



Union Bank Abroad Education Loan Product Details

1. Union Bank Prime List Abroad Universities Product

Abroad Prime University list link:

https://docs.google.com/spreadsheets/d/1OHJEYL5I_AyYPUeJ6wfHBMI5TEQ10e6tYOFS_UU3IDo/edit#gid=0

Loan amount	40 lacs unsecured Above that minimum 50% collateral required
Loan Margin	15%
Interest Rate	Up-to 40 lacs without collateral- 9.55% With 50% collateral- 9.3% With 100% collateral- 9.05%
Eligible courses	Only applicable for PG programs (Masters level including PG Diploma)
Moratorium period	Course Duration + 1 yr
Co-applicant eligibility	Primary Co-app: Parents / Spouse/ Parents in Law - No income criteria - Shouldn't have bad CIBIL - Expected CIBIL to be above 650 or -1 - ITR not mandatory
Collateral Margin	Same like SBI
Processing fee	Rs. 5000 (Refundable if disbursement taken within 3 months)

Accepted collateral:

- a) Residential/ commercial properties
- b) NA lands
- c) Govt. Securities
- d) Public Sector Bonds
- e) Units of UTI
- f) NSC- National Savings Certificates
- g) Kisan Vikas Patra
- h) Life Insurance Policy from any nationally reputed company can be acceptable
- i) FDs

2. Union Bank NON-Prime List Abroad Universities Product

Loan amount	7.5 lacs to 1.5 cr (No top limit is specified)
Loan Margin	15% for unsecured and Partially secured (50% collateral cases) 0% Margin for fully secured cases.
Interest Rate	11.15% 0.5% discount for females 1% concession during moratorium if full SI is paid
Eligible courses	All UG, PG, Phd (PG Diploma is acceptable)
Moratorium period	Course Duration + 1 yr
Co-applicant eligibility	Primary Co-app: Parents / Spouse/ Parents in Law <ul style="list-style-type: none"> - No income criteria - Shouldn't have bad CIBIL - Expected CIBIL to be above 650 or -1 - ITR not mandatory
Collateral Margin	Same like SBI
Pending Loan	<ul style="list-style-type: none"> - Deduct 1.5 times of pending loan like BOB - If LAP or mortgage loan is pending, then 2 times of pending loan to be deducted
Processing fee	Rs. 5000 (Refundable if disbursement taken within 3 months)
Acceptable Collateral	<ol style="list-style-type: none"> 1. House, Flat, land, commercial properties, Lands 2. Govt. Securities; Public Sector Bonds; Units of UTI; NSC- National Savings Certificates; Kisan Vikas Patra 3. Life Insurance Policy from any nationally reputed company can be acceptable 4. FDs

Other Interesting policies:

1. **Step-up repayment**- Pay only SI * 1.2 for the first 3 yrs even after moratorium period.
2. **Reset** is every 3 yrs unlike SBI/BOB- which is 1yr reset
3. **Existing loan:**
 - If with another bank- unsecured- Still it can be taken over in Union bank and new loan can be given, but total loan value should be covered in collateral value.
 - If repayment started in the previous bank, then parents can give a declaration that they will pay.
 - As usual, the moratorium of the first loan is extended.

Restrictions:

- For open land as collateral, student or co-app should be a minimum 6 months old customer And they shouldn't have any other residential or commercial property.
- One extra document as per checklist, "Declaration of future income"
- NRI co-applicant is fine, but NRI student is not acceptable.

3. Union Kisan Shiksha Suvidha (UKSS)

Loan amount	7.5 lacs to 30 lacs
Key eligibility criteria	<ul style="list-style-type: none"> - More than 50% of family income should be from Agriculture or related activities - Only applicable for Top 3000 institutes as per Webometrics - App or co-app shouldn't own any non-agricultural property
Loan Margin	15%
Interest Rate	11.15% 0.5% discount for females 1% concession during moratorium if full SI is paid
Eligible courses	All UG, PG, Phd (PG Diploma is acceptable)
Moratorium period	Course Duration + 1 yr
Co-applicant eligibility	Primary Co-app: Parents / Spouse/ Parents in Law <ul style="list-style-type: none"> - No income criteria - Shouldn't have bad CIBIL- No written off or NPA - Expected CIBIL to be above 650 or -1 - ITR not mandatory; Income certificate or Certificate from Tehsildar is acceptable
Collateral Margin	Same like SBI
Pending Loan	<ul style="list-style-type: none"> - Deduct 1.33 times if Agriculture loan is pending - Deduct 1.5 times of pending loan like BOB - If LAP or mortgage loan is pending, then 2 times of pending loan to be deducted
Processing fee	Zero (No processing fee at all) Property or scheme deviation charges upto Rs. 5000

State-wise Agricultural lands permission:

State	Mortgage allowed or not	Comments
Rajasthan	Not allowed	
Karnataka	Not allowed	

Bihar	Not allowed	
Meghalaya	Allowed	But land should NOT belong to a Tribal
Tripura	Allowed	But land should NOT belong to a Tribal
Assam	Allowed	But land should NOT belong to a Tribal and the area should be declared as residential by the state govt.
Maharashtra	Allowed	Except for those registered in 7/12 extract
Jharkhand	Allowed	It should not belong to SC/ST or Adivasi
Uttarakhand	Allowed	Land should not belong to SC/ST and should not be more than 12.5 acre
Uttar Pradesh	Allowed	Land should not belong to SC/ST and should not be more than 12.5 acre
Himachal Pradesh	Allowed	Land should not belong to ST
Gujarat	Allowed	Needs permission from collector
West Bengal	Allowed	Needs permission from collector
Madhya Pradesh	Allowed	Only possible if the owner has more than 5 acres of irrigated or 10 acres of unirrigated land- Only the excess portion can be mortgaged
Haryana	Allowed	There should be no existing agricultural or related loan on this property
Andhra Pradesh	Allowed	Patta pass book and title deed to be submitted for mortgaging the land
Telangana	Allowed	
Kerala	Allowed	
Tamil Nadu	Allowed	
Odisha	Allowed	
New Delhi	Allowed	

UBI: 9.3% Repo

Categories

- Abroad- Prime Unsecured (upto 40 lacs), Both male and female, 9.8%, without collateral
- Abroad- Prime Secured (upto 1.5 Cr), Both male and female, 9.55%, Possible with 50% to 100% collateral. If having 100% or more collateral, then ROI will be 9.3%
- India- Prime MBBS Unsecured (upto 40 lacs), Both male and female, 10.3%, without collateral
- India- Prime MBBS Secured (Upto 2 Cr), Both male and female, 10.05%, Possible with 50% to 100% collateral. If having 100% or more collateral, then ROI will be 9.3%
- India/ Abroad- Non Prime/ UKSS, Male, 11.4%
- India/ Abroad- Non Prime/ UKSS, Female, 10.9%

Union Bank Loan Process

Application Form via WeMakeScholars portal



Student will get a call from RLP (Where pre-check is done)



RLP person will confirm the branch and ask the student to submit the docs



Submit all documents at the branch as per the checklist

Secured ↓

(process slightly varies based on product)

↓ **Unsecured**

Branch assigns it to a Lawyer and Valuator



Branch gets TIR and valuation + all docs



Branch sends complete file again to RLP



Branch will verify all docs submitted by student



Branch sends completed file again to RLP



Complete file is at RLP



RLP will process the application and sanction the file.



Sanction Letter given by branch