

Dylan Tung

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EDUCATION

Cornell University, College of Agriculture and Life Sciences

Anticipated Graduation: May 2028

Candidate for Bachelor of Science, Double Major: Information Science & Viticulture and Enology

GPA: 3.8

Relevant Coursework: Microeconomics, Macroeconomics, Statistics, Intro to Python, Social and Computer Networks

WORK EXPERIENCE

NEXT HAVEN GROUP

Chicago, IL (Remote)

Investment Analyst Intern

August 2025 – present

- Generated proprietary deal-flow and presented finds to senior partner on conducted market research to identify acquisition opportunities aligned with the firm's investment criteria (\$1-\$5M EBITDA, recurring revenue, niche B2B services)
- Deal sourced by evaluating market dynamics, competitive positioning and industry trends, growing relationships with business owners and CEOs to understand company objectives and potential investment strategies that could be utilized

E-COMMERCE AND DIGITAL COMMERCE

Orinda, California

E-commerce Specialist

June 2024– present

- Generated \$65,000+ in Gross Merchandise Value (GMV) and drove sales conversions across product categories such as clothing and appliances to viewers on a global scale through affiliate marketing campaigns on TikTok and Instagram
- Scaled audiences to 70,000+ engaged followers and sold branded social media accounts to buyers in targeted niches developing and monetizing social media accounts across niches including motivational, education and comedic content

MAKE A PLAY FOUNDATION (MAP)

Remote

Diamond League Investment Banking Fall Fellow

September 2025-present

- Worked on a team of 5 MAP analysts, partnering with Guggenheim Securities on a live Consumer & Retail case
- Competed with 200+ selected student athletes in weekly investment banking interviews placing in the top 30 Fellows

KING'S FAMILY VINEYARD

Crozet, Virginia

Harvest and Marketing Intern

July 2022-present

- Evaluated growing practices and water use alongside winemakers to cultivate grapes used for small-scale production, supporting sustainable viticulture practices, reducing recourse waste, and rigorous quality control in harvest cycles
- Grew social media following to 30,000+ by executing marketing strategies and analyzing audience engagement data, translating insights into targeted content campaigns that enhanced brand visibility and strengthened customer relationships

ACTIVITIES & LEADERSHIP

CORNELL MEN'S POLO TEAM

Ithaca, NY

NCAA Student Athlete

August 2024-present

- Competed at a national level, demonstrating teamwork and discipline in a high-performance, competitive environment
- Ensured horses remained healthy, fit, and competition-ready while managing demanding academic commitments

CORNELL UNIVERSITY

Ithaca, NY

Resident Leader

August 2025-present

- Led a hall of 450+ undergraduate residents, coordinating directly with university administration and other resident leaders to uphold community standards and implement engagement initiatives that fostered inclusion and resident participation
- Responded to incidents involving medical emergencies, mental health crises, and student conduct violations, making rapid and informed decisions while communicating with Cornell emergency services to ensure prompt and reliable resident safety

ROSELAND POLO CLUB

Crozet, Virginia

Polo Coach and Semi-pro

July 2022– present

- Designed and implemented personalized training programs that improved players' riding and competitive performance
- Played as a semi-pro in practices and tournaments, maintaining game quality and contributing to competitive results

SKILLS & INTERESTS

Skills: Native Working Mandarin, Excel, PowerPoint, Word, R Programming, Python, Canva

Interests: Golf (3), Piano, Fitness, Wine, Sustainability, Marketing, Video Creation and Editing, Card Tricks, Fishing