

# Dyonte Blake

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[LinkedIn](#)

## **WORK EXPERIENCE**

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### **Oliver Wyman - Senior Consultant**

2012 – current Houston, TX

- Specialized in revenue forecasting for several of the **top 500 global companies**, including Amazon and Walmart
- **Managed consulting team of 5** to perform quantitative analyses and opportunity stage forecasting for international clients
- Traveled to 17 countries to meet with high-profile clients to discuss technology goals in relation to financial needs

### **Unit4 - Technical Solutions Consultant**

2010 - 2012 Houston, TX

- Provided technical support, solutions, and training to over 75 small and 3 global enterprises with 95% of clients rating services as trustworthy, adaptable, and easy to understand
- Collaborated with the sales team to deliver technical solutions based on clients' budgets and needs, reducing the average clients' expenses on cloud-based technologies by 15%
- Installed and configured U4ia, developed tutorial webinars, drafted slides and one-page user guides, and supported clients via phone, email, and chat

### **Accenture - Technology Advisory Consultant**

2008 - 2010 Houston, TX

- Travelled 250+ miles per week to meet with clients regarding project needs, budget, and timeline
- Devised solutions to protect clients' assets, save money, and provide seamless integration of business' aspects using cloud-based systems
- Overhauled email and communication platforms for more than 30 clients, decreasing spam, error messages, and delays by 87%
- Trained clients' staff in the use and maintenance of cybersecurity systems and ERPs, and followed up with clients 2 weeks after project completion to ensure satisfaction

## **EDUCATION**

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### **Texas A&M University - Bachelor of Science**

2004 - 2008 College Station, TX

- Ranked amongst top 2% in ...
- Amongst (3/200) in ...

## **EXTRA CURRICULAR**

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Data Analysis; Collaborative; Advanced Excel; Problem Solving; Revenue Forecasting; Verbal and Written Communication