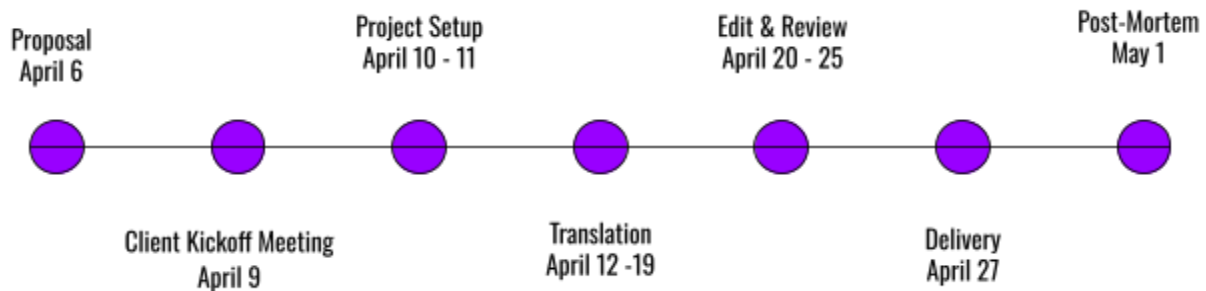Client: Adam Wooten

    San Francisco Chronicle
    901 Mission Street
    San Francisco, CA 94103

Vendor: ANKIR

    460 Pierce Street
    Monterey, CA 93940

Project Name	Project Objective	Deliverables
The Quest to Save Stephen Hawking's Voice	❏ Translate the source file text using Worldserver. ❏ Edit and review the target text using Worldserver.	❏ Source File ❏ Target File ❏ Translation Memory ❏ Term Database ❏ Tech Prep File (pseudo-translation)
Source → Target Languages	**Source File**	**Post-Mortem**
EN → FR EN → ZH EN → JA	https://www.sfchronicle.com/bayarea/article/The-Silicon-Valley-quest-to-preserve-Stephen-12759775.php	Client comments Feedback

Project Timeline:

Proposal — April 6
Client Kickoff Meeting — April 9
Project Setup — April 10 - 11
Translation — April 12 - 19
Edit & Review — April 20 - 25
Delivery — April 27
Post-Mortem — May 1

Translation Phases:

Setup	Production	Finalization
Client Onboarding: ❏ Set up client account in WorldServer. ❏ Estimate Word Count ❏ Pseudo-Translate (to test before the translation begins) with WorldServer.	❏ Create project for translation in Worldserver. ❏ Create new Client Project Type. ❏ Create TM, Term Database ❏ Produce Translation.	❏ Perform Review and QA. ❏ Implement changes. ❏ Update Glossary.

Resources	Name	Role
The Team	Kye Teshirogi	Japanese linguist
	Jess Rosen	Japanese linguist
	Iris Klotz	French linguist
	Alice Wu	Chinese linguist
	Nick Chang	Japanese Linguist
Tools	WorldServer	File Prep, Translation & QA

Cost Breakdown				Totals:
Tech prep	Hours	Rate	Service Subtotal	**$30.00**
Pseudo-translate	Flat fee	$30.00	$30.00	
Translation & QA	Per unit	Words	Service Subtotal	**$132.00**
EN > FR	$0.11	200~	$22	
EN > ZH	$0.16	200~	$32	
EN > JA	$0.13	600~	$78	
Editing	Hours	Rate	Service Subtotal	**$120.00**
Edit and Review	2	$60.00	$120.00	
Project Management				**$100.00**
Small project: flat fee			$100.00	
			GRAND TOTAL	**$382.00**

Terms and Conditions:

❏ Client signature below constitutes approval and acceptance of this quote; upon acceptance, this engagement becomes a legally binding contract between the Agency and the Client.
❏ Cancellation: Client may cancel this engagement prior to the launch of the project with no penalties; once the work has begun, the cancellation is subject to fees up to the full cost of the project.
❏ The final Deliverables are the sole property of the Client.

Client Signature & Date:	