FSC DELEGATE AGENDA

FSC Fall Meeting November 6 - 8, 2026

Friday, November 6th

5:00 pm	Club reps' & Industry Partners' packages available at the front desk.
7:30 – 9:00 pm	Dinner on your own. Gather at the American Kitchen Bar & Grill to mix & mingle.

Saturday, November 7th

6:30-8:40 am	**Breakfast on Your Own:** American Kitchen Bar & Grill for full breakfast options; Grab n' Go at The Grove Cafe' & Brew**.** Note**:** *18% Gratuity is AUTOMATICALLY INCLUDED at all on property dining, including The Grove Cafe & Agave Fresco Pool Bar.*
8:50 am	**Dinner Sponsorship Presentation (*Grand I -*** *Bob and Sean McErlean, President and Vice President, Holidaze Ski Tours)*
9:00 am	**FSC Meeting Call to Order - Pledge of Allegiance (*please stand*) *(Grand I*** *– Terese DeLuca, President**)*** Club Roll Call *(Cyndy Valence, Secretary)* Council Update and Meeting Overview (*Terese DeLuca)*
9:15 am	**Introduction:** Executive Committee, Past Presidents and Club Attendees (*Terese DeLuca*)
9:25 am	**Approval of Spring Meeting Minutes** *(Cyndy Valence)*
9:30 am	**FSC Financial Review:** June 1-October 31 *(Terri-Lynn Smith, Treasurer)*
9:35 am	**Update on 2028 Trips: Big Sky, Whitefish, & Davos FAM** (*Linda Rae White, 2nd VP, Joe Bayliss, 1st VP, Terese DeLuca*) Site Inspection reviews and upcoming FAM note
9:45 am	**2027 Steamboat Trip Review** *(Joe Bayliss - Lead Officer)* Update Trip Sales Numbers
9:50 am	**2027 Taos Trip Review** *(Linda Rae White - Lead Officer)* Update Trip Sales Numbers

******PLEASE BE COURTEOUS---BE ON TIME---CELL PHONES ON VIBRATE!******
YOU ARE EXPECTED TO ATTEND ALL SCHEDULED MEETINGS AND EVENTS

FSC DELEGATE AGENDA

FSC Fall Meeting November 6 - 8, 2026

9:55 am	**2027 Japan Trip Review** *(Terese DeLuca - Lead Officer)* Update Trip Sales Numbers
10:00 am	**International Non-Ski Trip Discussion and Proposed Bid Process** (*Lisa Bratcher, Director of Bids & Terese DeLuca)*
10:25 am	**Lunch Sponsorship Presentation** *(Mike & Sheri Agnew, Founder/Chief Simplicity Officer & President/International Sales, Group Travel Simplicity)*
10:35 am	*Break and move to Break-Out Sessions*
10:50 am	**Break-Out Session 1**: **2027 Steamboat** Trip Leaders ***(Grand II** – Joe Bayliss & April Bruder, Sports America)*
	Break-Out Session 2: **2027 Taos** Trip Leaders *(**Grand III** – Linda Rae White, Marcie Hawks, Ski.com, Roger Mariani, Snakedance Condos)*
	Break-Out Session 3: **2027 Hakuba, Japan** Trip Leaders *(**Grand IV** - Terese DeLuca, Sean and Bob McErlean, Holidaze Ski Tours)*
	Break-Out Session 4: **All Club & Industry Partners** attendees not in a trip session. Join us for FUN and PRIZES! **(*Grand I** – Jeannie Kilpatrick-Staubus, Past President, Lisa Bratcher, Terri-Lynn Smith)*
12:00-12:55 pm	**Lunch Buffet *(Grand IV & V) - All Attendees*** *Lunch sponsored by: **GROUP TRAVEL SIMPLICITY, MAMMOTH MOUNTAIN SKI AREA & JOURNEY TO GREECE*** After lunch, move to Break-Out Sessions
1:00 pm	**Break-Out Session 1**: **Scotland** (***Grand II** - Hosts*: *Lisa Bratcher - Lead Officer & Sean and Bob McErlean, Holidaze) Open to Trip Leaders Only*
	Break-Out Session 2: **Technology & AI: What's Working, What's Not** *(**Grand III** - Hosts Terese DeLuca & Terri-Lynn Smith) Open to Club Members and Industry Partners*
	Break-Out Session 3: How to Manage Costs of FSC Trips - (***Grand I** - Hosts: Jeannie-Kilpatrick-Staubus, Joe Bayliss & Linda Rae White) Open to Club Members and Industry Partners*
1:50 pm	Move to General Session Room (***Grand I** - **All Attendees***)

******PLEASE BE COURTEOUS---BE ON TIME---CELL PHONES ON VIBRATE!******
YOU ARE EXPECTED TO ATTEND ALL SCHEDULED MEETINGS AND EVENTS

FSC DELEGATE AGENDA

FSC Fall Meeting November 6 - 8, 2026

1:55 pm	**Lunch Sponsorship Presentation** *(Paige Kinzler, Sales Manager, Mammoth Mountain Ski Area)*
2:00 pm	**Lunch Sponsorship Presentation** *(Kate Daughdrill, Tour Operator, Journey to Greece)*
2:05 pm	**Industry Partners Panel** (*Jeannie Kilpatrick-Staubus moderating*). Topics included: ● Tell the clubs what's new this year with your company or resort ● Group air update - always changing! ● Club trip planning & the processes & timeline of bidding due to decline in numbers & varying expectations. ● Guidelines for "when" to reach out to TO's when issues arise ● Trip cancellation or dramatic reduction & lodging flexibility (or not)
2:50 pm	*Break*
3:00 pm	**International NON-SKI Trip: Proposed Bid Process for 2028 and 2029** *(Lisa Bratcher, Terese DeLuca & Jeannie Kilpatrick-Staubus)*
3:20 pm	**January 2029:** Club Selection of possible Shortlist candidate (*Lisa Bratcher)*
3:30 pm	**February 2029**: Club Selection of possible Shortlist candidates (*Lisa Bratcher)*
3:40 pm	**International Ski FAM 2028**: Club Selection of possible Shortlist candidates (*Bob & Sean McErlean*)
4:00 pm	***Saturday session ends*** — Outdoor Terrace and Agave Fresco Pool Bar open for your enjoyment
5:30 pm	**Reception — All Attendees *(Grand Foyer)*** *Cash Bar (CC accepted) and Industry Partner Displays*
6:15 pm	**Buffet Dinner — All Attendees *(Grand I)*** *Dinner sponsored by* ***HOLIDAZE SKI TOURS***

Thank you to our meal sponsors!

Saturday Lunch - Group Travel Simplicity, Mammoth Mountain Ski Area & Journey to Greece

Saturday Dinner - Holidaze Ski Tours

******PLEASE BE COURTEOUS---BE ON TIME---CELL PHONES ON VIBRATE!******
YOU ARE EXPECTED TO ATTEND ALL SCHEDULED MEETINGS AND EVENTS

FSC DELEGATE AGENDA

FSC Fall Meeting November 6 - 8, 2026

Sunday, November 8th

6:30-8:45 am	**Breakfast on Your Own:** American Kitchen Bar & Grill for full breakfast options; Grab n' Go at The Grove Cafe' & Brew**.** *Note: 18% Gratuity is AUTOMATICALLY INCLUDED at all on property dining, including The Grove Cafe & the Pool Bar*
9:00 am	**FSC Call to Order** *(**Grand I** – Terese DeLuca)*
	Club Roll Call *(Cyndy Valence)*
	Saturday Recap *(Terese DeLuca)*
9:15 am	**2028 and 2029 International Non-Ski Trip Bid Process Finalization and Vote** *(Lisa Bratcher)*
9:30 am	**Voting Introduction — 2029 Shortlists** (*Lisa Bratcher)*
	Club Voting — January 2029 Shortlist *(Lisa Bratcher)*
	Club Voting — February 2029 Shortlist *(Lisa Bratcher)*
	Club Voting — International 2028 FAM Shortlist for possible 2029 Trip *(Lisa Bratcher)*
10:10 am	**National Ski Council Federation Updates** *(Jeannie Kilpatrick-Staubus)*
10:15 am	**Break-Out Session Highlights** (*Session Note Takers - 2 minutes each to present brief highlights*)
10:25 am	**Tour Operator Surveys** *(Terese DeLuca*)
10:35 am	**Old Business**
10:45 am	**New Business** ● Florida School for the Deaf and Blind - check donation changes *(Jeannie Kilpatrick-Staubus)*
10:50 am	**Meeting adjourned**

******PLEASE BE COURTEOUS---BE ON TIME---CELL PHONES ON VIBRATE!******
YOU ARE EXPECTED TO ATTEND ALL SCHEDULED MEETINGS AND EVENTS