Dave Stein

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Experience

[Procore](#) (Global Construction Technology Platform | Carpinteria, CA)
Staff Product Designer: June 2022 – Present
• Lead product design within Project Execution Platform & Core tools, Procore's leading revenue
  generator and the most widely used project management solution in the $10 trillion construction industry
• Drive product-led growth by creating user-centric experiences through end-to-end ownership of design,
  vision development, user research and testing, stakeholder management, and engineering collaboration

[Boston Consulting Group](#) (Management Consulting | Boston, MA)
Lead UX Designer @ BCG Gamma: May 2019 – June 2022
• Led user experience, user interface (UI) design, research, process, and broader product vision for
  multiple teams within BCG, including Gamma's "Innovation Accelerator" intended to bring BCG IP and
  AI/ML-driven case work to market on a highly scalable basis across practices areas
• Average direct sales enablement (annual): >$4M in SaaS sales/ARR, >$10-15M in case work
• Interfaced daily with data scientists, engineers, product management, and consulting stakeholders (incl.
  partners and managing directors) to facilitate on-time delivery of valid, business-driven designs
• Mentored junior designers while collaborating with senior management to generate portfolio- and
  division-level value on tooling, user analytics, design systems, and front-end delivery initiatives

[Benjamin West](#) (Commercial Real Estate CapEx Procurement | Boulder, CO)
Director, UX & Analytics: July 2015 – May 2019
• Led the re-design and development of business critical procurement web applications serving project
  management, accounting, sales, and client-facing/reporting functions, generating up to 10-15% in
  savings to clients (~$600K-1M per project) and ~$0.5M in annual labor cost reductions
• Automated multiple operations and revenue processes while providing increased self-serve access to
  key product, pricing, and sales data, empowering colleagues to focus on client relation & project work

Earlier Experiences
• **[Hotelied](#) (New York, NY):** Product & Growth Design | 2014-2015
• **[Tishman](#)**, **[Virgin Hotels](#) (New York, NY):** Acquisitions & Development | 2010-2013
  • Investment underwriting, pro forma analysis, pre-construction planning, and zoning research for
    hospitality and mixed-use commercial real estate in New York City, Los Angeles, other major MSAs

Skills

Design: Cursor, Figma, MCP, Sketch, Adobe XD, Photoshop, Illustrator, InDesign, InVision, Zeplin
Programming: TypeScript, React, Node, Python, SQL, GraphQL, HTML, CSS, SwiftUI, learning Go
Workflow: CLI, CI/CD, GitHub, Docker, Postgres, Postman, NextJS, Storybook, Jupyter, Agentic

Education

Cornell University (Ithaca, NY)
BS 2010 Hotel Administration + Minor in Real Estate + Concentration in Hotel Development
Rawlings Presidential Research Scholarship

Parsons The New School for Design (New York, NY)
AAS 2014 Communication Design + Concentration in Interactive Design, Illustration
Commencement Speaker