

Jeff Bergosh  
5905 Forest Ridge Circle  
Pensacola, FL  
32526  
850-293-1459  
jeffbergosh@gmail.com

**Career Objective:** To work with professionals utilizing my significant organizational, management, and communication skills to creatively solve asymmetrical problems to maximize efficiency and productivity.

**Education:** MSA, Administration (Public Administration), Univ. of West Florida, Pensacola, Florida  
BA, San Diego State University, San Diego, California  
AA, Grossmont College, El Cajon, California,  
**High School Diploma**, Pensacola High School, Pensacola, Florida,

**Work Experience:**

**04-2023---Present---Business Development Manager, ESA South, Inc., Cantonment, Florida**

*Significant responsibilities:* As the Business Development Manager for this large design-build construction firm, I work with the Acquisitions and Marketing Branch to identify and capture business projects for the firm. I assist the vice president of strategy with proposals and bid preparation for jobs that we are seeking, with the assistance of the estimating group and the vice-president of operations. For 2023, our team captured Federal projects that totaled more than \$120 Million and we currently have work in progress in excess of \$220 Million all across the country including aboard NAS Pensacola, the US Virgin Islands, Texas, Missouri, California, Indiana, and Alabama. The goal for 2024's capture is \$200 Million.

**04-2018---04-2023---Engineering Annex Manager, Erica Lane Enterprises, Inc., Naval Air Station Pensacola, FL Bldg. 458.**

*Significant responsibilities:* I managed all aspects of this Huntsville, Alabama corporation's Pensacola area footprint. I managed the Engineering Annex aboard NAS Pensacola which was contracted-out to Erica Lane Enterprises (eLe) under the NAS Pensacola BOS (Base Operating Support) contract. I supervised Engineers, Civil Engineering Techs, Planner Estimators, Construction Managers, and administrative personnel within the annex, and I interfaced directly and extensively with The Navy Public Works Department, local, regional & national civilian contractors, and supported commands to insure our Annex provided responsive and timely client deliverables and support-- and that we were always compliant with the terms of the Base Operating Support Sub-Contract under which we operated.

**08-2007---04-2018---Work Control /Quality Assurance Supervisor, Irby Engineering LLC., Naval Air Station Pensacola, FL Bldg. 458.**

*Significant responsibilities:* I maintained Annex deadlines for work completion and insured that the quality of deliverables exceeded expectations and contractual requirements; I developed and implemented solutions to decrease Annex overhead costs while maximizing efficiency and simultaneously honoring all terms of the employee collective bargaining agreement. I served as the POC for all incoming and outgoing work for our group of 23 employees. I interfaced with The Navy Public Works Department, civilian contractors, and supported commands to ensure our Annex complied with the terms of the Base Operating Support Contract, which at all times we did, and that we provided superior customer service to our clients.

**11-2016---Present---District 1 Board Member, Escambia Board of County Commissioners**

*Significant responsibilities:* As an elected member of this 5- member board, duties include oversight of county assets, budget planning, and policy making for various aspects of local government operations to include: Economic Development, Parks and Recreation, Planning and Zoning, Drainage and Roadway Infrastructure, Animal Control, Detention and Community Corrections, and Natural Resources. An additional and very important duty as a County Commissioner is the representation of the 59,000 residents of district one as well as oversight responsibility for a work force of over 1,800 employees with a budget of more than four-hundred fifty million dollars annually.

**11-2006—11-2016-- Escambia County School Board Member, District 1**

*Significant responsibilities:* As a ten-year elected official on the 5- member board, duties included approval of the following: budget, curriculum, human resources, purchasing, risk management, and operations related policies. Representation of the 59,000 residents of district one. Oversight responsibility for a work force of over 7,500 employees, 39,000 students, and a budget of more than six-hundred million dollars annually.

**08-2006---8--2007---Facilities Management Specialist, Lockheed Martin Information Technology Services, Naval Air Station Pensacola, FL.**

*Significant responsibilities:* Facility management oversight of 86 buildings representing twenty-five separate commands at four separate locations including Corry Station, NAS Pensacola, Saufley Field, and Bronson Field. Facilitation of project implementation, scope of work requests, HVAC and mechanical repair and replacements, and remodeling and renovations.

**04-2005—08--2006—Cultural Resources Manager, Naval Air Station Pensacola, FL.**

*Significant responsibilities:* Management of all excavation permits aboard station property, project review to ensure compliance both with Federal Cultural Resource Management Law and NAS Pensacola's Base Exterior Architecture Plan. Interagency communications between NAS Pensacola, Florida Historic Preservation Officer, and the 19 Native American Consulting Tribes.

**09-1998—10-2006—Owner/Operator, Tavern Enterprises Inc. San Diego, California and Tavern Enterprises LLC of Pensacola, Florida.**

*Significant responsibilities:* Oversight of all aspects of this busy, multi-unit bar/restaurant, commercial real estate and retail chain that I opened. Responsibilities included Purchasing, payroll, human resources, advertising, marketing, promotions, training, SBA loan acquisition, lease negotiation, building repair and maintenance, inventory, and custodial responsibilities. Purchased, operated profitably, rehabilitated, and re-sold 2 night-clubs, two sports bars, a hair salon, and two commercial properties realizing significant profits on these transactions.

**01-1989—12-1998—Lead PM Bartender/Lounge Supervisor, 94<sup>th</sup> Aero Squadron, San Diego, California**

*Significant responsibilities:* Oversight of high volume (3+Million yearly) lounge operations, Bartender, food server, promotions, cash and receipt deposits for daily business, and inventory. In anticipation of opening my own business, I worked with my mentor who was the owner of the business, Fred Mashhour, to learn all aspects of the food/beverage industry from the operator of this restaurant, a man with 40 years of ownership and executive-level restaurant management and oversight experience as the VP for the Western Region of Specialty Restaurants, Inc.

**07-1987—01-1989—Bartender/Food Server, The Blue Crab Restaurant, El Cajon, California.**

*Significant responsibilities:* Service of drinks and food to customers, service bartender for up to 13 food servers, answering telephones and taking guest reservations.

**07-1986—07-1987—Maintenance Technician, The Springs Community Association, Rancho Mirage, California.**

*Significant responsibilities:* Interfacing with residents and a team of five other maintenance technicians to complete daily maintenance tasks to include repair of mailboxes, garage doors, pool and spa equipment. Trimming of trees, and minor structure repair, painting and stucco repair.

**Community Service (past and present)**

Chairman, Escambia Board of County Commissioners 2017-2018 and 2021-2022  
Escambia BOCC representative member, Pensacola-Escambia Promotion & Development Commission (PEDC) 2017-2019  
Chairman, Escambia County Board of County Commissioners (BOCC) Value Adjustment Board 2017-present  
Escambia BOCC representative, Canvassing Board of Escambia County 2017-2018  
Chairman, Florida Alabama Transportation Planning Organization 2018-2019  
Vice Chairman, Florida Alabama Transportation Planning Organization 2017-2018  
Vice-Chairman, Escambia Board of County Commissioners, 2016-2017, 2020-2021  
Member, Escambia County Board of County Commissioners (BOCC) Value Adjustment Board 2014-present  
President, Florida Coalition of School Board Members 2014-2016  
Chairman, Escambia County School Board 2012-2013  
Chairman, Pensacola Chamber Centennial of Naval Aviation, Education Sub-Committee 2010-2011  
Vice Chairman of the Escambia County School Board 2009-2010, 2011-2012  
Vice President, Bell Ridge Forest Homeowners Association 2021-present  
Member, Tristan Towers Homeowners Association 2022-present  
Member, Pensacola Chamber Centennial of Naval Aviation Committee 2010 – 2011  
Member of FSBA Master Certified School Board 2010-2016  
Member, Pensacola Chamber of Commerce Military Affairs Committee 2006-2015, 2021-present  
Member, Pensacola/Perdido Bay Estuary Program 2022  
Member, Navy League of Pensacola 2007-2011  
Member, National Rifle Association 2006-2018  
Member, Freedoms Foundation at Valley Forge 2007-2015  
Member, PTA various locations 2000-2018  
Mentor, Take Stock in Children 2008-2014  
Mentor, Escambia County School District Youth Motivator program, 2014-2017  
Volunteer Asst. Coach, Northeast Pensacola Youth Baseball (2006-2007)  
Volunteer, Pensacola Futbol Club  
Past Member, Pensacola Lighthouse Association  
Volunteer Soccer Coach Santee (CA) AYSO -2003  
Volunteer Santee (CA) American Little League 2001-2003

*Supported Causes, past and present*

The Health and Hope Clinic of Pensacola  
Waterfront Rescue Mission  
American Humane Society  
The Shelter Pet Project  
March of Dimes  
Boy Scouts of America  
United States Olympic Team  
Escambia County Healthy Families Day  
Relay for Life  
God's Extended Hand Homeless Ministry of San Diego, California