

Name  
Address line  
Number  
Email

September 14, 202X  
Morgan Stanley  
25 Cabot Square, Canary Wharf  
London E14 4QA

Dear Sir/Madam,

I am entering my penultimate year studying Economics at the University of Warwick, writing to apply for a position on the Morgan Stanley 2021 Investment Banking Summer Analyst Programme.

Investment Banking appeals to me based on the analytical mindset required by analysts and the meaningful impact that M&A can have on an industry, which can lead to exciting work. I gained an insight into the problem-solving mindset required by analysts during a spring week at Lazard, where I most enjoyed analysing five potential buyers concerning a mock company sale. Secondly, it was through a remote internship at Singleton Valuations that I could appreciate the impact of M&A when analysing a Canadian healthcare company that had grown by consolidating a fragmented market through a string of acquisitions.

I was drawn to Morgan Stanley because of its recent initiative to make 'Committing to Diversity and Inclusion' explicit by adding it as a fifth value. When co-leading a Women in the Workplace session while serving as a fresher representative of the Warwick Finance Societies, I could appreciate the power of focusing on events that foster diversity and so I strive for this in my future career. Secondly, Morgan Stanley's impressive business transformation that has led to stability in times of stress, as demonstrated by the firm's Second Quarter Earnings Results, has fascinated me. With a record income of \$3.2bn achieved through meeting increased client needs for debt underwritings and with S&T revenues up by 68%, I am drawn to how the firm consistently delivers business in a first-class way.

Based on the enjoyment I have gained from working on intense and demanding projects throughout my first year at university, I believe I am a good fit for the Summer Analyst Programme at Morgan Stanley. For example, I drove innovation after being elected Head of Investment Banking for the Warwick Finance Societies by creating an online platform to triple outreach capacity through virtual CV clinics and technical workshops. Secondly, I have shown creativity in overcoming challenges after securing £500 from the Warwick Enterprise Fund for a resource sharing start-up I co-founded called ReviseShare in the face of cancelled exams threatening to wipe our target audience. Based on my commitment to consolidating resources for next year's A-Level cohort, this start-up is another example of where I have placed giving back, which is embedded in Morgan Stanley's culture, at the centre of my daily life.

Thank you for considering my application. I look forward to hearing from you in the future and wish you good health.

Yours faithfully,

Christos Alexandrou