



Fans First Entertainment – The Savannah Bananas

Bananas Pep Band: Member of the Bananas Pep Band

WORKING WITH THE BANANAS

Congratulations, you have stumbled upon the opportunity, nay, the privilege of finding yourself with the opportunity to be one of the newest faces of the most entertaining teams in sports- The Savannah Bananas. That's right, the Bananas are looking for the next best Bananas Pep Band Member!

Working with the Savannah Bananas is fun, challenging, and exciting. We have a team of extremely talented and positive people who are committed and energized by our mission. When it comes to the Bananas, they live and breathe "Fans First, Entertain Always."

The Fans First Way guides our team and our teammates to embody being caring, different, enthusiastic, fun, growing, and hungry. Everyone shows personal and professional growth, and they are constantly serving and impacting others. We've built an All-Star team of the best creators, performers, and doers in business. We constantly bring on people who contribute to the atmosphere of intelligence, passion, and fun! The team is obsessed with challenging the status quo and finding a better way to do almost everything for our fans.

THE POSITION

As a member of our Pep Band, two non-negotiable requirements come to mind: you must be able to play your instrument and read music well. The ability to improvise on your instrument isn't a requirement, but is a major plus! You must be able to bring fun to the fans. Oh, yeah and by the way: this will be unlike any other gig you have ever performed in as a musician.

Still reading this and thinking it may be for you? Okay then!

Our Pep Band is a 10-person crew consisting of alto saxophones, trumpets, trombone/baritones, sousaphones, and percussionists. The crew participates in structured and unstructured entertainment and shenanigans before, during, and after our shows. In addition to playing music throughout the show, the Pep Band members sing, dance, and participate in on-field promotions.

Pep Band members participate in parades, perform plaza parties, do choreographed dances, and create stages across the stadium (many many steps) and concourses to perform and interact with fans in expected and unexpected places (we routinely surprise fans by playing in bathrooms, elevators, and other odd locations)! The Bananas Pep Band brings fun and endless energy with them wherever they go, and they aren't afraid to be fun!!

As a key member of our cast, this person will collaborate with his/her fellow band members and other cast members to help create The Greatest Show in Sports. Pep Band members are patient, super-friendly, and aren't afraid to get downright silly with all the Bananamaniacs clamoring for their attention! A Pep Band Member is always willing to learn more about how to thrill our fans and is eager to try new things.

At a glance, here's what you can expect from the role:

- 25% Playing Music – We play a wide variety of musical styles, so versatility is important. We are a reading band that plays new music almost every game. We play for the first fans to enter the stadium and for the last fans who leave the Party Plaza following the game!
- 10% structured dancing – We all have to be able to cut a rug in Bananaland
- 5% In-Game Promotions – We like to use our characters on the field in our show between the innings from time to time
- 5% Setup and Breakdown – One thing we know about band folks: they're strong and capable of helping us set up and break down this crazy show!
- 55% Fan Experience – Pep Band members are out with our fans for most of the show! They are living, breathing members of the show who just want to hang out with and entertain our fans. More than most other cast members, they can make meaningful connections and invite our fans to be a part of the show by singing and dancing with the band as they watch the game, while they wait in line for concessions or merch, and while they walk around the stadium throughout the game. They take advantage of every opportunity to do so.
- 100% Fans First Evangelist – Ensure that teammate relationships, strategies, and technologies implemented continue to put Fans First and enhance our Fan Experience.

Vision for Savannah Bananas Entertainment Team

The Savannah Bananas, Party Animals, and now Firefighters are 24/7/365 brands for people from all over the world to experience and enjoy. We have an incredible story to tell the world and we need the right person to make this happen.

As the most electric and fun teams in sports, the experience any external media team or personality has interacting with representatives of Banana Ball or at a Banana Ball game needs to be reflective of the first-class and unique experience Fans also have in person or see online.

We must facilitate this first-class experience through all interactions and communications with the goal of building relationships and leaving an impression that ultimately makes fans out of anyone and everyone!

Our organization's motto is: "Fans First. Entertain Always." Our entertainment team is right at the very heart of that, specializing in maximizing all the fun and entertainment that doesn't happen within the sport of Banana Ball itself.

Banana Band decisions are made with a WIN-WIN-WIN mentality ensuring the fans win, our teammates win, and the organization wins.

RESPONSIBILITIES AND KEY PERFORMANCE POINTS

Ability to answer the following questions

How do Pep Band members connect with our fans?

How can I make someone's night?

Are all of my actions, on and off-stage, reflective of what this organization represents?

Key Performance Points

- Maintain constant positivity and energy throughout the show
- Facilitate a Fans First Experience for fans in the stands
 - Always demonstrate enthusiasm and positivity during performances, parades, and cheers
 - Look for opportunities to connect with fans, both young and old, through conversation and observation
 - Take initiative to make someone's day
- Be flexible, understanding and helpful
 - Live entertainment is a fast-paced, extremely dynamic industry and we are a "traveling circus" of sorts. Every stadium is different, every day is different, and new challenges regularly present themselves.

Maintain a positive attitude in less-than-ideal situations. It will rain. It will be scorching hot in the summer. It will be cold in February and September. Some venues will not have ample space for you to be comfortable. This affects us all equally, and we all have a responsibility to each other to keep morale high and lift each other up, even when things get tough.

Stay patient and understanding as things grow and change. Our organization is scaling up at an unprecedented rate, and things evolve as we go. Changes will

come about, and it helps to have understanding members of our team as we implement them.

Be helpful! Our show has tons of stages, moving parts, and people who make this what it is, and we all need to work together to continue delivering the incredible experience that our fans expect. Jump in and lend a hand when needed, and sometimes even when you don't think it's needed.

Always represent us well

- You will interact with people from all walks of life throughout our shows. As a member of the Bananas Pep Band, you will likely laugh, joke, and play around with many fans who gravitate towards you
 - Have fun and be playful
 - Make sure your jokes and interactions are appropriate regardless of how others interact with you
 - Maintain this same approach on social media and in non-show interactions with our fans

OUR IDEAL CANDIDATE IS

- In good enough shape to get well over 10,000 steps per game
- Fired up by Banana Ball
- Living in or around the city for which they wish to play with us in
- Loud and proud, especially in big crowds
- Focused on creativity, quality, and meaningful interactions
- Able to take ideas and turn them into reality.
- Willing to always keep learning
- Ready to make an impact on fans across the world.
- *The Ideal Team Player* - humble, hungry and smart.
- Eager to join a team as hungry to have fun as we are hungry to grow!

TO APPLY:

- Submit an application and you **MUST** send in a video showing off your musical ability as a performer! We want to hear you play fun songs for a pep band and maybe see any other funky talents you have, too! This is an important performance role, so we have to make sure our band members are a good fit for the Greatest Show in Sports!

Key Internal Relationships

Sean McBride - Bananas Pep Band Director

Dylan DePremio - Banana Pep Band Coordinator

"The Young Professor" Matt Graifer, Cast Director

Isaac Powell, Entertainment Coordinator

Zack Frongillo, Director of Entertainment

Jesse Cole, Owner of Fans First Entertainment & Inventor of Banana Ball

***The Banana Pep Band Member will Always Be Caring, Different, Enthusiastic,
Fun, Growing, and Hungry.***