

# FY25 Approved Rates



## Seat Rates

Rate Name	FY24 Rate	FY25 Rate	Dollar Change	% Change	Units
<b>User Rate</b>	N/A	<b>\$39.87</b>	N/A	N/A	<b>User/Month</b>
<i>User Rate replaces the following rates:</i>					
Google Email and Collaboration Tools	\$12.22	\$12.22	\$0.00	0.00%	User/Month
Security Support (Authentication Services)	\$21.14	\$23.99	\$2.85	13.48%	User/Month
AdobePro/Sign	\$1.62	\$3.80	\$2.18	134.57%	User/Month
Active Directory License	\$2.19	N/A	N/A	N/A	User/Month
<b>Device Rate*</b>	N/A	<b>\$184.72</b>	N/A	N/A	<b>Device/Month</b>
<i>Device Rate replaces the following rates:</i>					
Computer and Helpdesk Support	\$71.24	\$82.73	\$11.49	16.13%	Device/Month
Network Connection (ISP, VPN)	\$55.63	\$68.90	\$13.27	23.85%	Device/Month
Security Support	\$23.71	\$31.96	\$8.25	34.80%	Device/Month
Security Assessment and Remediation	See Table	See Table	See Table	See Table	See Table
SCCM License	\$3.05	N/A	N/A	N/A	Device/Month

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## Application Developer Rates

Rate Name	FY24 Rate	FY25 Rate	Dollar Change	% Change	Units
Tier 1	\$79.01	\$88.58	\$9.57	12.11%	Hour
Tier 2	\$94.70	\$102.33	\$7.63	8.06%	Hour
Tier 3	\$110.34	\$121.20	\$10.86	9.84%	Hour
Tier 4	\$125.51	\$138.77	\$13.26	10.56%	Hour

## Communication and Phone Services

Rate Name	FY24 Rate	FY25 Rate	Dollar Change	% Change	Units
Business Phone Line VoIP (incl. Softphone & LD)	\$28.85	\$23.90	-\$4.95	-17.16%	Line/Month
Business Phone Line Analog	SBA	SBA	\$0.00	0%	SBA
Toll Free	\$0.0353	\$0.0404	\$0.0051	14.45%	Minute
Persistent Chat	\$8.78	\$8.18	-\$0.60	6.83%	User/Month
Contact Center	\$28.10	\$39.77	\$11.67	41.53%	Core License/Month
Technician Hourly Rate	\$90.33	\$104.81	\$14.48	16.03%	Hour

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## Computer Support Services

Rate Name	FY24 Rate	FY25 Rate	Dollar Change	% Change	Units
Computer and Helpdesk Support (Non-Seat Rate)	\$74.34	\$82.73	\$8.39	11.29%	Device/Month
AdobePro/Sign* (Non-Seat Rate)	\$1.62	\$3.80	\$2.18	134.57%	Device/Month
DaaS AWS	Cost + 10%	Cost + 10%	\$0.00	0%	Cost + 10%
DaaS Citrix/GCP	\$43.67	\$50.56	\$6.89	15.78%	Device/Month
Google Email and Collaboration Tools (Non-Seat Rate)	\$12.22	\$12.22	\$0.00	0%	Account/Month
On-Call Support	SBA	SBA	\$0.00	0%	SBA

## Database Services

Rate Name	FY24 Rate	FY25 Rate	Dollar Change	% Change	Units
Oracle Database Hosting Core Model	\$1,138.69	\$2,762.49	\$1,623.80	142.60%	Core/Month
Oracle Database Hosting Shared Model	\$11.07	\$22.38	\$11.31	102.17%	GB/Month
SQL Database Hosting Core Model	\$1,189.50	\$1,173.38	-\$16.12	1.35%	Core/Month
SQL Database Hosting Shared Model	\$12.14	\$7.65	-\$4.49	-36.99%	GB/Month

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## Hosting Services – Private Cloud Services

Rate Name	FY24 Rate	FY25 Rate	Dollar Change	% Change	Units
Processing (CPU)	\$46.25	\$33.17	-\$13.08	-28.28%	CPU/Month
Memory	\$6.95	\$6.13	-\$0.82	11.80%	GB/Month
General Purpose Storage	\$0.0800	\$0.0411	-\$0.0389	-48.63%	GB/Month
Back-up Services	\$0.1993	\$0.1173	-\$0.0820	-41.14%	GB/Month
Web Application Hosting	\$109.81	\$261.47	\$151.66	138.11%	Instance/Month
Data Center Rack Space - Full Rack	\$936.85	\$936.86	\$0.00	0%	Rack/Month
Data Center Rack Space - Rack U	\$31.23	\$31.23	\$0.00	0%	Rack U/Month

## Hosting Services – Public Cloud Services

Rate Name	FY24 Rate	FY25 Rate	Dollar Change	% Change	Units
Cloud Hosting and Storage Services	Actual Cost	Actual Cost	\$0.00	0%	Usage
Cloud Infrastructure	\$2.42	\$2.45	\$0.03	1.24%	Hour

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## Network Services

Rate Name	FY24 Rate	FY25 Rate	Dollar Change	% Change	Units
Network Connection (Non-Seat Rate)	\$55.63	\$68.90	\$13.31	23.85%	Device/Month
Network Connection - IoT	\$9.82	\$9.82	\$0.00	0%	Connection/Month
Network Services - 10 GB	\$222.52	\$275.60	\$53.08	23.85%	Connection/Month
Network Connection - Non-Cabinet Agencies	\$64.08	\$82.89	\$18.81	29.35%	Device/Month

## Security Services

Rate Name	FY24 Rate	FY25 Rate	Dollar Change	% Change	Units
Security Support/IAM (Non-Seat Rate)	\$44.85	\$55.95	\$11.10	24.75%	Device/Month
Security Assessment & Remediation (Non-Seat Rate)	See Table	See Table	See Table	See Table	See Table

## Print Services

Rate Name	FY24 Rate	FY25 Rate	Dollar Change	% Change	Units
Secure Application Print	\$0.0269	\$0.0292	\$0.0023	8.55%	Image

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## Low Code/No Code Services

Rate Name	FY24 Rate	FY25 Rate	Dollar Change	% Change	Units
Service Now Low Code Licenses	N/A	Cost + 10%	N/A	N/A	License/Month
Microsoft Power App/BI Licenses	N/A	Cost + 10%	N/A	N/A	License/Month
Salesforce Licenses	N/A	Cost + 10%	N/A	N/A	License/Month

## Miscellaneous Services

Rate Name	FY24 Rate	FY25 Rate	Dollar Change	% Change	Units
DTS Consulting Charge		See Application Developer Rate Table Above			
Consultant Services (Managed Service Provider)	Cost + 3%	Cost + 3%	\$0.00	0%	N/A
All Other Contracts	Up to Cost + 1%	Up to Cost + 1%	\$0.00	0%	N/A
Enterprise Software (Adobe, Microsoft, etc.)	Up to Cost + 10%	Up to Cost + 10%	\$0.00	0%	N/A
Other Technical Services	Cost + 10%	Cost + 10%	\$0.00	0%	N/A

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## UGRC Services

Rate Name	FY24 Rate	FY25 Rate	Dollar Change	% Change	Units
GPS Subscriptions	\$600.00	\$600.00	\$0.00	0%	Subscription/Year
GIT Professional Labor		See Application Developer Rate Table Above			

## Security Assessment Table

Group	Device Bracket	Annual Cost	Dollar Change	% Change	Units
Insurance Only	SBA	\$3,565.00	\$0.00	0%	Device Bracket
Limited Agencies	1-99	\$15,500.00	\$0.00	0%	Device Bracket
Small Agencies	100-499	\$31,000.00	\$0.00	0%	Device Bracket
Medium Agencies	500-1999	\$62,000.00	\$0.00	0%	Device Bracket
Large Agencies	2000-4999	\$124,000.00	\$0.00	0%	Device Bracket
Extra Large Agencies	5000 +	\$248,000.00	\$0.00	0%	Device Bracket