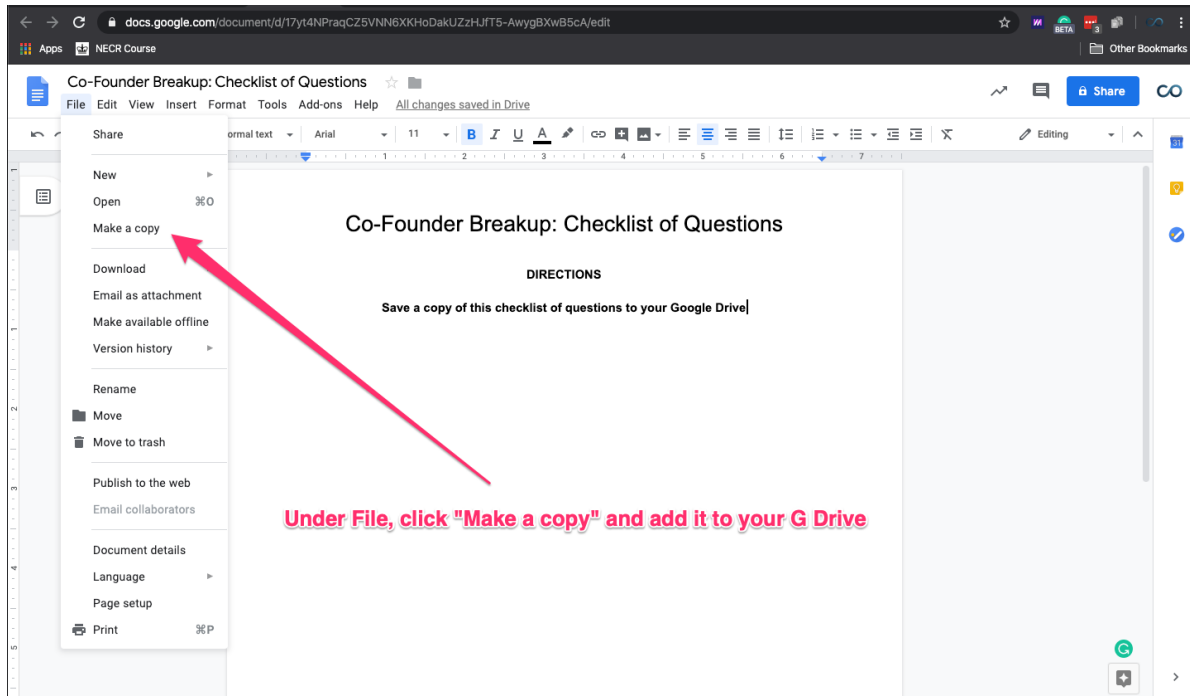


Co-Founder Breakup: Checklist of Questions

DIRECTIONS

Save a copy of this checklist to your G Drive



Go through the questions and answer them.



If enough trust exists between the co-founders, answer the questions together. It'll be the first step in the separation process.

Tip

Your responses will determine your negotiation of the separation.

Co-Founder Breakup: Checklist of Questions

- 1. What does your partnership agreement say?**
 - What happens should a founder be forced out or willingly decide to leave? Is there a separation clause?
 - Did you have a vesting schedule in place?
 - Can you repurchase shares? And at what cost?
- 2. How much capital did each founder put in?**
 - Did everyone put in an equal amount or did someone put in more?
 - Was the capital converted into convertible debt?
 - Or was the capital considered a loan to the company?
- 3. What does a transfer process look like?**
 - Does the separating founder stay on in the interim while you find a replacement?
 - If so, do they become a contractor and how much do you pay him or her?
 - Does the founder want any equity? If so, how much and does that become part of the severance (if any)?
- 4. Are you willing to dissolve the company?**
 - What intellectual property was created?
 - Does your founder agreement specifically say that any IP created stays with the business?
 - Do you need any reassurance that any property or IP will be brought back?
- 5. Do you need to use lawyers or a neutral third party?**
 - What next steps need to be identified?
 - Who will help create calm and civility?
 - What type of assistance is necessary to have an effective negotiation process?