

Yao (Jake) Zhu

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EDUCATION

Brandeis International Business School **Waltham, MA**
Candidate for Master of Arts in International Economics and Finance (STEM-Designated) 08/2024 - 05/2026

Concentration in Financial Economics - GPA 3.89

Relevant Coursework: Corporate Finance, Private Equity, Risk Modeling, Analyzing Big Data, Options and Derivatives II

Brandeis University **Waltham, MA**
Candidate for Bachelor of Science in Business Management, with Distinction - GPA: 3.92 08/2020 - 06/2024

Relevant Coursework: Applied Mathematics, Statistics for Business, Econometrics, Marketing, Consumer Economics

University of Lancaster, Study Abroad Program (Lancaster, United Kingdom) 09/2021 - 12/2021

Relevant Coursework: International Economics, Introduction to Transfer Pricing

WORK EXPERIENCE

XYZ Companies **New York, NY (Remote)**
Private Equity Analyst Intern 01/2024 - 05/2024

- Assessed financial statements and built financial models using Excel to evaluate target companies and determine bids for potential investment opportunities
- Evaluated 12 primary private equity investment opportunities, focusing mainly on Asia-Pacific companies; wrote report highlighting recommendations and delivered presentation to senior management
- Collaborated with Portfolio Management Intern Team in analysis of market developments, presented weekly updates to management team and assisted in preparation of market outlook report for clients

ABC Investment Co., Ltd. **Shanghai, China**
Product Development and Operations Intern 05/2023 - 08/2023

- Analyzed and synthesized financial market developments and wrote daily commentary of financial markets for routine distribution to investment consulting team; brainstormed with team to form investment ideas
- Managed operations process for five financial products by negotiating with investors and institutions, managing trading accounts, recording trading statistics and conducting due diligence
- Coordinated and prepared for more than 20 weekly roadshows by interviewing speakers, creating PowerPoint decks, promoting roadshows online, maintaining collaborative relationships with more than 30 external consultants, arranging roadshow venues, and writing press releases

ACADEMIC PROJECT

Brandeis International Business School **Waltham, MA**
Furniture Industry Analysis 09/2024 - 12/2024

- Performed market analysis of furniture industry using Porter's Five Forces to identify potential areas for expansion for leading retail brand in collaboration with team of four
- Utilized SWOT and PEST analysis models to devise growth strategies for company
- Created forecasting reports and delivered PowerPoint presentation to class and panel of mock industry experts

SKILLS/ACTIVITIES

Technical Skills: Python, R, SQL, STATA, Bloomberg Analytics, Adobe Suite, MS Office (Excel, PowerPoint, Word)

Activities: Global Market Investments Club (Treasurer, Fall 2023), Career Captain (Fall 2023 - Present), Real Estate Club (Member, 2021 - 2023), Tennis Team (2019 - 2022)

Volunteer: Boston Boys and Girls Club (Tutor, 2022), Habitat for Humanity China (Student Volunteer, 2020)

Languages: English (Fluent), Chinese Mandarin (Native), Japanese and Korean (Beginner)