

Field Sales Rep

Atlanta | Houston | Dallas | Chicago | DC, Maryland & Northern Virginia

African Dishout | africandishout.com

The opportunity

African Dishout is the food delivery app built for the African diaspora. We are growing fast and putting one sales rep on the ground in each market above to bring African restaurants and grocery stores onto the platform. If you know your city's African food scene and you can sell, this is money and a real role with a company that is scaling.

What you can make

- **\$300 base each week you bring 3 restaurants live, plus \$125 for every restaurant on top of that.**
- **Hit 3 in a week: \$675. Hit 5: \$925. The more you bring on, the more you make.**
- Paid biweekly. Mileage reimbursed at the federal rate on the same schedule.

The role

This is field work. You will be walking into African restaurants and grocery stores, pitching them on joining African Dishout, and getting them signed and set up. You set your own schedule and work independently, with our account manager backing you up on menu setup and go-live.

What you will do

- Find/assigned to visit African restaurants and grocery spots in your market
- Pitch owners on joining and get them signed
- Get the tablet in and hand off to our account manager for menu and go-live
- Tell us what owners are saying so we keep getting better

What we are looking for

- Comfortable walking into a business cold and holding a conversation
- Connected to or genuinely interested in your area's African community
- Reliable and self-directed. You can run your own week
- Has a car and can get around the metro
- Speaking Yoruba, Igbo, Twi, Amharic, Somali, French, or another language common in your market is a plus, not a requirement

The details

- 8-week contract with the option to renew. Renewal depends on results and where we are expanding next.
- The \$300 weekly base is earned by bringing 3 restaurants live that week. Weeks you bring fewer, you earn per restaurant.
- Independent contractor role. You control your own hours and methods and are responsible for your own taxes. We issue a 1099.

How to apply

Email kim@africandishout.com and cc askfredrica@gmail.com. Tell us which market you are applying for and why you would be good at this. Download the app first so you know what you are selling: <https://onelink.to/africandishout>