

# Texas Video Resource Library

# VIDEO RESOURCE LIBRARY

## 2025

### Texas State Meetings

Every Tuesday at 9:00 AM CST in the Texas Auditorium, eXp World

January	February
<p>January 7 - <a href="#">New Year, New Strategies, Staying Ahead of the Curve</a></p> <p>January 14 - <a href="#">6 Keys to Success through Leverage</a></p> <p>January 21 - <a href="#">How to Tap into Senior Sales Market</a></p> <p>January 28 - <a href="#">Staying out of Commercial Real Estate Jail</a></p>	<p>February 4 - <a href="#">AI/Canva AI Marketing</a></p> <p>February 11 - <a href="#">Everything Investor</a></p> <p>February 18 - <a href="#">The Power of 1031 Exchanges: Why They Matter Now More Than Ever for Real Estate Agents</a></p> <p>February 25 - <a href="#">List to Last</a></p>
March	April
<p>March 4 - <a href="#">Atomic Habits</a></p> <p>March 11 - <a href="#">Scripts</a></p> <p>March 18 - <a href="#">Encouraging Clients</a></p> <p>March 25 - <a href="#">State Update Meeting</a></p>	<p>April 1 - <a href="#">Social Media</a></p> <p>April 8 - <a href="#">Beginner to Winner with YouTube</a></p> <p>April 15 - <a href="#">Using ChatPGT In Your Business</a></p> <p>April 22 - <a href="#">Prequalifying Sellers</a></p> <p>April 29 - <a href="#">State Update Meeting</a></p>
May	June
<p>May 6 - <a href="#">Business Planning Goals</a></p> <p>May 13 - <a href="#">Winning your Geographic Farm</a></p> <p>May 20 - <a href="#">Generating Business through Creative Marketing</a></p> <p>May 27 - <a href="#">Communicating with your SOI</a></p>	<p>June 3 - <a href="#">Unreasonable Hospitality</a></p> <p>June 10 - <a href="#">Growth/Agent Attraction and FastAttract</a></p> <p>June 17 - <a href="#">Lead Generating for Listings</a></p> <p>June 24 - <a href="#">State Update Meeting</a></p>
July	August
<p>July 1 - <a href="#">Creative Prospecting For Residential Listing</a></p> <p>July 8 - <a href="#">Building Rapport</a></p> <p>July 15 - <a href="#">Boost Your Real Estate Game Through Instagram for Free</a></p> <p>July 22 - <a href="#">Power of Your Pitch</a></p> <p>July 29 - <a href="#">State Update Meeting</a></p>	<p>August 5 - <a href="#">Glow Up Your Brand</a></p> <p>August 12 - <a href="#">Creative Prospecting for Farm and Ranch</a></p> <p>August 19 - <a href="#">AI Prompts for Efficient Real Estate Business</a></p> <p>August 26 - <a href="#">State Update Meeting</a></p>
September	October
<p>September 2 - <a href="#">Business Planning</a></p> <p>September 9 - <a href="#">New Times</a></p> <p>September 16 - <a href="#">Social Media on FIRE!</a></p> <p>September 23 - <a href="#">Navigating the Real Estate Market</a></p> <p>September 20 -</p>	

## Peer Power/Live Conversations with the Broker

Every Tuesday at 10:00 AM CST on Google Meet Live

January	February
January 7 - January 14 - January 21 - January 28 - <a href="#">Compensation Q &amp; A</a>	February 4 - Mortgage Town Hall - Louis Rios Success Lending Regional Manager February 11 - <a href="#">The Modern Real Estate Client: Building Trust and Winning Deals</a> February 18 - <a href="#">Bold Brands: AI &amp; Canva Mastery</a> February 25 - <a href="#">The Modern Real Estate Client: Building Trust and Winning Deals</a>
March	April
March 4 - <a href="#">Playing to Win or Playing Not to Lose</a> March 11 - <a href="#">Compensation Q &amp; A</a> March 18 - <a href="#">ChatGPT 101</a> <a href="#">ChatPGTPrompts</a> March 25 - <a href="#">The Future of Real Estate: Technology &amp; Transparency</a>	April 1 - <a href="#">Developing Your Personal Brand</a> April 8 - <a href="#">Keys to Fair Housing</a> April 15 - <a href="#">AI+Canva for Effortless Social Media Marketing</a> April 22 - <a href="#">Next-Level Negotiation for Real Estate Agents</a> April 29 - <a href="#">Keys to Fair Housing</a>
May	June
May 6 - <a href="#">Ethics in Action</a> May 13 - <a href="#">The Modern Real Estate Client Building Trust and Winning Deals</a> May 20 - <a href="#">Bold Brands: AI &amp; Canva Mastery</a> May 27 - <a href="#">The Future of Real Estate: Technology &amp; Transparency</a>	June 3 - <a href="#">Open House Mastery</a> June 10 - <a href="#">Today's Client</a> June 17 - <a href="#">ChatGPT</a> June 24 - <a href="#">State Update Meeting Q &amp; A</a>
July	August
July 1 - <a href="#">Activity Cures Everything</a> July 8 - <a href="#">Deed Fraud</a> July 15 - <a href="#">ChatGPT</a> July 22 - <a href="#">Compensation</a> July 29 - <a href="#">Deed Fraud</a>	August 5 - <a href="#">Seller's Shield</a> August 12 - <a href="#">Deed Fraud</a> August 19 - <a href="#">Bold Brands: AI &amp; Canva Mastery</a> August 26 - <a href="#">CDA Questions - Transactions</a>
September	October
September 2 - <a href="#">Compensation Amendment One Page Form</a> September 9 - <a href="#">Affiliated Business Arrangement (ABA)</a> September 16 - <a href="#">Bold Brands: AI &amp; Canva Mastery</a> September 23 - <a href="#">Personal Transactions &amp; Your Compensation Make This A Win!</a> September 30 -	

## Wednesday Wisdom

Every Wednesday at 1:00 PM CST on Google Meet Live

# Temporarily suspending for the summer

January	February
<p>January 8 - <a href="#">New Year, New Strategies, Staying Ahead of the Curve with Managing Broker Allen Stewart</a></p> <p>January 15 - <a href="#">All Things eXp Tools and Solutions with Managing Broker Allen Stewart</a></p> <p>January 22 - <a href="#">1031 Exchanges with Speaker Todd Merritt</a></p> <p>January 29 - <a href="#">Compensation Q &amp; A with Managing Broker Tanja Anderson</a></p>	<p>February 5 - Master Class with Wendy Forsythe with Managing Broker Rina Camhi</p> <p>February 12 - How to Work your SOI</p> <p>February 19 - <a href="#">Agent Safety Class</a></p> <p>February 26 - <a href="#">America's Preferred Home Warranty</a></p>
March	April
<p>March 5 - <a href="#">Inspections</a></p> <p>March 12 - <a href="#">How to Get the Buyer Signed Rep and How to Win the Listing</a></p> <p>March 19 - <a href="#">Farm &amp; Ranch and Unimproved Property</a></p> <p>March 26 - <a href="#">Seller's Shield</a></p>	<p>April 2 - <a href="#">Navigating HOA's, A REALTORS's Guide</a></p> <p>April 9 - <a href="#">SUCCESS Lending</a></p> <p>April 16 - <a href="#">Roofs - Information REALTORS Need to Know</a></p> <p>April 23 - <a href="#">Geofarming</a></p> <p>April 30 - <a href="#">Compensation Q &amp; A</a></p>
May	
<p>May 7 - Ethics in Action</p> <p>May 21 - <a href="#">Negotiation Strategies</a></p>	

## Texas Contracts Classes

Every Thursday at 1:30 PM CST in the Texas Auditorium, eXp World

January	February
<p>January 2 - <a href="#">Buyer Tenant Representation Agreement</a></p> <p>January 9 - <a href="#">New Year, New Strategies, Staying Ahead of the Curve</a></p> <p>January 16 - <a href="#">Exclusive Right to Sell</a></p> <p>January 23 - <a href="#">Common Texas Contract Addenda</a></p> <p>January 30 - <a href="#">New One to Four Family Contract</a></p>	<p>February 6 - <a href="#">Understanding Contract &amp; Repair Amendment</a></p> <p>February 13 - <a href="#">How Condominium/New Construction Contracts Differ from 1-4 Contracts</a></p> <p>February 20 - <a href="#">Farm &amp; Ranch and Unimproved Contracts. Which one do you use &amp; how are they different?</a></p> <p>February 27 - <a href="#">Difference between MUD &amp; PID and where to find the forms</a></p>
March	April
<p>March 6 - <a href="#">Appraisal Addendum</a></p> <p>March 13 - <a href="#">Residential Lease</a></p> <p>March 20 - <a href="#">Contingency Addendum</a></p> <p>March 27 - <a href="#">Forms Updates from TREC &amp; TXR</a></p>	<p>April 3 - <a href="#">Tips &amp; Tricks with 1-4 Residential Contract</a></p> <p>April 10 - <a href="#">Compensation</a></p> <p>April 17 - <a href="#">How to Do a Solid CMA</a></p> <p>April 24 - <a href="#">Short Sales</a></p>

<b>May</b>	<b>June</b>
<p>May 1 - <a href="#">Repair Amendment</a></p> <p>May 15 - <a href="#">How Condo and 1-4 Contracts Differ</a></p> <p>May 22 - <a href="#">Farm &amp; Ranch and Unimproved Contract. Which one to use &amp; how are they different.</a></p> <p>May 29 - <a href="#">Difference between MUD &amp; PID and where to find the forms</a></p>	<p>June 5 - <a href="#">Appraisal Addendum</a></p> <p>June 12 - <a href="#">Compensation 101</a></p> <p>June 19 - <a href="#">Residential Lease</a></p> <p>June 26 - <a href="#">Contingency Addendum</a></p>
<b>July</b>	<b>August</b>
<p>July 3 - <a href="#">Forms Updates from TREC and TXR</a></p> <p>July 10 - <a href="#">Compensation 101</a></p> <p>July 17 - <a href="#">How To Do A Solid CMA</a></p> <p>July 24 - <a href="#">Short Sales</a></p> <p>July 31 - <a href="#">Repair Amendment</a></p>	<p>August 7- <a href="#">How Do 1-4 and Condo Contracts Differ</a></p> <p>August 14 - <a href="#">Compensation Conversations</a></p> <p>August 21 - <a href="#">Farm and Ranch &amp; Unimproved Contract. Which one do you use &amp; how are they different?</a></p> <p>August 28- <a href="#">Difference between MUD &amp; PID and where to find the forms</a></p>
<b>September</b>	<b>October</b>
<p>September 4 - <a href="#">Understanding the Appraisal Addendum</a></p> <p>September 11 - <a href="#">Buyer Termination Rights - One to Four Family Contract</a></p> <p>September 18 - Understanding Intermediary Relationships in Texas Real Estate</p> <p>September 25 -</p>	



**Miscellaneous Training**

<b>January</b>	<b>February</b>
	February 5 - <a href="#">ChapGPT Basics: Streamline Your Real Estate Business</a>
<b>March</b>	<b>April</b>
<b>May</b>	<b>June</b>



**Attraction Strategy Session with Tony King**  
Friday 9:00 AM CST on Zoom

<b>January</b>	<b>February</b>
<b>March</b>	<b>April</b>

# 2024

## Industry and Form Changes

[eXp Texas - Industry and Form Changes - Agent Resources](#)

## Texas State Meetings

Every Tuesday at 9:00 AM CST in the Texas Auditorium, eXp World

January	February
<p>January 2 - <a href="#">Power Up, In It To Win It: 2024 Edition</a> January 9 - <a href="#">RTP, LLCs, Inbound Lease Payments</a> January 16 - <a href="#">The CMA is Dead</a> January 23 - <a href="#">Success with No Borders</a> January 30 - <a href="#">Mindset &amp; Limiting Belief</a></p>	<p>February 6 - <a href="#">Commercial Transaction &amp; Leases</a> February 13 - <a href="#">How to Leverage AI for Your Business</a> February 20 - <a href="#">This Ain't My First Rodeo: Navigating Pitfalls in Real Estate</a></p>
March	April
<p>March 19 - <a href="#">Cliff Freeman</a> March 26 - <a href="#">What Top Agents Are Doing</a></p>	<p>April 2 - <a href="#">How to Grow Your Business with Networking</a> April 9 - <a href="#">The 5 Most Important Words in Your Real Estate Career</a> April 23 - <a href="#">Out of This World Open Houses</a> April 30 - <a href="#">Unpacking NAR Settlement/Buyer-Broker Agreement</a></p>
May	June
<p>May 7 - <a href="#">Rev Share 2.0 and eXp YP Panel</a> May 14 - <a href="#">The Precise Blueprint Behind Listing 10 Houses a Month</a> May 21 - <a href="#">Becoming MBA's of Real Estate</a> May 28 - <a href="#">Taking Your Team to the Next Level</a></p>	<p>June 4 - <a href="#">Cards that Count: Referral Business Made Easy!</a> June 11 - <a href="#">Level Up Your Listing</a> June 20 - <a href="#">Attraction &amp; BUILD 24</a> June 25 - <a href="#">Building Your Business</a></p>
July	August
<p>July 2 - <a href="#">Gary Wilson: Investment Real Estate</a> July 9 - <a href="#">Kunal Seth: Becoming a Leader in Our Industry</a> July 16 - <a href="#">Tony King: How to Begin Agent Attraction</a> July 23 - <a href="#">Success Secrets of Family and Domestic Teams</a> July 30 - <a href="#">Elizabeth Riley</a></p>	<p>August 6 - <a href="#">Tips &amp; Tricks for Sphere Marketing w/ Video Texts</a> August 13 - <a href="#">Mikki McDougall: Unleashing Success In Today's Turbulent Market</a> August 20 - <a href="#">Shaune Corbett: How to Make Money Without Spending Money</a> August 27 - <a href="#">Jessica Nieto</a></p>
September	October
<p>September 3 - <a href="#">Glenn Sanford: The Beginning of eXp, Where We Are, &amp; Our Future Vision</a> September 10 - <a href="#">Objection Handling &amp; Role Playing</a> September 17 - <a href="#">Leasing Post NAR Settlement</a> September 24 - <a href="#">Bryon Ellington: New Classes &amp; Opportunities w/ eXp University</a></p>	<p>October 1 - <a href="#">Social Media Lead Gen</a> October 8 - <a href="#">Lead Generation in Light of NAR Changes</a> October 15 - <a href="#">AI</a> October 22 - <a href="#">2025 Business Planning</a></p>

<b>November</b>	<b>December</b>
November 5 - <a href="#">5 Ways to Generate Leads on Facebook</a> November 12 - <a href="#">The Art and Science of a Killer Open House</a> November 19 - <a href="#">eXp Solutions to Propel You in 2025</a> November 26 - <a href="#">Market Updates</a>	December 3 - <a href="#">"Open House Mastery" Unlocking the door to Real Estate Success</a> December 10 - <a href="#">Express Offers Updates</a> December 17 - <a href="#">Jill Leberknight and Chris Myers from Success Lending</a>

## Texas Contracts Classes

Every Thursday at 1:30 PM CST in the Texas Auditorium, eXp World

<b>January 2024</b>	<b>February</b>
January 4 - <a href="#">The Buyer Agent's Value Proposition</a> January 18 - <a href="#">TREC Advertising</a>	February 1 - <a href="#">The Buyer Agent's Value Proposition</a> February 15 - <a href="#">Appraisal and Common Addenda</a>
<b>March</b>	<b>April</b>
March 6 - <a href="#">The Buyer Agent's Value Proposition</a> March 28 - <a href="#">Residential Leases</a>	April 4 - <a href="#">The Buyer Agent's Value Proposition</a> April 11 - <a href="#">TREC Advertising</a> April 25 - <a href="#">Appraisal and Common Addenda</a>
<b>May</b>	<b>June</b>
May 2 - <a href="#">The Buyer Agent's Value Proposition</a>	June 6 - <a href="#">The Buyer Agent's Value Proposition</a> June 13 - <a href="#">Compensation Conversations</a> June 20 - <a href="#">NEW Texas Realtors Listing Forms</a> June 27 - <a href="#">NEW Texas Realtors Buyer Forms</a>
<b>July</b>	<b>August</b>
July 11 - <a href="#">NEW Texas Realtors Listing Forms</a> July 18 - <a href="#">NEW Texas Realtors Buyer Forms</a>	August 1 - <a href="#">Ensuring Agent Compensation Post NAR Settlement</a> August 8 - <a href="#">Ensuring Agent Compensation Post NAR Settlement</a> August 15 - <a href="#">Ensuring Agent Compensation Post NAR Settlement</a> August 22 - <a href="#">Ensuring Agent Compensation Post NAR Settlement</a> August 29 - <a href="#">NEW Texas Realtor Forms 2.0</a>
<b>September</b>	<b>October</b>
September 5 - <a href="#">NEW Texas Realtors Forms 2.0</a> September 12 - <a href="#">How to Get Paid - eXp Transactions</a> September 19 - <a href="#">Compensation Conversations</a> September 26 - <a href="#">Contracts in Action Real-World Examples and Navigating Today's Commission Landscape</a>	October 3 - <a href="#">Exclusive Right to Sell</a> October 10 - <a href="#">Common Contract Addenda</a> October 17 - <a href="#">Buyer's Representation</a> October 24 - <a href="#">Important Buyer Broker Agreement Update</a>
<b>November</b>	<b>December</b>
November 7 - <a href="#">TREC Advertising</a> November 14 - <a href="#">Residential Leasing</a> November 21 - <a href="#">How to Get Paid</a>	December 5 - <a href="#">NEW One to Four Family Residential Contract 1-4 Family Contract TREC 20-18: Paragraph 12 or Page 10</a> December 12 - <a href="#">NEW One to Four Family Residential Contract</a> December 19 - <a href="#">NEW One to Four Family Residential Contract</a>

## Peer Power

<b>September</b>	<b>October</b>
September 17 - <a href="#">3 Principles to Go From Good to Great</a>	October 1 - <a href="#">Apartment Locating</a>
<b>November</b>	<b>December</b>
November 5 - Intro to Single Family Rental (SFR) Investments and Working with Investors	November 5 - <a href="#">eXpress Offers</a>

## Meet the Broker Live

<b>August</b>
August 6 - Meet the Broker Live - Industry Changes Q&A with DMB Karen Richards August 13 - Meet the Broker Live - eXp Forms with DMB Karen Richards
<b>November</b>
November 26 - <a href="#">How to Double Your Business in 90 Days with DMB Karen Richards</a>

## Fast Track to Six Figures

<b>January</b>	<b>February</b>
January 2 - <a href="#">Setting the Stage</a> January 9 - <a href="#">Know Your Why</a> January 16 - <a href="#">Lead Generation Part 1: Traditional Lead Gen</a> January 23 - <a href="#">Lead Generation Part 2: eXp Lead Gen</a> January 30 - <a href="#">Lead Generation Part 3: Technology &amp; Lead Gen</a>	February 6 - <a href="#">Mastering Real Estate Marketing</a> February 13 - <a href="#">The Art of Negotiation</a> February 20 - <a href="#">Real Estate Finance: The Cost of Success</a>
<b>April</b>	<b>June</b>
April 3 - <a href="#">Lead Generation Part 1: Traditional Lead Gen</a> April 9 - <a href="#">Lead Generation Part 2: eXp Lead Gen</a> April 16 - <a href="#">Lead Generation Part 3: Technology &amp; Lead Gen</a> April 30 - <a href="#">The Art of Negotiation</a>	June 4 - <a href="#">Unlocking Passion and Purpose</a> June 11 - <a href="#">Lead Generation Part 1: Traditional Lead Gen</a> June 18 - <a href="#">Lead Generation Part 2: eXp Lead Gen</a> June 25 - <a href="#">Lead Generation Part 3: Technology &amp; Lead Gen</a>

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# 2023

## Texas State Meetings

<b>January</b>	<b>February</b>
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<p>January 10 - <a href="#">Revenos with Cindy Nixon</a>  January 17 - <a href="#">SOL w/ Vanessa Nunez</a>  January 24 - <a href="#">Make money with Open Houses</a>  January 31 - <a href="#">Frank Gray</a></p>	<p>February 7 - <a href="#">10 Ways to Put Money in Your Pocket</a>  February 14 - <a href="#">How to Farm Your Way to Millions w/ Stacie Leslie</a>  February 21 - <a href="#">Beth Caudill &amp; Marissa Benat</a>  February 28 - <a href="#">Renter, Landlords &amp; Property Managers</a></p>
<b>March</b>	<b>April</b>
<p>March 7 - <a href="#">Knolly Williams</a>  March 14 - <a href="#">Multiple Offers w/ Ease &amp; Ethics</a>  March 21- <a href="#">Handling Market Updates</a>  March 28 - <a href="#">Road to ICON w/ Shaun Richardson</a></p>	<p>April 4 - <a href="#">Get Ready for Listing Season</a>  April 11 - <a href="#">Cynthia Featherston-Shields</a>  April 18 - <a href="#">All about Leads w/ Stuart Sutton</a>  April 25 - <a href="#">Broker Panel - Conversations w/ Sellers</a></p>
<b>May</b>	<b>June</b>
<p>May 2 - <a href="#">How to Successfully Get 3 Deals a Month</a>  May 9 - <a href="#">Agent Attraction w/ Joe Turco</a>  May 16 - <a href="#">Warning Signs of Deed Fraud</a>  May 23 - <a href="#">Use AI or ChatGPT</a>  May 30 - <a href="#">Level Up Your Business</a></p>	<p>June 6 - <a href="#">TCPA and Top 5 Game-Changing Tips</a>  June 13 - <a href="#">Fearless Prospecting &amp; Rev Share</a>  June 20 - <a href="#">The Fire Within</a>  June 27 - <a href="#">Scorching Market Numbers</a></p>
<b>July</b>	<b>August</b>
<p>July 11 - <a href="#">Implementing Code of Ethics in TX</a>  July 18 - <a href="#">BUILD 23 Recap Panel</a>  July 25 - <a href="#">Building Other Revenue Streams</a></p>	<p>August 1 - <a href="#">The Buyer Agent Proposition</a>  August 8 - <a href="#">Michael Edwards, eXp NPS Director</a>  August 15 - <a href="#">Top Producer Mindset - Kevin Meine</a>  August 22 - <a href="#">Top 10 Broker Room Questions</a>  August 29 - <a href="#">Growing Your Digital Presence</a></p>
<b>September</b>	<b>October</b>
<p>September 5 - <a href="#">Curbio</a>  September 12 - <a href="#">The Power &amp; Purpose of MUDs</a>  September 19 - <a href="#">Maximizing YouTube Videos</a>  September 26 - <a href="#">Realtor Safety</a></p>	<p>October 10 - <a href="#">The Buyer Agent Value Proposition</a>  October 17 - <a href="#">How to Have Powerful Conversations</a>  October 24 - <a href="#">Apartment Locating Master</a>  October 31 - <a href="#">Sellers Shield - Listing Kits</a></p>
<b>November</b>	<b>December</b>
<p>November 7 - <a href="#">Growth Program</a>  November 14 - <a href="#">Revenos with Mark Woodling</a>  November 28 - <a href="#">Perks through eXp</a></p>	<p>December 5 - <a href="#">Road to Becoming a Top Producer</a>  December 12 - <a href="#">Passion/Motivation in RE Success</a>  December 19 - <a href="#">Goal Setting - Business Planning</a></p>

## Texas Contracts Class

<b>January</b>	<b>February</b>
<p>January 19 - <a href="#">Contract Changes Effective 2-1-23</a>  January 26 - <a href="#">TREC Advertising</a></p>	<p>February 2 - <a href="#">TREC Contract Changes effective 2/1/23</a>  February 9 - <a href="#">1-4 Family Contract</a>  February 16 - <a href="#">Common Addenda</a>  February 23 - <a href="#">Contract to Close</a></p>
<b>March</b>	<b>April</b>
<p>March 23 - <a href="#">TREC Advertising</a></p>	<p>April 6 - <a href="#">Appraisal &amp; Common Addenda</a>  April 13 - <a href="#">Contract to Close</a>  April 27- <a href="#">TREC Advertising</a></p>

<b>May</b>	<b>June</b>
May 11 - <a href="#">TREC Advertising</a> May 25 - <a href="#">1-4 Family Contract</a>	June 1 - <a href="#">Appraisal &amp; Common Addenda</a> June 8 - <a href="#">Contract to Close</a>
<b>July</b>	<b>August</b>
July 6 - <a href="#">TREC Advertising</a> July 20 - <a href="#">1-4 Family Contract</a>	August 3 - <a href="#">TREC Advertising</a> August 17 - <a href="#">1-4 Family Contract</a> August 24 - <a href="#">Appraisals &amp; Common Addenda</a> August 31 - <a href="#">Contract to Close</a>
<b>September</b>	<b>October</b>
September 28 - <a href="#">TREC Advertising</a>	October 12 - <a href="#">1-4 Family Contract</a> October 26 - <a href="#">TREC Advertising</a>
<b>November</b>	<b>December</b>
November 9 - <a href="#">1- 4 Family Contract</a> November 30 - <a href="#">Appraisal &amp; Common Addendum</a>	December 14 - <a href="#">The Buyer Agent's Value Proposition</a> December 21 - <a href="#">Appraisal &amp; Common Addendum</a>

## Success in the Shift Series

<b>January</b>	<b>February</b>
January 3 - <a href="#">What's Your SuperPower</a> January 10 - <a href="#">Becoming a Social Media Master</a> January 17 - <a href="#">There's an App for That</a> January 24 - <a href="#">Building A Better Business Plan</a> January 31 - <a href="#">Lead Generation 2.0 - The Next Frontier Part 1</a>	February 7 - <a href="#">Lead Generation 2.0 - The Next Frontier Part 2</a> February 14 - <a href="#">What's Your Superpower?</a> February 21 - <a href="#">Becoming a Social Media Master</a> February 28 - <a href="#">There's An App For That</a>
<b>March</b>	<b>April</b>
March 7 - <a href="#">Building a Better Business Plan</a> March 14 - <a href="#">Lead Generation 2.0 - The Next Frontier Part 1</a> March 21 - <a href="#">Lead Generation 2.0 - The Next Frontier Part 2</a>	April 4 - <a href="#">Becoming a Social Media Master</a> April 18 - <a href="#">Build a Better Business Plan</a> April 25 - <a href="#">Lead Generation Part 1</a>
<b>May</b>	<b>June</b>
May 2 - <a href="#">Lead Generation Part 2</a> May 9 - <a href="#">What's Your Superpower?</a> May 16 - <a href="#">Becoming a Social Media Master</a> May 23 - <a href="#">There's an App for That!</a> May 30 - <a href="#">Building a Better Business Plan</a>	June 6 - <a href="#">Lead Generation Part 1</a> June 13 - <a href="#">Lead Generation Part 2</a> June 20 - <a href="#">What's Your Superpower</a> June 27 - <a href="#">Becoming a Social Media Master</a>
<b>July</b>	<b>August</b>
July 11 - <a href="#">There's an App for That</a>	August 1 - <a href="#">Lead Generation Part 2</a>

July 18 - <a href="#">Build a Better Business Plan</a> July 25 - <a href="#">Lead Generation Part 1</a>	August 8 - <a href="#">What's Your Superpower?</a> August 15 - <a href="#">Become a Social Media Master</a> August 22 - <a href="#">There's an App for That!</a> August 29 - <a href="#">Build a Better Business Plan</a>
<b>September</b>	<b>October</b>
September 5 - <a href="#">Lead Generation Part 1</a> September 12 - <a href="#">Lead Generation Part 2</a> September 19 - <a href="#">What's Your Superpower?</a>	October 10 - <a href="#">Building A Better Business Plan</a> October 17 - <a href="#">Lead Generation Part I</a> October 24 - <a href="#">Lead Generation Part II</a> October 31 - <a href="#">What's your Superpower?</a>

## Wednesday Wisdom Podcasts with Tony King

<b>January</b>
January 11 - <a href="#">Robert Camacho: Level Up Your Real Estate Career</a> January 18 - <a href="#">Stephanie Stone: 10 Ways You're Using Your CRM Wrong!</a> January 25 - <a href="#">Special LIVE Event in Frisco, Texas</a>
<b>February</b>
February 1 - <a href="#">Pat Hays: How I Sold Over 15 Million My First 24 Months</a> February 8 - <a href="#">Rick Carr: How to Win a Listing Every Day</a> February 15 - <a href="#">Monica Foster: How to Get your Zillow, Redfin, OpCity &amp; 3rd Party Leads to Convert!</a>
<b>March</b>
March 1 - <a href="#">Frank Gray: How to Double Your Business Using the GOOSE Method!</a> March 8 - <a href="#">Allen Stewart: How To Stand Out From the Competition in 2023</a> March 22 - <a href="#">Michael LaFido: 7 STEPS to Getting Luxury Clients</a> March 29 - <a href="#">Dayton Schrader: How I closed 400+ Deals in 12 months - ALL REFERRALS!</a>
<b>April</b>
April 19 - <a href="#">Brent Gove: I Sold 400+ Homes in 12 Months using these OVERLOOKED Strategies!</a>
<b>May</b>
May 17 - <a href="#">Tammy Pack: How to Dominate ANY Market..in Just a Few Years! (Step by Step)</a> May 31 - <a href="#">Travis Plumb: How to Build a 7-Figure Realty Business w/ YouTube</a>
<b>June</b>
June 7 - <a href="#">Adam Olsen: How to Follow Up Like a Pro (Easily)</a> June 14 - <a href="#">Dawn Conciatori: Leads, Leads, Leads and How to Get Some!</a>

## Six Figure Coaching: Scalable Strategies to Get You to \$100k and Beyond

<b>August</b>	<b>September</b>
August 10 - <a href="#">Geo Farming</a> August 24 - <a href="#">Open Houses</a> August 31 - <a href="#">Online Leads</a>	September 7 - <a href="#">SOI: Sphere of Influence</a> September 14 - <a href="#">Everything Else</a>

### Fast Track to Six Figures

<b>September</b>	<b>October</b>
September 21 - <a href="#">Social Media Apps Class</a> September 28 - <a href="#">Social Media Video Class</a>	October 12 - <a href="#">Know Your Why</a> October 19 - <a href="#">Setting the Stage</a> October 26 - <a href="#">Lead Generation Part I</a>
<b>November</b>	<b>December</b>
November 2 - <a href="#">Lead Generation Part II</a> November 7 - <a href="#">Mastering Real Estate Marketing</a> November 14 - <a href="#">The Art of Negotiation</a> November 28 - <a href="#">Real Estate Finance</a>	December 5 - <a href="#">Business Planning</a> December 12 - <a href="#">Empowering Success - Accountability Strategies for Agents</a>

### Farm & Ranch Podcasts

<b>January 2023</b>	<b>February 2023</b>
January 13 - <a href="#">Farm &amp; Ranch Contract Changes - Part 1</a> January 20 - <a href="#">Farm &amp; Ranch Contract Changes - Part 2</a> January 27 - <a href="#">Home Warranties for Ranches</a>	February 10 - <a href="#">Halle McCrory: How to Host an "Open Gate"</a> February 17 - <a href="#">Halle McCrory: "Open Gate" Follow Up</a> February 24 - <a href="#">Attorney Russell Johnson: Texas Water Law</a>
<b>March 2023</b>	<b>April 2023</b>
March 3 - <a href="#">Stacy Bray: Texas Watersheds, Drought and Flood Impacts</a> March 10 - <a href="#">Jason Rozacky: Farm &amp; Ranch Inspections on Improvements, Wells &amp; Septics</a> March 17 - <a href="#">Vanessa Nunez: Plan to ICON</a> March 24 - <a href="#">Texas Farm Credit: Land Lending, The Land Market &amp; Interest Rates</a>	April 14 - <a href="#">Knolly Williams: A Powerhouse Real Estate Listing Generator</a> April 21 - <a href="#">Aaron Yates: Farm &amp; Ranch Photography and Marketing</a> April 28 - <a href="#">James Bigley: Leveraging AI, ChatGPT &amp; Social Media in Farm &amp; Ranch Marketing</a>

## Texas Contract Mastery Training Videos

On-demand contract training videos on YouTube  
A step-by-step walk-through of Texas Contracts and Addenda

1-4 Family - Contract Mastery **Playlist**

Third-Party Financing Addendum - Contract Mastery **Playlist**

New Home Contract (Incomplete Construction)

Residential Lease Agreement **Playlist**

Miscellaneous Addenda, Forms & How-To's **Playlist**

Amendment to Purchase Contract  
Appraisal Addendum  
Back-Up Addendum - Contract Mastery  
Contingency Addendum - Contract Mastery  
Fixture Lease Addendum - Contract Mastery  
HOA Addendum - Contract Mastery  
Intermediary Relationship  
How to Count Time For Contract Deadlines  
How to Extend Termination Option  
MUD Notice  
Residential Lease Addendum - Contract Mastery  
Water District Notice

## Skyslope - Texas Style

**Step 1:** [Setting Up Your Forms Account](#)

Start by setting up your forms account to gain access to your forms libraries.

**Note:** You will need your 9-digit NRDS number to connect your MLS Board Affiliation.

**Step 2:** [Creating Forms Templates](#)

Set up Templates (Contracts, Listing Agreements, Buyers rep, etc.) You can reference the Texas Transaction Checklist to assist with including the minimum required forms.

**Step 3:** [How to Create a Forms File](#) - Creating a new client file

**Step 4:** [Filling Out Forms](#)

**Step 5:** [Preparing and sending Forms for Signature](#)

**Step 6:** [Creating Skyslope Files with Forms Data](#) - Connecting forms to your listing or buyer's contract

**Step 7:** [Logging Into Skyslope on Mobile](#)

Additional Skyslope Support: [How To Create a Transaction](#)

**Texas Video Archive**  
Click [HERE](#) to view all archived videos