

*The intention of this document is to establish a value alignment assessment between our fund and our potential investors. The questions below are used to guide the discussion. Only notes from the conversation will be stored for the duration of the fundraiser.*

## **Background and Investment team**

What is the name of the investment company that you plan to invest from?

How do you classify the investment vehicle? (Personal holding company, family office, corporate, fund of fund, pension fund, etc.)

What is your relationship with the company?

What is the geographical location that the company operates in?

How many investors do you have on the team and what % of them identify as non-male or non-white?

## **Ownership and beneficiaries**

Who are the legal owners of the company?

Who are the beneficiaries of the company? Are they the same as the owners?

What is the gender split of the beneficiaries?

What are the ethnicities of the beneficiaries?

## **Investment capital**

What is the main source of the investment capital?

Does any of the capital come from fossil fuel or any other sources which you consider having had a negative climate impact?

What is the plan to use the financial returns from the fund?

## **Strategy and Impact**

What is the main purpose of the investment company in one sentence?

Why do you want to invest in x?

What is the current investment strategy of the fund?

How do you define and assess impact?

What positive impact does your company have?

Do you measure the impact of your investments?

How many percent of the capital will be invested in positive impact investments?

What type of investments is the remaining capital invested in?

Do you have a sustainability or ESG agenda for your company? Would you be willing to set one up?