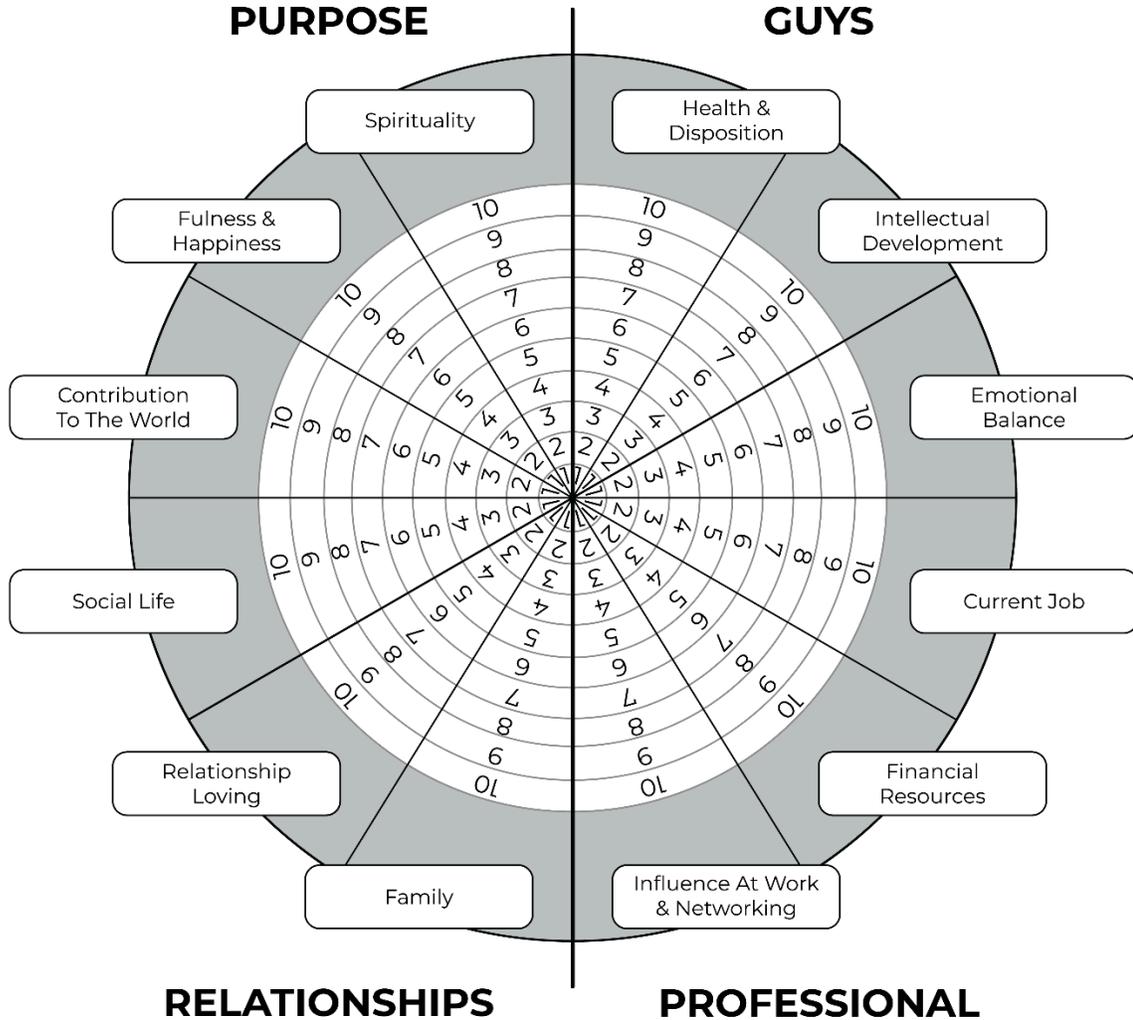


WHEEL OF LIFE - SATISFACTION LEVEL

1. How satisfied are you, on a scale of 0 to 10, with:



1

2. In which area of this wheel do you believe that focusing on it will improve as many areas as possible?
3. Why is this chosen area important to you?
4. Is that really where we need to work?
5. Wouldn't this area be a consequence of another area?
6. What would you like to develop/achieve specifically in this chosen area?

1

7. That objective? Is it possible?
8. What makes you believe it's possible?
9. When do you want to see this goal accomplished? *(If the goal is long-term, ask: What do you think we can achieve in up to 3 months? Remember to work on the goal in stages. Great goals have stages of up to 3 months).*
10. What behaviors/attitudes will be necessary to reach your goal? AND which most?
11. What indicators/successes, over the weeks, will indicate that we are on the right track? And what other indicators/successes do you want to achieve by our established date? *(This question aims to create a measurement. It's just that often the customer's objective is very subjective and can cause doubts if we are on the right path).*

WORK AGREEMENT

GOAL TO BE ACHIEVED IN THE WHEEL OF LIFE:

INDICATIVES/SUCCESSSES THAT CAN SHOW WE HAVE ACHIEVED:

12. How about we project your success onto the timeline?



13. These indicatives/successses depend on whom? *(Calls must be under the direct responsibility of the customer. Calls that depend on third parties are not good callsigns unless the customer has authority/dominion over them)*
14. These indicators/successses can be proof that the coaching process worked?
15. What feelings will arise when conquering all this?