# **Outreach to Accountants**

## **Emails**

Email #1
Subject line: Shropshire Resident with a Question? Email: Hey,
,
I'm reaching out to you because you have some glowing reviews like the one I've attached to this email.
[Attatch screenshot of testimonial from Google Maps]
I recently helped an accounting firm increase its client base by 17% without doing direct sales.
By improving their website design, mobile experience, and SEO ranking, they got a lead the next day, and in 2 weeks, they had increased their client base by 17%.
I think this would work well for you. Would you like to see how I pulled it off?
Thanks, Jed.

P.S. Have a look at my website for testimonials and more info

Times tested	Opens	Open rate	Replies	Reply rate
73	28	38%	1 positive 5 negative	1%

4 people replied saying they weren't interested. 1 person replied saying he was interested and then insisted that I give him a quote before a call. I gave him the quote before we arranged a call and he said he would just redesign his website by himself.

#### Test:

- Different Hooks
- Value propositions
- Screenshots

Draft up a follow up email for openers

### Email #2

Subject line: Shropshire Resident with a Question?

Email:

Hey \_\_\_\_,

I'm reaching out to you because you have some glowing reviews like the one \_\_\_\_\_ gave.

I recently helped an accounting firm increase its client base by 17% without doing direct sales.

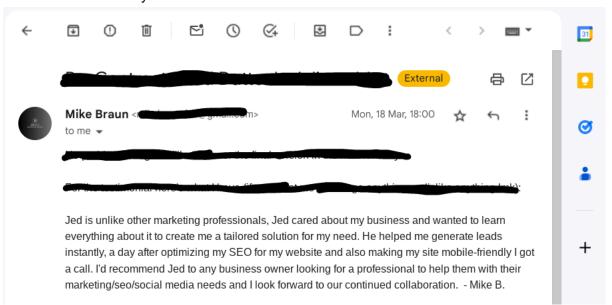
By improving their website design, mobile experience, and SEO ranking, they got a lead the next day, and in 2 weeks, they had increased their client base by 17%.

Would you like to see if this method could get you similar results?

Thanks,

Jed.

#### P.S. Have a look at my website for more info



Times tested	Open Rate	Positive Replies	Positive Reply Rate
30	41%	0	0%

#### Email #3

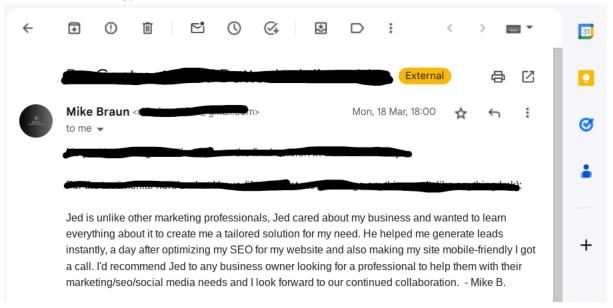
Subject line: Shropshire Resident with a Question?

Email:

Hey \_\_\_\_\_,

I'm reaching out to you because you have some glowing reviews like the one \_\_\_\_\_ gave.

I helped a fellow accountant get 17% more clients through their course with a website optimization strategy that I've called "WebFlow Formula".



Are you interested in having a chat to show you the behind-the-scenes of how I did this?

I'll happily send you a £10 Starbucks gift card so we can have a virtual coffee together...

Thanks,

Jed.

P.S. Have a look at my website for more info

Times tested	Open	Open rate	Positive Replies	Positive Reply Rate
40/50	10	25%	0	0%

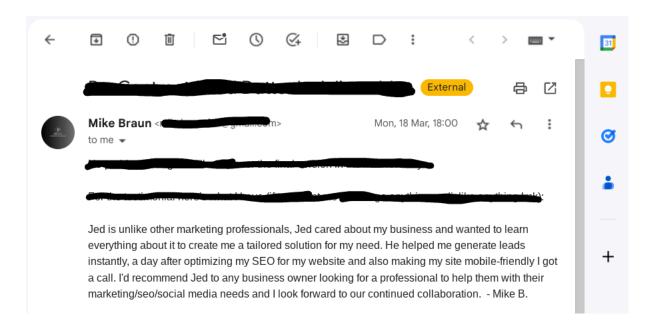
#### Email #3

Subject line: Shropshire Resident with a Question?

Email:

Hey \_\_\_\_\_,

I helped a fellow accountant get 17% more clients through their course with a website optimization strategy that I've called "WebFlow Formula".



Are you interested in having a chat to show you the behind-the-scenes of how I did this?

I'll happily send you a £10 Starbucks gift card so we can have a virtual coffee together...

Thanks, Jed.

P.S. Have a look at my website for more info

Times tested	Open	Open rate	Positive Replies	Positive Reply Rate
0/50	0	0%	0	0%

Follow-up Strategy - Follow-up Strategy for Accountants