

Comparison Waste Management 2nd Proposal to 1st proposal and 2026 Budget

First Pass vs. Second Pass Proposal

Category	First Pass	Second Pass	Change	% Reduction
MSW Disposal (\$/Ton)	\$118.00	\$100.00	-\$18.00	-15.3%
MSW Hauling (\$/Haul)	\$350.00	\$299.30	-\$50.70	-14.5%
C&D Disposal (\$/Ton)	\$130.00	\$116.75	-\$13.25	-10.2%
C&D Hauling (\$/Haul)	\$265.00	\$265.00	\$0.00	0%

Annual Cost Comparison first proposal to 2nd Proposal

Category	First Pass	Second Pass	Annual Savings
MSW Disposal	\$133,812.00	\$113,408.00	\$20,404.00
MSW Hauling	\$39,900.00	\$34,120.20	\$5,779.80
C&D Disposal	\$89,583.00	\$80,452.43	\$9,130.58
C&D Hauling	\$48,760.00	\$48,760.00	\$0.00
Total Annual Cost	\$312,055.00	\$276,740.63	\$35,314.38

The revised proposal reduces the Town's projected annual contract cost by **approximately \$35,314 (11.3%)** compared with the original proposal. Most of the savings come from reductions to the MSW disposal rate, followed by reductions in C&D disposal and MSW hauling. C&D hauling remained unchanged.

Current 2026 Contract vs. 2027 Second Pass Proposal

Category	2026 Current	2027 Second Pass	Increase	% Increase
MSW Disposal	\$88.66	\$100.00	\$11.34	12.8%

MSW Hauling	\$274.07	\$299.30	\$25.23	9.2%
C&D Disposal	\$97.05	\$116.75	\$19.70	20.3%
C&D Hauling	\$251.23	\$265.00	\$13.77	5.5%

Category	Current 2026	2027 New Contract	Increase
MSW Tipping	\$104,539.49	\$113,408.00	\$8,868.51
MSW Hauling	\$32,338.38	\$34,120.20	\$1,781.62
C&D Tipping	\$69,495.74	\$80,452.43	\$10,956.69
C&D Hauling	\$47,845.52	\$48,760.00	\$914.48
Total	\$254,219.13	\$276,740.63	\$22,521.50 (8.9%)

Comparison of First Pass vs. Second Pass

- The negotiated revisions reduce the annual contract cost by **approximately \$35,300**, an **11.3% reduction** from the original proposal.
- The largest negotiated concession was the **MSW disposal fee**, followed by **MSW hauling**.
- C&D hauling remained unchanged.

Comparison of Current Contract vs. Revised Proposal

- Even after negotiations, the revised proposal is estimated to increase annual costs by **approximately \$22,521.50 (8.9%)** over the current contract.
- The largest increase from the current contract remains the **C&D disposal rate**, followed by **MSW disposal**.