering to quality standards
6. Achieving targets set for activities assigned.
7. Describe products and services verbally and clearly to customers.
8. Data capturing & maintenance of customer/potential customer databases as per set guidelines.
9. Generate & publish reports of the outbound calls for assigned activities.

**Qualifications:**

Graduation in any stream.

2-3 years of relevant experience is essential.

**Skills Required:**

1. 1 to 3 years of experience in outbound calling, inside sales/lead generation.
2. Energetic, enthusiastic, persistent and patient professional with excellent customer service skills.
3. Excellent communication skills (Both Written & Verbal)
4. Self-starter with a high energy level & Self Motivated.
5. Dynamic presenter with the ability to sell products/services.
6. Excellent proficiency in MS – Office (Excel/Word/PowerPoint) - Mandatory

**Company Description**

Younion Marketing Solutions is a dynamic and innovative marketing company dedicated to helping businesses build strong, lasting connections with their target audience. We specialize in creating immersive brand experiences through events, digital marketing, and creative storytelling.

Ready to join our team? [Apply Here!](#)