

2025

75 CHESTNUT STREET, CRANFORD, NJ 07016
908 - 527 - 1166 / INFO@UCEDC.COM WWW.UCEDC.COM



A Non-Profit Economic Development Corporation

UCEDC, a private, non-profit statewide economic development corporation, is dedicated to stimulating economic growth for small businesses throughout New Jersey by providing them with resources and solutions for business expansion. Since 1977, UCEDC has helped entrepreneurs open their doors and assisted established businesses expand into new markets through innovative lending, comprehensive training initiatives and government procurement programs.

Financing

Access to capital is often a business owner's largest hurdle. We offer a variety of financing programs to meet your needs at every stage of your business's growth. As an SBA lender, we offer loans from \$500 to \$5.5 million through the microloan, Community Advantage 7(a) and 504 financing programs. Speak to our experienced staff to find the option that meet your needs.

Government Contracting

Federal, state and local government agencies spend billions of dollars each year buying goods and services from small businesses, just like yours. UCEDC can help you break into this lucrative market through free specialized training programs, one-on-one counseling services, and assistance in preparing bids and contract management.

Training

Whether you're looking for short presentations, day-long workshops, or intensive courses, UCEDC has the training and technical assistance you need to succeed. Our training professionals will help you master a wide variety of business and financial topics.

Business Tools

UCEDC produces a wide array of business resource reports to provide you with the insights you need to make smart decisions. Market data, commercial real estate information, demographic analyses, and comprehensive contact lists for business advocacy organizations and agencies are just a few of the vital reports you'll find, free of charge.

**75 CHESTNUT STREET, CRANFORD, NJ 07016
80 HIGH STREET, SUITE 201, MOUNT HOLLY, NJ 07060
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Resources to Help Your Business Grow

Sustaining and starting a business can be an extremely important and rewarding endeavor, but can also be quite challenging. This publication is not a detailed walk-through of the start-up process, but is a tool to help you get started by providing you with both general and county specific business resources.

Please consider this list as a starting point, however inclusion does not imply complete endorsement of the resource by UCEDC, nor should any value judgment be inferred from an entity's omission from this list.

FEDERAL/STATE BUSINESS RESOURCES

<u>US Small Business Administration</u>	Phone: 973-645-3680	John M. Blackstock
Two Gateway Center Suite	Fax: 973-645-6560	District Director
1002	E-mail: john.blackstock@sba.gov	
Newark, NJ 07102	Website: www.sba.gov	

The US Small Business Administration, established in 1953, provides financial, technical and management assistance to help Americans start, run, and grow their businesses. The SBA provides loan guarantees to area lenders for loans to small business. The SBA is the nation's largest financial backer of small business.

<u>NJ Business Action Center</u>	Phone: 800-JERSEY 7	Melanie Willoughby
33 West State Street	Fax: 609-292-5509	Executive Director
Trenton, NJ 08625	Email: feedback@sos.state.nj.us	
	Website: www.nj.gov/state/bac	

The New Jersey Business Action Center (NJBAC) is a business-first resource staffed by experts who can help your business whether you are just getting started or are already established. Our team can help you get answers from government agencies, direct you to appropriate officials or contacts, facilitate meetings and follow-ups with regulatory agencies and so much more, all at no cost and strictly confidential.

Whether you are an entrepreneur, own a business on "Main Street", are located on a corporate campus, or interested in expanding your products and services through export, we're here for you. We are a business advocacy team within the Department of State, dedicated to solving problems and maximizing growth opportunities.

Our team includes the Office of Business Advocacy, the Office of Small Business Advocacy, the Office of Export Promotion, the Office of Planning Advocacy and the Business Helpline. Our experts know the ins and outs of operating a business in the Garden State and can put that knowledge to work for you.

Our motto says it all. "Business questions? NJBAC has answers!" Call our Business Helpline at 1-800- JERSEY-7 or visit us at WWW.business.nj.gov today.

Resources to Help Your Business Grow**FEDERAL/STATE BUSINESS RESOURCES (Con't)**

New Jersey Business & Industry Association
10 West Lafayette
Street Trenton, NJ
08608

Phone: 609-393-7707
Email: info@njbja.org
Website: www.njbja.org

Michele N. Siekerka President

The New Jersey Business & Industry Association provides information, services and advocacy to its member companies in order to build a more prosperous New Jersey. NJBIA is the nation's largest statewide employer association. Its members, as a group, employ more than one million people. Member benefits include exclusive access to low-cost auto insurance through New Jersey Manufacturers Insurance Company (NJM).

New Jersey Economic Development Authority
36 West State Street
P.O. Box 990
Trenton, NJ
08625

Phone: 609-858-6700
Email: customercare@njeda.com
Website: www.njeda.com

Timothy Sullivan
Chief Executive Officer

The Authority's programs are tailored to the individual needs of the business community by assisting with creative financing packages, technical assistance, site selection and acquisition. In addition, the authority offers a business advocacy service providing assistance in dealing with state government.

New Jersey Pride Chamber
155 Willowbrook Boulevard, Suite
350
Wayne, NJ 07470

Phone: 973-869-9567
Email: info@njpridechamber.org
Website: www.njpridechamber.org

Noah Michael O'Hare
President

The organization is New Jersey's premier LGBTQ business association dedicated to strengthening LGBTQ businesses in the New Jersey tri-state area. The chamber increases the economic staying-power of its members and allies and facilitates successful business collaboration. It is a platform for business visionaries, and the first stop for LGBTQ entrepreneurs and allies seeking to advance and access opportunity and resources.

New Jersey State Library System – Small Business Services
185 West State Street Trenton, NJ
08608

Phone: 609-278-2640
Fax: 609-278-2652
Email: reference@npl.org
Website: www.njstatelib.org

The New Jersey State Library System provides many services including small business services. If you have a business question ("Ask a Business Librarian"), you can have your question answered by a business research expert from the Newark Public Library, a service supported by the New Jersey State Library. Please send your detailed question to the above email. With a card from any New Jersey Library, you can also use the library's Business Research Tools to get access to market research and company databases.

Resources to Help Your Business Grow**FEDERAL/STATE BUSINESS RESOURCES (Con't)****African American Chamber of Commerce of New Jersey**

379 West
State Street
Trenton, NJ
08608

Phone: 609-571-1620
Fax: 609-571-1608
Email: jharmon@aaccnj.com
Website: www.aaccnj.com

John E. Harmon, Sr. President &
CEO

The African American Chamber of Commerce of New Jersey (AACCNJ) is dedicated to economically empowering and sustaining African American communities and businesses through entrepreneurship and capitalistic initiatives throughout the state of New Jersey and through its partnership with the National Black Chamber of Commerce, Inc. (NBCC).

New Jersey Chamber of Commerce 216 West
State Street Trenton, NJ
08608

Phone: 609-989-7888
E-mail: theresa@njchamber.com
Website: www.njchamber.com

Thomas Bracken President &
CEO

For more than a century, the New Jersey Chamber of Commerce (NJCC) has been the business community's voice in Trenton. NJCC promotes the interests of its members and the state's business community via legislation and regulations that will grow the economy, create new jobs and make the state more competitive and more affordable for everyone.

Statewide Hispanic Chamber of Commerce of New Jersey
1280 Wall Street, Suite 312
Lyndhurst, NJ 07071

Phone: 201-935-0035
Fax: 866-226-1828
E-mail: chamber@shccnj.org
Website: www.shccnj.org

Carlos A. Medina Chairman

As a not-for-profit organization for over 28 years, the Statewide Hispanic Chamber of Commerce of New Jersey (SHCCNJ), has become the voice of the 119,000 Hispanic owned businesses that contribute over \$20 billion to the State's economy. The Chamber is the premier vehicle to access the Latino community and its formidable purchasing power, as evidenced by our growth of non-Hispanic membership reaching 45 percent.

Rutgers University Center for Urban Entrepreneurship & Economic Development 1 Washington Park
Newark, NJ 07102

Phone: 973-353-1288
Email: lrichardson@business.rutgers.edu
Website: www.business.rutgers.edu

Lyneir Richardson Executive
Director

The Center for Urban Entrepreneurship & Economic Development (CUEED) is the first center of its kind in the nation to integrate scholarly works with private capital, government, and non-profit sectors to develop citywide resources and bring renewed economic growth and vitality through urban entrepreneurship. The center promote and fosters a new generation of urban entrepreneurs who actively seek socially conscious urban renaissance.

Resources to Help Your Business Grow**REGIONAL BUSINESS RESOURCES**

US Department of Commerce -
Commercial Service, Northern New
Jersey

20 Washington Place
Newark, NJ 07102

Phone: 973-264-9107
Email: susan.widmer@trade.gov
Website: www.trade.gov

Susan Widmer Director

The U.S. Commerce Service, an important part of the U.S. Department of Commerce's International Trade Administration, helps New Jersey companies export goods and services to overseas buyers.

New Jersey State Women's
Chamber of Commerce (NJSWC)

Phone: 973-277-1475
Email: info@njwomenschamber.org
Website: www.njwomenschamber.org

Mamie Tolbert President

The New Jersey State Women's Chamber of Commerce's mission is to support, connect, and advocate for women business owners throughout the state of New Jersey. We aim to amplify your voice, expand your reach, and empower your success through a comprehensive range of programs, resources, and opportunities.

SCORE/Metro NJ (Essex, Hudson,
Union) Small Business
Administration (SBA) Two
Gateway Center, 10th floor
Newark, NJ 07102

Phone: 973-645-3982
Email: charles.mangano@scorevolunteer.org
Website: www.metronj.score.org

Charlie Mangano Chapter Chair

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

LOCAL BUSINESS RESOURCES - ESSEX COUNTY

County of Essex, County Clerk
495 Martin Luther King
Blvd. Newark, NJ 07101

Phone: 973-621-4920
Email: info@clerk.essexcountynj.org
Website: www.essexclerk.com

Christopher J. Durkin
Essex County Clerk

The Clerk's Office registers new businesses.

County of Essex, Office of Economic
Development, Training & Employment
50 South Clinton Street
East Orange, NJ 07018

Phone: 973-395-8400
Fax: 973-395-8493
Email: aramos@dedte.essexcountynj.org
Website: www.essexcountynj.org

Anibal Ramos
Director

The Department of Economic Development works with businesses and government agencies to foster job growth, to aid in workforce development and to encourage economic development throughout the County.

Resources to Help Your Business Grow**LOCAL BUSINESS RESOURCES - ESSEX COUNTY (Con't)**County of Essex, Office of Small Business Development

465 Dr. Martin Luther King
Jr. Blvd. Room 449A
Newark, NJ 07102

Phone: 973-621-2011

Email:

rburgess@admin.essexcountynj.org

Website:

www.ecsmallbiz.org/about-sbdaa

Renee Burgess Director

The Essex County Office of Small Business Development promotes equal opportunity and fair play in contracting, procurement and employment practices within the County of Essex. A primary goal of the office is to position small ("SBE"), woman-owned ("WBE"), minority ("MBE"), and Lesbian, Gay, Bisexual, and Transsexual ("LCBT") business enterprises to compete successfully for government contracts.

Forward Ever Sustainable Business

Alliance 8 East Kinney
Newark, NJ 07102

Phone: 862-234-0120

Email:

kbstovell@forwardevernj.com

Website: www.forwardevernj.com

Karen Brown Stovell
Executive Director

Forward Ever Sustainable Business Alliance is a not-for-profit organization that supports, promotes, educates and advocates for a strong local business community and raise public awareness of the economic and cultural benefits provided by a strong local economy.

Greater Newark Enterprises

Corporation 211 Warren
Street
Suite 423
Newark, NJ 07102

Phone: 973-242-4132

Email: info@gnecorp.org

Website: www.gnecorp.org

Victor Salama Executive
Director

GNEC provides financial assistance and training to small businesses, businesses owned by women, low-income individuals, and minorities for the purpose of encouraging entrepreneurship in Essex County as well as Bergen, Hudson, Middlesex, Monmouth, Passaic and Union counties.

Montclair Center Business ImprovementDistrict (BID)

26 Lackawanna Plaza
Montclair, NJ 07042

Phone: 973-509-3820

Fax: 973-509-3822

Email: montclaircenter@montclaircenter.com

Website www.montclaircenter.com

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Abhishake Shah

Executive Director

The Montclair Center Business Improvement District (BID), a nonprofit organization, focuses on economic development and quality of life by promoting local businesses along Bloomfield Avenue and neighboring blocks. The organization offers numerous events throughout year including sidewalk sales, biannual art walk, etc. to bring value to the district.

Resources to Help Your Business Grow**LOCAL BUSINESS RESOURCES - ESSEX COUNTY (Con't)****Invest Newark**

111 Mulberry Street Lower
Level Suite Newark, NJ
07102

Phone: 973-273-1040

Email: mrandolph@investnewark.org

Website: www.InvestNewark.org

Marcus Randolph
President & CEO

The goal of Invest Newark, a NJ nonprofit 501(c)3 corporation (Invest Newark), is to propel the City's strong and diverse economy, build vibrant communities, and create opportunities for all Newarkers. Invest Newark also supports small, women and minority-owned businesses, invests in world-class internet service, spurs real estate development and executes economic development activities to produce and sustain economic growth, generate jobs and create wealth for the citizens of Newark.

**New Jersey Small Business
Development Center at Rutgers
University - Newark**

25 James Street
Newark, NJ 07102

Phone: 973-353-5950

Email: rnsbdc@business.rutgers.edu

Website: www.rnsbdc.com

Dr. Tendai Ngoro Regional
Director

The Small Business Development Center (SBDC) provides free professional, comprehensive consulting and training services to both start-up and established small business owners.

Newark Regional Business

Partnership 60 Park Place,
Ste. 1800
Newark, NJ 07102

Phone: 973-242-4209

Email: fnixon@newarkrbp.org

Website: www.newarkrbp.org

Fernando Fox Nixon
President & CEO

Newark Regional Business Partnership is a broad-based member organization that offers a range of services to strengthen the region's business infrastructure and revitalize New Jersey's largest city.

SCORE (Essex, Hudson, Union)

Two Gateway Center, 10th
floor Newark NJ 07102

Phone: 973-645-3982

Website: <https://metronj.score.org/>

Courtney Jackson
Chapter Chair

SCORE is a volunteer association sponsored by the US Small Business Administration. Most SCORE volunteers are retired business owners though some members still work. Volunteers work in or near their home communities to provide management counseling and training to first-time entrepreneurs and current small business owners.

VentureLink@NJIT

211 Warren Street
Suite 109 Newark, NJ
07103

Phone: 973-642-7857

Email: venturelink@njit.edu

Website: www.venturelink.org

Catherine Tsavalas
Program Director

The VentureLink is the largest incubator for technology and life-science companies with over 110,000 square feet of coworking, office, and lab space. In-residence companies have access to NJIT university resources and VentureLink's unique mix of incubator programming including: LinkUps Workshop Series, Expert Office Hours, Open Coffee Club - Professional Networking, Social Events, Mentorship, and Investor Matching.

Resources to Help Your Business Grow**LOCAL BUSINESS RESOURCES - ESSEX COUNTY (Con't)****South Orange Downtown**

76 South Orange Avenue,
3rd Floor South Orange, NJ
07079

Phone: 973-763-6899

Email: melissa@southorangedowntown.org

Website: www.southorangedowntown.org

Melissa Hodge Executive
Director

The South Orange Village Center Alliance (SOVCA) DBA (During Business As) South Orange Downtown is the not-for-profit management entity of our village's Special Improvement District. The organization is not a part of the South Orange Village government but work closely with elected officials and Village staff as a separate 501(c)3 non-profit organization.

Downtown West Orange Alliance 66

Main Street
West Orange, NJ 07052

Phone: 973-325-4109

Email: downtown@westorange.org Website:
www.downtownwo.com

Megan Brill Executive
Director

The Downtown West Orange Alliance is the non-profit organization that manages the town's Special Improvement District (SID). Recognizing the unique contributions made by the residential, historic and commercial properties that collectively form our "downtown," the Township of West Orange created the SID to encourage economic revitalization of the neighborhoods known as Tory Corner, Eagle Rock, St. Mark's and the Valley.

Ironbound Business Improvement District (BID)

76 Prospect Street
Newark, NJ 07105

Phone: 973-491-9191

Fax: 973-344-9225

Email: nwkibid@aol.com

Website: www.goironbound.com

Vincent Baglino
Executive Director

The Ironbound Business Improvement District (IBID) is the home to over 570 businesses and more than 170 restaurants. (IBID) is Newark's shining star, promoting interest in the City as a great place to visit in addition to fostering economic growth and employment.

URBAN ENTERPRISE ZONE – ESSEX COUNTY

The UEZ Program was created to foster an economic climate that revitalizes designated urban communities and stimulates their growth by encouraging businesses to develop and create private sector jobs through public and private investment.

East Orange UEZ

44 City Hall Plaza
East Orange, NJ 07019

Phone: 973-266-5411

Fax: 862-930-7804

Email: kiona.littlejohn@eastorange-nj.gov

Website: www.eastorange-nj.gov

Kiona Olivaria-
Littlejohn
UEZ Coordinator

Resources to Help Your Business Grow**URBAN ENTERPRISE ZONE – ESSEX COUNTY (Con't)****Irvington UEZ**

One Civic Square, Room
203 Irvington, NJ 07111

Phone: 973-416-5732
Fax: 862-227-9610
Email: jsowell@irvingtonnj.org
Website: www.irvington.net

John Sowell UEZ
Coordinator

Newark UEZ

111 Mulberry Street, Suite
LL Newark, NJ 07102

Phone: 973-273-1040
Email: amclean@newarkcedc.org
Website: www.investnewark.org

Andrea Cozier McLean UEZ
Coordinator

Orange UEZ

29 North Day Street Orange,
NJ 07050

Phone: 973-952-6070
Fax: 973-677-7847
Email: cmobley@ci.orange.nj.us
Website: www.ci.orange.nj.us/UEZ_main.html

Christopher Mobley UEZ
Coordinator

CHAMBERS OF COMMERCE – ESSEX COUNTY

The following Chambers of Commerce serve as a clearinghouse of information and resources for the business community within their coverage area, including networking. The goal of each chamber is to help strengthen and grow the general business environment in their respective community.

Livingston Chamber of Commerce PO Box 2084
Livingston, NJ 07039

Phone: 862-245-2844

Website: www.livingstonnj.org

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North Essex Chamber of Commerce
26 Park Street, Suite 2062
Montclair, NJ 07042

Phone: 973-226-5500
Fax: 973-783-4407
Email: email@nortessexchamber.com
Website: www.nortessexchamber.com

Desiree L. Burgos
President

Resources to Help Your Business Grow

North Jersey Chamber of Commerce
PO Box 242
Garfield, NJ 07026

Phone: 973-470-9300
Email: hello@northjerseychamber.org
Website: www.northjerseychamber.org

Michelle Vernuccio
President

Suburban Essex Chamber of Commerce
256 Broad Street, Suite 2F
Bloomfield, NJ 07003

Phone: 973-748-2000
Fax: 973-748-2450
Website: www.suburbanessexchamber.com

Donna Pietroiacovo
Executive Administrator

West Orange Chamber of Commerce
PO Box 83
West Orange, NJ 07052

Phone: 862-223-8778
E-mail: mail@westorangechamber.com
Website: www.westorangechamber.com

Sabrina Campbell Allen
Executive Director



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