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# Week 1 - January 2-5, 2024

### No School- Monday, January 1st, 2024

### Tuesday, January 2, 2024

### **Objectives**

- I can learn class procedures and expectations
- I can understand the course outline
- I can get to know my teacher and classmates
- I will research Entrepreneurs

### **Activities**

- 1. Introductions
- 2. Go over course syllabus and outline
- 3. Researched Entrepreneur Presentations

#### Assessments

Participation

#### **Homework**

None

# Wednesday, January 3, 2024

### **Objectives**

- I can understand how entrepreneurs change America
- I can analyze pros and cons of entrepreneurship
- I can differentiate entrepreneur careers

### **Activities**

- 4. Top 8 Entrepreneur Activity who changed America
- 5. Intro Activity 1.1 Assignment
- 6. Integrity vs. Ethics Discussion

#### Assessments

Participation

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### **Homework**

None

### Thursday, January 4, 2024

### **Objectives**

- I will list skills of an entrepreneur
- I will identify traits of teamwork
- I will find a potential career path

### **Activities**

- 1. 4 categories of Entrepreneurship Review
- 2. Answer Garden Skills Survey
- 3. Interest Survey
- 4. 1.2 Exit Ticket

### Assessments

- Discussion & Surveys
- Exit Ticket

### **Homework**

None

# Friday, January 5, 2024

# **Objectives**

- I will learn how to set goals
- I will understand what goals have to do with entrepreneurship
- I will explain the 6 assessment procedure of Entrepreneurship

### **Activities**

- 1. Life Goals Discussion- Age, Finances, Jobs
- 2. Entrepreneur Fridays
- 3. Entrepreneur Opportunity Activity

### **Assessments**

• Entrepreneur Opportunity Activity

#### Homework

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None

# Week 2 - January 8-12

### Monday, January 8, 2024

### **Objectives**

- I can identify the Problem Solving Model
- I can brainstorm ideas
- I can be creative

### **Activities**

- 7. Problem Solving Model-Lecture
- 8. Product/Service Creation Activity

### **Assessments**

• Participation

### **Homework**

None

# Tuesday, January 9, 2024

### **Objectives**

- I can write business professional documents
- I can talk to customers professionally
- I can create business documents

### **Activities**

- 9. Business Opportunity Letter
  - a. Advertisement Letter & Phone Call Follow-Up

#### Assessments

• Business Opportunity Letter

#### Homework

• Rough Draft for Class tomorrow

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# Wednesday, January 10, 2024

### **Objectives**

- I can write business professional documents
- I can talk to customers professionally
- I can create business documents

#### **Activities**

- 10. Proofread & Rehearse Outloud Business Letter
- 11. Distributor Letter

#### Assessments

• Business Letter

### Homework

• Distributor Letter Rough Draft

# Thursday, January 11, 2024

### **Objectives**

- I can write business professional documents
- I can talk to customers professionally
- I can create business documents

### **Activities**

- 5. Peer Review Distributor Letter
- 6. Logo Kahoot Review
- 7. Business Card Creation

#### **Assessments**

• Distributor Letter

### **Homework**

None

# Friday, January 12, 2024

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- I can create a business idea
- I can evaluate a business idea

### **Activities**

- 1. Review of Chapter 1
- 2. My Entrepreneur Idea Document

### **Assessments**

• My Entrepreneur Idea

#### Homework

None

# **Week 3 - January 15-19**

# Monday, January 15, 2024- No School Staff Inservice

## Tuesday, January 16, 2024

### **Objectives**

- I can identify market needs
- I can understand functions of a business

### **Activities**

- 3. Ch. 2 Notes
- 4. Functions of a Business Activity

### **Assessments**

Activity

### **Homework**

None

# Wednesday, January 17, 2024

- I can identify market needs
- I can understand the economic system

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### **Activities**

- 5. Ch. 2 Notes
- 6. SWOT Analysis

#### **Assessments**

• SWOT Analysis

### Homework

None

# Thursday, January 18, 2024

### **Objectives**

- I can identify market needs
- I can understand the economic system
- I can explain supply and demand
- I can analyze customer needs

### Activities

- 1. Finish Ch. 2 Notes-Supply & Demand & Market Structure
- 2. Ad Comparison Assignment

#### Assessments

• Ad Comparison

### Homework

• Study for Ch. 2 Quiz

### Friday, January 19, 2024

## **Objectives**

- I can identify market needs
- I can understand the economic system
- I can explain supply and demand
- I can analyze customer needs

- 3. Entrepreneur Friday Presentation
- 4. Ch. 2 Quiz

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5. Shark Tank Episode

#### Assessments

• Quiz

#### **Homework**

None

# Week 4 - January 22-26

# Monday, January 22, 2024

### **Objectives**

- I can explain the purpose of writing a good business plan
- I can describe the importance of a business plan

### **Activities**

- 1. AIDA Concept Review
- 2. Ch. 3.1 Notes
- 3. 3.1 Development of a Business Research

#### Assessments

• Notes & Participation

### Homework

None

### Tuesday, January 23, 2024

### **Objectives**

- I can identify the parts of a business plan
- I can outline a business plan

- 1. Ch. 3.2 Notes
- 2. Business Plan Outline creation

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#### Assessments

• Business Plan Outline

### Homework

None

### Wednesday, January 24, 2024

### **Objectives**

- I can analyze a Business Plan
- I can suggest improvements

#### **Activities**

1. Business Plan Recommendation Activity

### Assessments

• Business Plan Recommendation Activity

#### **Homework**

None

# Thursday, January 25, 2024

### **Objectives**

- I can describe resources available for researching your business plan
- I can name common mistakes to avoid in business planning

### **Activities**

- 1. Ch. 3.3 Notes
- 2. Resume Preparation
- 3. Business Plan Writing

#### **Assessments**

- Resume Doc
- Business Plan Writing

### Homework

None

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## Friday, January 26, 2024

### **Objectives**

- I can create a resume
- I can understand how a resume is an appendix item to a business plan

### **Activities**

1. Creating a Resume Activity

#### **Assessments**

Resume

### **Homework**

None

# Week 5 - January 29-Feb. 2, 2024

# Monday, January 29, 2024

## **Objectives**

- I can explain business writing
- I can list the parts of a business plan
- I can identify mistakes in a business plan

### **Activities**

- 1. Ch. 3 Quiz -Open Note
- 2. Business Plan Writing

#### Assessments

• Quiz

### Homework

None

# Tuesday, January 30, 2024

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## **Objectives**

- I can explain Markets
- I can list demographics
- I can analyze psychographics

### **Activities**

- 1. Ch. 4 Intro Activity: Identifying Markets
- 2. Business Plan Writing

#### **Assessments**

Participation

#### **Homework**

None

# Wednesday, January 31, 2024

# **Objectives**

- I can explain Markets
- I can list demographics
- I can analyze psychographics

### **Activities**

1. Business Plan Writing- Marketing Section

### Assessments

Participation

### Homework

None

# Thursday, February 1, 2024

- I can explain the role of market research
- I can identify the 6 steps involved in Market Research

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### **Activities**

- 1. Ch. 4 Notes
- 2. Market Research Activity

#### Assessments

- Notes
- Activity

### **Homework**

None

## Friday, February 2, 2024- No Classes (Winter Carnival Activity Day)

# Week 6 - Feb. 5-9, 2024

# Monday, February 5, 2024

### **Objectives**

- I can explain the role of market research
- I can create effective market research surveys

### **Activities**

1. Survey Analysis Assignment

### **Assessments**

Assignment

#### **Homework**

• Survey for Entrepreneur Project if not completed in Class

# Tuesday, February 6, 2024

- I can explain the importance of knowing and understanding your competition
- I can prepare a competitive analysis

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• I can describe strategies for maintaining customer loyalty

#### **Activities**

- 1. Ch. 4.3 Notes
- 2. Car Wash Spreadsheet Activity

### Assessments

Spreadsheet Activity

#### **Homework**

None

### Wednesday, February 7, 2024

### **Objectives**

- I can analyze data
- I can create charts

### **Activities**

- 1. Surveys
- 2. Analyze Data Google Sheet Creation

### **Assessments**

Spreadsheet Activity

### Homework

None

## Thursday, February 8, 2024

### **Objectives**

- I can prepare a competitive analysis
- I can describe strategies for maintaining customer loyalty

### **Activities**

- 1. Finish Spreadsheet Activity
- 2. Competitive Analysis Project

#### Assessments

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• Competitive Analysis Project

#### **Homework**

None

### Friday, February 9, 2024

### **Objectives**

- I can explain the importance of knowing and understanding your competition
- I can describe strategies for maintaining customer loyalty

### **Activities**

- 1. Finish Summary Section of Competitive Analysis
- 2. Business Plan Writing Work Time

#### **Assessments**

• Participation

#### **Homework**

None

# Week 7 - Feb. 12-16, 2024

# Monday, February 12, 2024

### **Objectives**

- I can explain the importance of knowing and understanding your competition
- I can describe strategies for maintaining customer loyalty

### **Activities**

- 1. 4.4 Notes
- 2. Study Guide
- 3. Chapter Review

#### **Assessments**

Participation

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### Homework

• Study for Quiz

## Tuesday, February 13, 2024

### **Objectives**

- I can explain the importance of knowing and understanding your competition
- I can describe strategies for maintaining customer loyalty
- I can analyze business ethics

### **Activities**

- 1. Ch. 4 Quiz
- 2. Ch. 4 Scenario Reflection Paper

#### Assessments

• Quiz & Paper

### **Homework**

None

# Wednesday, February 14, 2024

# **Objectives**

- I can explain the importance of marketing a business
- I can discuss how to develop a marketing strategy for a business
- I can write goals

### **Activities**

- 1. Ch. 5.1 Notes
- 2. Short Term, Medium Term and Long Term Goal Writing Activity

#### Assessments

Participation

### Homework

None

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### Thursday, February 15, 2024

### **Objectives**

- I can explain how the marketing concept affects decisions regarding the product mix
- I can define and describe the importance of product management

#### **Activities**

- 1. Entrepreneur (Friday) Presentations (Luke & Kaden)
- 2. Ch. 5.2 Notes
- 3. Position Map Discussion
- 4. 5.2 Activity

#### **Assessments**

- Participation
- 5.2 Assignment

### Homework

None

Friday, February 16, 2024- No School (Mid-Winter Break)

# Week 8 - Feb. 19-23, 2024

Monday, February 19, 2024- No School (Teacher Inservice)

# Tuesday, February 20, 2024

## **Objectives**

- I can identify pricing objectives for a business
- I can calculate the price for products using various methods
- I can discuss factors to consider when pricing services
- I can list and describe various Pricing Strategies

#### **Activities**

1. Ch. 5.3 Notes

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2. 5.3 Assignment

### Assessments

- Participation
- 5.3 Assignment

### Homework

None

### Wednesday, February 21, 2024

### **Objectives**

- I can identify pricing objectives for a business
- I can calculate the price for products using various methods
- I can discuss factors to consider when pricing services
- I can list and describe various Pricing Strategies

#### **Activities**

- 1. Ch. 5 Review Game
- 2. Finish 5.3 Assignment

#### Assessments

- Participation
- 5.3 Assignment

### Homework

None

## Thursday, February 22, 2024

### **Objectives**

- I can identify pricing objectives for a business
- I can calculate the price for products using various methods
- I can discuss factors to consider when pricing services
- I can list and describe various Pricing Strategies

### **Activities**

1. Ch. 5 Quiz

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#### **Assessments**

• Quiz

### Homework

None

### Friday, February 23, 2024

### **Objectives**

- I can explain the AIDA Concept
- I can create successful promotions

### **Activities**

- 1. Entrepreneur Friday Presentations
- 2. Promotion Creations

### Assessments

• Work Time

#### **Homework:**

None

# Week 9 - Feb. 26- Mar. 1, 2024

# Monday, February 26, 2024

## **Objectives**

- I can explain the AIDA Concept
- I can create successful promotions

### Activities

1. Finish Promotion Creations

#### **Assessments**

• Work Time

#### Homework:

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None

### Tuesday, February 27, 2024

### **Objectives**

- I can explain the role of selling in a business
- I can determine how to meet customer needs and wants
- I can understand the channel of distribution

#### **Activities**

- 1. Ch. 6.1 & 6.2 Notes
- 2. 6.1 Follow Up (Exit Ticket)

#### **Assessments**

• 6.1 Follow Up

#### **Homework:**

None

# Wednesday, February 28, 2024

### **Objectives**

- I can explain the role of selling in a business
- I can determine how to meet customer needs and wants
- I can discuss other types of promotional activities

### **Activities**

1. 6.2 Types of promotions

#### **Assessments**

• 6.2 Types of promotions

#### Homework:

• 6.2 Types of promotions due Friday

# Thursday, February 29, 2024

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### **Objectives**

- I can explain the role of selling in a business
- I can determine how to meet customer needs and wants
- I can discuss other types of promotional activities

### Activities

1. 6.2 Promotion Activity

#### Assessments

• 6.2 Promotion Activity

### Homework if not done in class:

• Promotional Plan

### Friday, March 1, 2024

### **Objectives**

- I can explain the role of selling in a business
- I can determine how to meet customer needs and wants

#### **Activities**

- 1. Entrepreneur Friday Presentation
- 2. Finish Press Release
- 3. Finish Types of Promotion

#### Assessments

- Notes
- 6.2 Assignment

### Homework if not done in class:

- 6.2 Assignment due by 11:59 PM
- 6.2 Types of Promotion due by 11:59 PM if not completed from Wednesday

# Week 10 - March 4-8, 2024

# Monday, March 4, 2024

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### **Objectives**

- I can explain the role of selling in a business
- I can determine how to meet customer needs and wants
- I can evaluate sales pitches

### **Activities**

1. Apprentice Episode Sales Evaluation

#### **Assessments**

• Evaluation Wkst

### **Homework:**

None

### Tuesday, March 5, 2024

### **Objectives**

- I can explain the role of selling in a business
- I can discuss other types of promotional activities
- I can determine how to meet customer needs and wants
- I can discuss other types of promotional activities

### **Activities**

- 1. Ch. 6.3 Notes
- 2. Features & Benefits
- 3. Ch. 6 Review

#### **Assessments**

- Features & Benefits
- Ch. 6 Review

### **Homework:**

None

# Wednesday, March 6, 2024

### **Objectives**

• I can explain the role of selling in a business

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- I can discuss other types of promotional activities
- I can determine how to meet customer needs and wants
- I can discuss other types of promotional activities

### **Activities**

- 4. Ch. 6 Review Assignment
- 5. Open Note Quiz

#### Assessments

• Review & Quiz

### Homework:

None

## Thursday, March 7, 2024

### **Objectives**

- I can explain legal forms of business
- I can identify advantages and disadvantages of corporations
- I can review distribution tactics

### **Activities**

1. 7.Apprentice Episode: Ice Escapades

#### Assessments

Participation

### Homework if not done in class:

None

# Friday, March 8, 2024

### **Objectives**

- I can explain legal forms of business
- I can identify advantages and disadvantages of corporations
- I can form partnership agreements

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- 2. Entrepreneur Friday Presentation
- 3. 7. Apprentice Episode- Creating Sales Pitches

### Assessments

Participation

### Homework if not done in class:

None

# Week 11 - March 11-15, 2024- No School, Spring Break

# Week 12 - March 18-22, 2024

### **Monday, March 18, 2024**

### **Objectives**

- I can explain legal forms of business
- I can identify advantages and disadvantages of corporations
- I can form partnership agreements

#### **Activities**

- 4. Finish Apprentice Episode- Creating/Evaluating Sales Pitches
- 5. Course Review

### **Assessments**

Participation

### Homework if not done in class:

None

# Tuesday, March 19, 2024

- I can explain legal forms of business
- I can identify advantages and disadvantages of corporations

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• I can form partnership agreements

### **Activities**

- 6. 7.2 Notes/Activity
- 7. 7.1 Follow Up

#### Assessments

Participation

#### Homework if not done in class:

None

### Wednesday, March 20, 2024

### **Objectives**

- I can explain legal forms of business
- I can identify advantages and disadvantages of corporations
- I can form partnership agreements

### **Activities**

- 8. Partnership Agreement Practice
- 9. Business Plan Operations Paragraph

#### **Assessments**

- Participation
- Operations Paragraph

### Homework if not done in class:

• Operations Paragraph

# Thursday, March 21, 2024

### **Objectives**

- I can explain legal forms of business
- I can identify legal terms
- I can define Business Procedures

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1. 7.3 Vocabulary Crossword

### Assessments

- Crossword
- 7.1 Follow Up

### Homework if not done in class:

• Crossword

## Friday, March 22, 2024

### **Objectives**

- I can explain legal forms of business
- I can identify legal terms
- I can define Business Procedures

#### **Activities**

- 1. Business for Sale Activity
- 2. Ch. 7 Quiz Study Guide
- 3. Entrepreneur Friday Presentations

### **Assessments**

Activity

### Homework if not done in class:

• Study for Quiz

# Week 13 - March 25-29, 2024

Monday, March 25, 2024- No School (Snow Day)

Tuesday, March 26, 2024- No Class ACT Day for Juniors

# Wednesday, March 27, 2024

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### **Objectives**

- I can explain legal forms of business
- I can identify legal terms
- I can define Business Procedures

### Activities

- 1. Ch. 7 Quiz
- 2. Ch. 7 Assignment Work

### Assessments

• Quiz

### Homework if not done in class:

None

## Thursday, March 28, 2024

### **Objectives**

- I can explain legal forms of business
- I can identify legal terms
- I can define Business Procedures

### **Activities**

- 3. Ch. 7 Quiz Retake
- 4. Apprentice Episode

#### Assessments

• Quiz

### Homework if not done in class:

None

# Friday, March 29, 2024- No School Easter Friday

# Week 14 - April 1-5, 2024

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# Monday, April 1, 2024

### **Objectives**

- I can understand business location
- I can research retail businesses
- I can assess business locations

#### **Activities**

- 1. Ch. 8.1 Location, Location, Location
- 2. Types of Location-Business Research

### Assessments

• Notes & Participation

### Homework if not done in class:

• None

# Tuesday, April 2, 2024

### **Objectives**

- I can understand business location
- I can research NonRetail businesses
- I can assess business locations

### Activities

- 1. Ch. 8.2 Layout Design & Types of Leases
- 2. Business Idea Layout Work

#### Assessments

Participation

### Homework if not done in class:

None

# Wednesday, April 3, 2024

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- I can understand business location
- I can research NonRetail businesses
- I can assess business locations

### **Activities**

3. Business Idea Layout Work

#### **Assessments**

Participation

### Homework if not done in class:

• Business Layout (Turn in on Google Classroom)

### Thursday, April 4, 2024

### **Objectives**

- I can understand business location
- I can assess business locations
- I can promote business accessibility

#### **Activities**

4. Business Idea Website Design

#### **Assessments**

Participation

### Homework if not done in class:

None

# Friday, April 5, 2024

### **Objectives**

- I can understand business location
- I can assess business locations
- I can promote business accessibility

#### **Activities**

5. Entrepreneur Friday Presentations- Anika & Miles

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6. Business Idea Website Design

#### Assessments

Participation

### Homework if not done in class:

• Make Sure Website is done

# Week 15 - April 8-12, 2024

# Monday, April 8, 2024

### **Objectives**

- I can understand business costs
- I can assess inventory needs
- I can find proper vendors/suppliers

### **Activities**

- 7. 8.3 PowerPoint/Notes
- 8. Business Inventory Assignment

#### Assessments

Participation

### Homework if not done in class:

Notes

### Tuesday, April 9, 2024

### **Objectives**

- I can understand business costs
- I can assess inventory needs
- I can find proper vendors/suppliers

- 9. Finish Business Inventory Assignment
- 10. Edit the Financial Management section of your Business Plan

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a. Second bullet only, be sure to use Chapter Vocabulary

#### Assessments

Participation

### Homework if not done in class:

Notes

## Wednesday, April 10, 2024

### **Objectives**

- I can understand business costs
- I can negotiate
- I can manage expenses
- I can evaluate properties

### **Activities**

- 11. Play the Game of Monopoly
  - a. -No More than 4 per group
  - b. Fill out expense log while playing

### Assessments

• Participation

### Homework if not done in class:

Notes

## Thursday, April 11, 2024

### **Objectives**

- I can estimate start up costs
- I can identify sources of equity capital
- I can identify sources of debt capital

- 12. 9.1 Reading & Notes
- 13. 9.1 Assessment

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#### Assessments

• 9.1

### Homework if not done in class:

• Notes & Assessment

### Friday, April 12, 2024

### **Objectives**

- I can estimate start up costs
- I can identify sources of equity capital
- I can identify sources of debt capital

### **Activities**

- 14. Famous Entrepreneur Friday Presentation- Selena
- 15. 9.2 Reading & Notes
- 16. Make sure all assignments are caught up (Business Layout, Inventory, Financial Section in business plan bullet, 9.1 assessment, Famous Entrepreneur presentations for those who still need to present)

#### Assessments

• 9.2 Notes

### Homework if not done in class:

Notes

# Week 16 - April 15-19, 2024

### Monday, April 15, 2024

### **Objectives**

- I can identify sources of equity capital
- I can identify sources of debt capital
- I can research

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17. 9.2 Teamwork Activity

#### Assessments

Participation

### Homework if not done in class:

• Ready to present Wednesday

# Tuesday, April 16, 2024- No Class PRE-ACT

\*\*Make sure your group is ready to present for class on Wednesday your 9.2 Teamwork Activity

# Wednesday, April 17, 2024

### **Objectives**

- I can identify sources of equity capital
- I can identify sources of debt capital
- I can research

### **Activities**

18. 9.2 Teamwork Activity Presentations

#### Assessments

Presentations

### Homework if not done in class:

• Study for Ch. 8 & 9 Quiz

# Thursday, April 18, 2024

### **Objectives**

- I can identify layout concepts
- I can explain capital
- I can evaluate my content

### Activities

19. Famous Entrepreneur Friday Presentations: River Soul Stewart

20.Ch. 8 & 9 Quiz

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#### **Assessments**

Quiz

### Homework if not done in class:

None

### Friday, April 19, 2024- No School

# Week 17 - April 22-26, 2024

# Monday, April 22, 2024- No School

## Tuesday, April 23, 2024

### **Objectives**

- I can learn about accounting
- I can understand how accounting fits with an entrepreneur
- I can plan financial management

### **Activities**

21. Guest Speaker-Wipfli Accounting

#### **Assessments**

Participation

### Homework if not done in class:

• None

# Wednesday, April 24, 2024

- I can identify operating procedures
- I can explain inventory management
- I can plan financial management

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### **Activities**

22.Ch. 10 Notes

### Assessments

• Class Time Management & Notes

### Homework if not done in class:

None

### Thursday, April 25, 2024

### **Objectives**

- I can identify operating procedures
- I can explain inventory management
- I can plan financial management

### **Activities**

23. Ch. 10 Notes

#### Assessments

• Class Time Management & Notes

### Homework if not done in class:

None

# Friday, April 26, 2024

### **Objectives**

- I can identify operating procedures
- I can explain inventory management
- I can plan financial management

### **Activities**

24. Finish Ch. 10 Notes

25.10.1 Problem Solving Assignment

### **Assessments**

• 10.1 Assignment

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### Homework if not done in class:

None

# Week 18 - April 29- May 3, 2024

# Monday, April 29, 2024

### **Objectives**

- I can identify operating procedures
- I can explain inventory management
- I can plan financial management

### **Activities**

26. Ch. 10 Activity

#### **Assessments**

• Ch. 10 Activity

### Homework if not done in class:

None

# Tuesday, April 30, 2024

# **Objectives**

- I can identify operating procedures
- I can explain inventory management
- I can plan financial management

### **Activities**

27. Ch. 10 Review

28. Study for Quiz

#### Assessments

• Ch. 10 Review

### Homework if not done in class:

Study for Quiz

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# Wednesday, May 1, 2024

### **Objectives**

- I can identify operating procedures
- I can explain inventory management
- I can plan financial management

### **Activities**

29. Ch. 10 Quiz

30. Business Plan Writing

### **Assessments**

• Ch. 10 Quiz

### Homework if not done in class:

• Quiz

## Thursday, May 2, 2024

### **Objectives**

- I can identify hiring procedures
- I can analyze employees

### **Activities**

31. 11.1 Notes

32.11.1 Follow Up

#### Assessments

Notes

### Homework if not done in class:

None

# Friday, May 3, 2024

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- I can identify hiring procedures
- I can analyze employees

### **Activities**

33. Entrepreneur Friday Presentations- Sam & Kaleb G.

34.11.2 & 11.3 Notes

#### **Assessments**

• 11.1 Follow Up Due tonight

### Homework if not done in class:

• None

# Week 19 - May 6-10, 2024

# Monday, May 6, 2024

# **Objectives**

- I can identify hiring procedures
- I can analyze employees

### **Activities**

35. Finish 11.2 & 11.3 Notes

36.11.3 Activity

#### **Assessments**

• 11.3 Activity

### Homework if not done in class:

• 11.3 Activity Due Tonight

# **Tuesday, May 7, 2024**

- I can identify hiring procedures
- I can analyze employees

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### **Activities**

37. Ch. 11 Quiz

38. Business Plan Writing

#### **Assessments**

• Ch. 11 Quiz

### Homework if not done in class:

• Business Plan if not caught up

### Wednesday, May 8, 2024

### **Objectives**

- I can identify business risks
- I can understand business insurance
- I can evaluate other risks

### **Activities**

39.Ch. 12 PowerPoint w/ Assessment

#### **Assessments**

• Ch. 12 Assessment

### Homework if not done in class:

Assessment if not finished in class

### Thursday, May 9, 2024

### **Objectives**

- I can write a business plan
- I can create a sales pitch
- I can be an entrepreneur

### **Activities**

40. Entrepreneur Final Presentation Work

41. Sales Pitch Creation

### Assessments

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• Work Time

### Homework if not done in class:

None

### Friday, May 10, 2024

### **Objectives**

- I can write a business plan
- I can create a sales pitch
- I can be an entrepreneur

### **Activities**

- 42. Entrepreneur Friday Presentations- Olivia
- 43. Entrepreneur Final Presentation Work
- 44. Sales Pitch Creation

#### Assessments

• Work Time

### Homework if not done in class:

None

# Week 20 - May 13-17, 2024

### Monday, May 13, 2024

### **Objectives**

- I can create a business plan
- I can present a sales pitch
- I can be professional

### **Activities**

45. Entrepreneur Final Presentations

#### Assessments

Presentations

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Business Plans

### Homework if not done in class:

• None

### **Tuesday, May 14, 2024**

### **Objectives**

- I can create a business plan
- I can present a sales pitch
- I can be professional

### **Activities**

46. Entrepreneur Final Presentations

#### **Assessments**

- Presentations
- Business Plans

### Homework if not done in class:

None

# Wednesday, May 15, 2024

## **Objectives**

- I can create a business plan
- I can present a sales pitch
- I can be professional

### **Activities**

47. Entrepreneur Final Presentations

### Assessments

- Presentations
- Business Plans

### Homework if not done in class:

None

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# **Thursday, May 16, 2024**

### **Objectives**

- I can create a business plan
- I can present a sales pitch
- I can be professional

### **Activities**

- 48. Entrepreneur Presentation Vote
- 49. Entrepreneur Life Review

#### Assessments

Review

### Homework if not done in class:

None

## Friday, May 17, 2024

### **Objectives**

- I can identify operating procedures
- I can explain inventory management
- I can analyze entrepreneur passion

### **Activities**

50. Watch Flash of Genius

#### Assessments

Participation

### Homework if not done in class:

• None

# Week 21 - May 20-24, 2024

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### Monday, May 20, 2024

### **Objectives**

- I can identify operating procedures
- I can explain inventory management
- I can analyze entrepreneur passion

### **Activities**

51. Watch Flash of Genius

#### **Assessments**

Participation

### Homework if not done in class:

None

# Tuesday, May 21, 2024

# **Objectives**

- I can identify operating procedures
- I can explain inventory management
- I can analyze entrepreneur passion

### **Activities**

52. Finish Watching Flash of Genius

#### Assessments

Participation

### Homework if not done in class:

• None