📹 Business Development Representative – Video Questionnaire

Thank you for applying! To help us better understand your fit for the role, please record a brief video (3–5 minutes) answering the following questions:

1. **Introduce Yourself: Share your name, location, and a brief overview of your professional background.**
2. **Zoho Experience: Describe your experience using Zoho CRM and Zoho Campaigns. How have you utilized these tools in your previous roles?**
3. **Lead Generation: Walk us through your approach to identifying and qualifying new business opportunities.**
4. **Sales Collaboration: How do you collaborate with sales teams to ensure a smooth transition of leads and support the achievement of sales targets?**
5. **Content Creation: Have you created digital content (e.g., graphics, videos) to support sales initiatives? If so, please provide an example.**

📹 Submission Instructions:

- **Use Loom or a similar platform to record your video.**
- **Ensure your camera and microphone are functioning properly.**
- **Record in a quiet, well-lit environment.**
- **Speak clearly and naturally; avoid reading from a script.**
- **Keep your video between 3–5 minutes.**

Once recorded, please share the video link here:
https://zfrmz.com/aIoq1UvNmX5MgdDrwRQi

We look forward to learning more about you!