

**CONTINUING PROFESSIONAL COMPETENCY
ASSESSMENT FORM**

Title of Activity/Program: Innovation : "AI That Actually Works: Practical Copilot Use Cases for AEC Professionals"

Date(s) Taken: February 5, 2026 PDH(s): 1

Category A X or Category B _____ (select one)

Provider: Maryland Quality Initiative (MdQI) Annual Conference

Location (City & State) Baltimore, Maryland

Presenter/Instructor(s) (if known) Neil Holmes

Format of Course (i.e. workshop, seminar, internet, etc.) Professional Workshop or Technical Presentation
Self Directed _____ Yes X No _____

Start Date: February 5, 2026 Completion Date: February 5, 2026

Start Time: 11:00 AM Completion Time: 12:00 PM

Provide a general synopsis of what the course/activity covered/contained.

AI hype is everywhere, yet most firms still struggle to see impact. Meanwhile, teams in AEC lose time chasing information, preparing reports, and gaining meaningful insights from disconnected systems. This session cuts through the noise. We'll show how Microsoft Copilot, powered by your ERP, CRM, and project data, can remove friction across business development, operations, and finance.

You'll see practical demos that reflect how your teams actually work, with highlights on:

1. Saving time by automating repetitive tasks with your own RFP Agent
 1. Conducting Go/No Go Analysis and Risk Analysis
 2. Drafting project approach
 3. Searching for and generating project experience.
2. Repurposing your time from admin to strategy
 1. Surfacing win/loss themes and maximizing your margins from the start
 2. Utilizing predictive analytics and getting ahead of project cost and schedule overruns
 3. Eliminate revenue leakage by tracking contract escalation clauses

You'll walk away with a clear understanding of the outcomes that matter: more time for billable or strategic work, higher productivity for seller/doers and PMs, and faster insights from your core systems and documents. We'll also give you a high-level view of the data foundation required to make Copilot successful: from unifying key systems to establishing the structure Copilot Agents need to deliver reliable results. This is all about AI that your teams will actually use.

Attach any documentation of participation: i.e. Certificate of Attendance/Completion, transcripts, handouts, tests, programs, outline, reports and other demonstrative evidence of attendance.

Signature _____ License No.: _____ Date _____

Keep this form for your records.