



Placement Agency margin analysis

 Name	Placement Agency margin analysis
 Client	Richard W (UAE)
 Domain	Placement agency
 Period	Mar-2024
 Description	Track placement agency, employee placed profitability margins by contracts, duration, Salary based commissions and expenses incurred on each hire.
 Achieved	This project was built for a placement agency who regularly places prospective candidates on short contracts and received salary commissions. View candidates placed profitability margins by contracts, duration, Salary based commissions and expenses incurred on each hire, hiring classification, month, client, region etc. View candidates contracts details, salaries, commissions receivable. Define Start and End dates for candidates. Classify candidates as existing or completed. This program will show commissions receivable and expected incomes by month and candidates. Further You can import accounting expenses data by different heads for each employee and view Margins for each employee or by their hiring client. Does currency conversion.

 What we can do	We can do a similar project for you and customize it to suit your requirements. Specific analysis can be added. We can do a similar project for you and customize it to suit your requirements. Specific analysis can be added. We can build for you customized profit and cash flow based data models on your specific needs to give a good view of future projections. Our projects enable stunning visuals, summaries and easy data entry.
 Tools used	MS Excel Power Queries
 Web Link to project	https://mosttechnologies.in/projects/hr/placement-agency-margin-analysis/
MOST Technologies	

1. Setup

Setup

Paths For Finance File

give name of folder expenses relative to app folder

Number	Name	Path
1	Cur	C:\AI-GD-AI\2-MT-70\68-Proj-Shared G Docs\P-54-Shared-Aventus-3-Runners Financial\1 App\1 PQ-Aventus-Runners-V12.xlsx\Setup
2	Main	C:\AI-GD-AI\2-MT-70\68-Proj-Shared G Docs\P-54-Shared-Aventus-3-Runners Financial\1
3	Folder Name	Expenses
4	Final Path	C:\AI-GD-AI\2-MT-70\68-Proj-Shared G Docs\P-54-Shared-Aventus-3-Runners Financial\1

Exchange Rates

Year	Month	Currency	Rate
2023	Apr	AED	1
2024	Apr	AED	1
2023	Aug	AED	1
2024	Aug	AED	1
2023	Dec	AED	1
2024	Dec	AED	1
2023	Feb	AED	1
2024	Feb	AED	1
2024	Jan	AED	1
2023	Jul	AED	1
2024	Jul	AED	1
2023	Jun	AED	1
2024	Jun	AED	1
2023	Mar	AED	1
2024	Mar	AED	1
2023	May	AED	1

Dropdown

Enter choices needed for dropdown boxes in Entry table

Empl Type	Day/Month	Nationality	Client
Runners	Day	Philippines	Omniyat
Stop	Month	Saudi	PWC
Extn.		India	MAF
Potential St.		British	PWC
		Egypt	Careem
		Holland	Al Shaya
		South African	RAK municipality
		Pakistan	Evotex
		Australian	Thales
		Moroccan	Amex
		Ukraine	Vision
			RAK Municipality
			CBD
			ADX
			Tawuniya
			Vision

2. Index

Index		Click Refresh For All Tabs
Tabs	Desc.	
Setup		
Entry	Entry Table for all	
Main- 	main View Summary of entry	
Empl-Extend	See Employees stayed over and under contracted employment	
Calc Pay	calculates pay of Monthly employees and daily employees based on frequency and exchange rate to AED	
Exp-Calc	from Finance sheet- transformed to oshow only Total column	
Analysis-1-Long	Mly Summary from Finnace sheet and Enntry Estimates	
Analysis-2-short		
Margins_1		
Margins_Mly		
Margins_Mly_Client		
Empl		

3. Analy-Runners -financials-Entry-Tbl

Entry Table For All

Pages: 10

Extn. Potential St. Runners Stop

Want to remove this

In months

UD

DD

Type	Name	Nationality	Job title	Client	Project	Crossbar	Hiring	Start Date	End date	Duration	Duration 2	VISA	Extension	Spouse	Pay rate	charge rate	frequency	Currency 1	Currency 2	Contracts	Margin (estimat)	Engagement type	Invoice to	Supporting Documents	Invoice
Stop	Moukha Ti	India	Engineering manager	Extnaq	SAP	India		7/27/2022	4/28/2023	12 months	12	Offshore			6250	6250	Month	AED	AED	4500		AI Invoice Extnaq UAE pay contractor offshore	Invoice	Invoice	after a re-invoice
Stop	Satvarenc	India	Client	AMEX	Visa	India		7/1/2023	4/30/2023	9 months	9	Offshore			6000	6000	Month	AED	AED	2800		AI Invoice AMEX Bahrain pay contractor	Invoice	Invoice	after a re-invoice
Stop	Kamran Sahayana	India	SAP	PWC	SAP	India		2/5/2023	9/30/2023	9 months	9	Offshore			180	1380.16	Day	USD	USD	5265		AI Invoice PWC KSA pay contractor offshore	Invoice	Invoice	after a re-invoice
Runners	Shahid K	India	Change Management	PWC	SAP	India		11/2/2023	10/2/2023	18 months	18	Offshore			725	970	Day	USD	USD	19000		AI Invoice PWC KSA pay contractor offshore	Invoice	Invoice	after a re-invoice
Runners	Shahid K	India	Operations	Visa	IT	India		1/1/2024	1/1/2024	6 months	6	Offshore			350	535	Day	USD	USD	5000		AI Invoice SDE KSA pay contractor	Invoice	Invoice	after a re-invoice
Runners	Salman Shu	India	Asset Manager	Visa	IT	India		2/7/2024	8/6/2024	6 months	6	Offshore			350	535	Day	USD	USD	5000		AI Invoice SDE KSA pay contractor	Invoice	Invoice	after a re-invoice
Stop	Hadi Sonaga	India	Engineering manager	Extnaq	SAP	India		7/1/2023	4/30/2023	9 months	9	Offshore			180	1380.16	Day	USD	USD	5265		AI Invoice PWC KSA pay contractor offshore	Invoice	Invoice	after a re-invoice
Stop	Mohammed I	India	SAP	PWC	SAP	India		2/5/2023	12/31/2023	9 months	9	Offshore			180	14651.38	Day	USD	USD	5567		AI Invoice PWC KSA pay contractor offshore	Invoice	Invoice	after a re-invoice
Stop	Sahil Wahi	India	Project	AMEX	Visa	India		11/2/2023	10/2/2023	18 months	18	Offshore			725	970	Day	USD	USD	19000		AI Invoice PWC KSA pay contractor offshore	Invoice	Invoice	after a re-invoice
Runners	Syed CAREEM	India	Developer	ADK	Stacore	UAE		4/21/2023	3/27/2024	12 months	12	Offshore			28000	28000	Month	AED	AED	9000		AI Invoice ADK pay Auslun	Invoice	Invoice	after a re-invoice
Stop	Mohammed I	India	Project	AMEX	Visa	India		11/2/2023	10/2/2023	18 months	18	Offshore			725	970	Day	USD	USD	19000		AI Invoice PWC KSA pay contractor offshore	Invoice	Invoice	after a re-invoice
Stop	Sai Lakshmi	India	SAP	PWC	SAP	Qatar		11/2/2022	5/31/2023	15 months	15	Offshore			17000	17000	Month	AED	AED	6888		AI Invoice PWC Qatar pay Auslun	Invoice	Invoice	after a re-invoice
Stop	Jatish A	India	SAP	PWC	SAP	Qatar		11/2/2022	5/31/2023	15 months	15	Offshore			17000	17000	Month	AED	AED	6888		AI Invoice PWC KSA pay contractor offshore	Invoice	Invoice	after a re-invoice
Runners	Deepak I	India	BA	Tawuniya	Automation	KSA		2/21/2023	2/25/2024	11 months	11	Offshore			1000	25011	Day	SAR	SAR	8000		AI Invoice Tawuniya pay Auslun	Invoice	Invoice	after a re-invoice
Runners	Mohammed I	India	Project	AMEX	Visa	India		11/2/2023	10/2/2023	18 months	18	Offshore			725	970	Day	USD	USD	19000		AI Invoice PWC KSA pay contractor offshore	Invoice	Invoice	after a re-invoice

4. Analy-Runners -financials--View

Main_View

Click Refresh

Work Year: 2022, 2023, 2024, 2025

Work Month: Jan, Feb, Mar, Apr, May, Jun, Jul, Aug, Sep, Oct, Nov, Dec

Type: Extn., Potential St., Runners, Stop

Starters: Starter, (blank)

frequency: Day, Month, (blank)

Curren...: AED, SAR, USD, (blank)

Client: ADK, Careem, MAF, RAK municipality, Thales, Al Shaya, CBO, Omniway, SDB, Tawuniya, Amex, Evotek, PWC

Type	Starters	Work Year	Work Month	Work Date	Name	Nationality	Client	Start Date	End date	Duration 2	Extension period	Pay rate	charge rate	frequency	Currency 2	Margin (estimat)
Stop		2022	Dec	12/1/2022	Mariana I	Ukraine	MAF	6/27/2022	10/31/2023	10			4050	Month	AED	\$250
Stop		2023	Jan	1/1/2023	Mariana I	Ukraine	MAF	6/27/2022	10/31/2023	10			4050	Month	AED	\$250
Stop		2023	Feb	2/1/2023	Mariana I	Ukraine	MAF	6/27/2022	10/31/2023	10			4050	Month	AED	\$250
Stop		2023	Mar	3/1/2023	Mariana I	Ukraine	MAF	6/27/2022	10/31/2023	10			4050	Month	AED	\$250
Stop		2023	Apr	4/1/2023	Mariana I	Ukraine	MAF	6/27/2022	10/31/2023	10			4050	Month	AED	\$250
Stop		2023	May	5/1/2023	Mariana I	Ukraine	MAF	6/27/2022	10/31/2023	10			4050	Month	AED	\$250
Stop		2023	Jun	6/1/2023	Mariana I	Ukraine	MAF	6/27/2022	10/31/2023	10			4050	Month	AED	\$250
Stop		2023	Jul	7/1/2023	Mariana I	Ukraine	MAF	6/27/2022	10/31/2023	10			4050	Month	AED	\$250
Stop		2023	Aug	8/1/2023	Mariana I	Ukraine	MAF	6/27/2022	10/31/2023	10			4050	Month	AED	\$250
Stop		2023	Sep	9/1/2023	Mariana I	Ukraine	MAF	6/27/2022	10/31/2023	10			4050	Month	AED	\$250
Stop		2023	Oct	10/1/2023	Mariana I	Ukraine	MAF	6/27/2022	10/31/2023	10			4050	Month	AED	\$250
												3578067.3				3131454

5. Analy-Runners -financials-Empl-Overstay

Employee Over-Under Stay												
Type		Over-Under Stay		Row Labels		Count of Over-Under Stay						
Extn.		Overstay		Overstay		20						
Potential St.		Understay		Understay		1						
Runners		Grand Total		Grand Total		21						
Work Year	Work Month	Work Date	Type	Client	Name	Start Date	Duration 2	Extension period-Months	End date-Actual	End Date-Calculate	End Date Diff.	Over-Under Stay
2023	Dec	12/3/2023	Runners	PWC	Shirish Kumar	12/3/2023	18	0	6/2/2025	6/3/2025	1	Overstay
2024	Jan	1/11/2024	Runners	Visio	Kieran Vije	1/11/2024	6	0	7/10/2024	7/11/2024	1	Overstay
2024	Feb	2/7/2024	Runners	Visio	Salman Sh	2/7/2024	6	0	8/6/2024	8/7/2024	1	Overstay
2023	Apr	4/21/2023	Potential St.	ADX	Syed CAREI	4/21/2023	12	0	3/27/2024	4/21/2024	25	Overstay
2023	Dec	12/18/2023	Extn.	Visio	Mohammed	12/18/2023	6	0	6/17/2024	6/18/2024	1	Overstay
2023	Feb	2/21/2023	Runners	Tawu	Deepak Kumar	2/21/2023	11	0	2/15/2024	1/21/2024	-25	Understay
2024	Jan	1/2/2024	Runners	Visio	Mohammed	1/2/2024	6	0	7/1/2024	7/2/2024	1	Overstay
2024	Feb	2/7/2024	Runners	Visio	Muneer Koraliy	2/7/2024	4	0	6/10/2024	6/7/2024	-3	Understay
2024	Jan	1/2/2024	Runners	Visio	Asad Ahmed	1/2/2024	6	0	7/1/2024	7/2/2024	1	Overstay
2024	Jan	1/2/2024	Runners	Visio	Abdul Aziz	1/2/2024	6	0	7/2/2024	7/2/2024	0	Overstay
2024	Jan	1/8/2024	Runners	Visio	Muhammad Ad	1/8/2024	6	0	7/7/2024	7/8/2024	1	Overstay
2023	Feb	2/12/2023	Runners	Visio	Maqsood Ibrah	2/12/2023	6	0	2/14/2024	8/12/2023	-186	Understay
2023	May	5/15/2023	Runners	AMEX	Ilonah Samar	5/15/2023	19	0	12/31/2024	12/15/2024	-16	Understay
2023	May	5/22/2023	Runners	Tawu	Ahmad Alshai	5/22/2023	12	0	5/21/2024	5/22/2024	1	Overstay
2023	Jun	6/4/2023	Runners	Tawu	Omar Alkerai	6/4/2023	12	0	6/3/2024	6/4/2024	1	Overstay
2024	Jan	1/2/2024	Runners	Visio	Moses Muwangui	1/2/2024	6	0	7/1/2024	7/2/2024	1	Overstay
Average											-7.8	24
												Count

6. Analy-Runners -financials-Calc Pay

Employee Calculation Pay												
Work Y...		Work Month		Type		Currenc...		frequency				
2023		Jan		Extn.		SAR		Day				
2024		Apr		Runners		USD		Month				
2025		Jul		Stop		AED		(blank)				
2022		Oct		Potential St.		(blank)						
Work Year	Work Mon	Work Date	Type	Starters	Name	Start Date	frequency	charge rate	Pay rate	Currency 2	Rate	Margin (estimate)
2023	Nov	11/1/2023	Runners		Deepak Kumar	2/21/2023	Day	1856	25011	SAR	0.98	8500
2023	Dec	12/1/2023	Runners		Deepak Kumar	2/21/2023	Day	1856	25011	SAR	0.98	8500
2024	Jan	1/1/2024	Runners		Deepak Kumar	2/21/2023	Day	1856	25011	SAR	0.98	8500
2024	Feb	2/1/2024	Runners		Deepak Kumar	2/21/2023	Day	1856	25011	SAR	0.98	8500
2025	Jan	1/1/2025	Runners		Shirish Kumar	12/3/2023	Day	970	725	USD		15000
2025	Feb	2/1/2025	Runners		Shirish Kumar	12/3/2023	Day	970	725	USD		15000
2025	Mar	3/1/2025	Runners		Shirish Kumar	12/3/2023	Day	970	725	USD		15000
2025	Apr	4/1/2025	Runners		Shirish Kumar	12/3/2023	Day	970	725	USD		15000
2025	May	5/1/2025	Runners		Shirish Kumar	12/3/2023	Day	970	725	USD		15000
2025	Jun	6/1/2025	Runners		Shirish Kumar	12/3/2023	Day	970	725	USD		15000
Total												1306000

7. Analy-Runners -financials-Expense-View-Only

Click, Refresh

8. Analy-Runners -financials-Exp-Calc

and one of

Contractor

Year	Month	Week	Client	Contractor	Curr	Cost AED	Charge AED	GP AED	Total Expenses	Adjusted Margin AED
▼	▼									
2023	Oct	10/31/2023	PWC	Teun De Ruijter	USD	50842	61312	10471	3066	7405
2023	Oct	10/31/2023	PWC	Mangesh Rajadhye	USD	20174	24152	3978	1208	2770
2023	Oct	10/31/2023	PWC	Mohamed Alkhatib	USD	0	3085	3085	154	2931
2023	Oct	10/31/2023	PWC	Shirish Jeyaraj	USD	3053	3740	688	269	419
2023	Sep	9/30/2023	PWC	Shayaa Alkhatib	USD	42960	62601	19641	6216	13426
2023	Sep	9/30/2023	PWC	Shirish Jeyaraj	USD	58000	71068	13069	5102	7966
2023	Sep	9/30/2023	PWC	Mangesh Rajadhye	USD	45491	55451	9960	3773	6187
2023	Sep	9/30/2023	PWC	Tanveer Bhat	AED	61690	78356	16666	5717	9049
2023	Sep	9/30/2023	PWC	Teun De Ruijter	USD	50842	61312	10471	3066	7405
2023	Sep	9/30/2023	PWC	Mangesh Rajadhye	USD	20174	24152	3978	1208	2770
2023	Sep	9/30/2023	PWC	Mohamed Alkhatib	USD	0	3085	3085	154	2931
2023	Sep	9/30/2023	PWC	Shirish Jeyaraj	USD	3053	3740	688	269	419
			Total	48		1693258	2158604	465346	153024	1123228

9. Analy-Runners -financials-Exp-Calc

Expenses Financials- Monthly Summary

Work Y...

2023

2024

2025

Work Month

Jan

Feb

Mar

Apr

May

Jun

Jul

Aug

Sep

Oct

Nov

Dec

Type

Extn.

Potential St.

Runners

Stop

Click, Refresh

Work Year	Work Month	Type	Name	Contractor	Est Exp from Entry tbl	from finance sheet	from finance sheet	
					Total Exp	Total Margin Est.	Total Actual Margin AED	Diff Est Margin
2023	Dec	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	Jan	Runners	Abdul W...		AED -	AED 5,000	AED -	-5000
2024	Feb	Runners	Abdul W...		AED -	AED 5,000	AED -	-5000
2023	Sep	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2023	Dec	Runners	Abdul W...		AED -	AED 5,000	AED -	-5000
2024	Dec	Runners	AHMED ...		AED -	AED 3,800	AED -	-3800
2024	Oct	Runners	AHMED ...		AED -	AED 3,800	AED -	-3800
2024	Nov	Runners	AHMED ...		AED -	AED 3,800	AED -	-3800
2024	Dec	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	Sep	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	Aug	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	Nov	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	Oct	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	May	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	Jul	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	Jun	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
		Total	243		2,600,795.5	1,971,100.0	5,572,244.2	3601144.2

10. Analy-Runners -financials-Mly-Summ

Expenses Financials- Monthly Summary

Work Y...

2023

2024

2025

Work Month

Jan

Feb

Mar

Apr

May

Jun

Jul

Aug

Sep

Oct

Nov

Dec

Type

Extn.

Potential St.

Runners

Stop

Click, Refresh

Work Year	Work Month	Type	Name	Contractor	Total Exp	Total Margin Est.	Total Actual Margin AED	Diff Est Margin
2023	Dec	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	Jan	Runners	Abdul W...		AED -	AED 5,000	AED -	-5000
2024	Feb	Runners	Abdul W...		AED -	AED 5,000	AED -	-5000
2023	Sep	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2023	Dec	Runners	Abdul W...		AED -	AED 5,000	AED -	-5000
2024	Dec	Runners	AHMED ...		AED -	AED 3,800	AED -	-3800
2024	Oct	Runners	AHMED ...		AED -	AED 3,800	AED -	-3800
2024	Nov	Runners	AHMED ...		AED -	AED 3,800	AED -	-3800
2024	Dec	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	Sep	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	Aug	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	Nov	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	Oct	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	May	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	Jul	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
2024	Jun	Runners	Ilonah Sa...		AED -	AED 4,000	AED -	-4000
Total			243		2,600,795.5	1,971,100.0	5,572,244.2	3601144.2

11. Analy-Runners -financials-1-Long

Analysis-1 long-

Work Year: 2022, 2023, 2024, 2025

Work Month: Jan, Feb, Mar, Apr, May, Jun, Jul, Aug, Sep, Oct, Nov, Dec

Type: Extn., Potential St., Runners, Stop

Nationality: British, Egypt, Holland, India, Pakistan, Philippines, Saudi, South African, Australian, Moroccan, Ukraine

Client: Vision, Al Shaya, CBD, Evoteg, MAF, Omniyat, SDB, Thales

Name: Abdul Wahid H., AHMED HUSSA, Devi prasad, Inam Moh., Kieran V., Teun De Ruijter

We are expanding rows, indicating 10 number of months they are in contract, no marking first month.

Work Year	Work Month	Work Date	Type	Starters	Client	Name	Contractor	Nationality	Start Date	End date	Margin (estimate)	Total Expenses	Adjusted Margin AED	Diff Est. Margin
2024	Mar	3/1/2024	Extn.	Vis		Mohammed		India	12/18/2023	6/17/2024	0	0	0	0
2024	Mar	3/1/2024	Runners	Vis		Mohammed		India	1/2/2024	7/1/2024	9000	0	0	-9000
2024	Mar	3/1/2024	Runners	Vis		Moses M.		South African	1/2/2024	7/1/2024	9000	0	0	-9000
2024	Mar	3/1/2024	Runners	Vis		Muhamm.		Pakistan	1/8/2024	7/7/2024	9000	0	0	-9000
2024	Mar	3/1/2024	Runners	Vis		Muneer K.		India	2/7/2024	6/10/2024	19000	0	0	-19000
2024	Mar	3/1/2024	Runners	Tav		Omar Alka		Saudi	6/4/2023	6/3/2024	7950	0	0	-7950
2024	Mar	3/1/2024	Runners	Vis		Salman She		India	2/7/2024	8/6/2024	9000	0	0	-9000
2024	Mar	3/1/2024	Runners	PW		Shirish Kun		India	12/3/2023	6/2/2025	15000	0	0	-15000
2024	Mar	3/1/2024	Runners	Ca		Shubham Aj		India	11/13/2023	11/12/2024	8500	0	0	-8500
2024	Mar	3/1/2024	Potential St.	AI		Syed CAREE		India	4/21/2023	3/27/2024	9000	0	0	-9000
2024	Mar	3/1/2024	Runners	F		Tanveer Bhi		British	11/13/2023	11/12/2024	9000	0	0	-9000
2024	Mar	3/1/2024	Runners	F		Teun de Ruij	Teun De Ruijter	Holland	12/17/2023	6/16/2024	10000	3066	7405	-2595
								22			182700	3066	7405	

12. Analy-Runners -financials-Actual-Margin

Actual Margin

Work Year

2023

2024

2025

2022

2023

Type

Extn.

Potential St.

Runners

Stop

Starters

Starter

Nationality

British

India

Saudi

Australian

Indian

Pakistani

Egypt

Pakistan

South African

Egyptian

Moroccan

Ukraine

Holland

Philippines

Australian

Indian

Pakistani

Click, Refresh

Client	Name	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Grand Total
RAK Municipality	Abdul Wahid Han	0	0	0	0	0	0	0	0	0	0	0	0	0
Tawn	Ahmad Alshahr	5617	5617	0	0	0	5617	0	0	5617	5617	5617	5617	39317
Tawn	Deepak Kumar	0	0	0	0	0	0	0	0	0	0	0	0	0
Tawn	Omar Alkerai	4828	4828	0	0	0	9657	0	0	4828	4828	4828	4828	38626
Visi	Maqsood Ibra	6601	13202	0	0	0	6601	0	0	6601	6601	6601	6601	52810
Visi	Abdul Aziz	6687	6687	0	0	0	6687	0	0	0	0	0	0	20062
Visi	Asad Ahmed	6213	6213	0	0	0	6213	0	0	0	0	0	0	18638
Vi	Inam Moh	0	0	0	0	0	0	0	0	0	0	0	0	0
V	Kieran V	13642	13642	0	0	0	13642	0	0	0	0	0	0	40927
V	Moham	12001	12001	0	0	0	12001	0	0	0	0	0	0	36002
V	Moses	7410	7410	0	0	0	7410	0	0	0	0	0	0	22231
Visi	Muham	0	0	0	0	0	0	0	0	0	0	0	0	0
Visi	Muneer	0	0	0	0	0	0	0	0	0	0	0	0	0
Visi	Salman Shi	0	0	0	0	0	0	0	0	0	0	0	0	0
Grand Total		98085	104686	7405	7405	7405	107186	0	0	49000	49000	68653	56405	555228

13. Analy-Runners -financials-Margin

Actual Margin

Work Year

2023

2024

2025

Type

Extn.

Potential St.

Runners

Stop

Starters

Starter

Nationality

British

Holland

Pakistan

Saudi

Australian

Egyptian

Egypt

India

Philippines

South African

Australian

indian

Client

Amex

PWC

RAK Municipality

Vision

ADX

CBD

Careem

RAK municipality

Tawuniya

Vision

Al Shaya

Evoteg

Click, Refresh

Work Month	Count of Empl	Margin (estimate)	Adjusted Margin AED	Diff Est. Margin
May	20	173700	7,405	-166295
Jun	19	164750	85,867	-78882.8
Jul	15	119300	-	-119300
Aug	9	65300	-	-65300
Sep	8	56300	27,681	-28619.1
Oct	7	53800	23,925	-29874.6
Nov	7	53800	23,925	-29874.6
Dec	4	27800	4,272	-23527.6
Grand Total	171	1,408,550	384,057	(1,024,494)

14. Analy-Runners -financials-Short

Type of Runner, Extn., Stop and Potemntial St. Estimated margin, Actual Margin, total Expense, Count

Click, Refresh

Work Y... 2023 2024 2025	Work Month Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec	Type Extn. Potential St. Runners Stop
--	---	--

from Entry Table				from Financials		
Type	Work Year	Work Month	Total Margin Est.	Total Exp	Total Actual Margin AED	count
Runners	2024	May	AED 182,700	AED 126,962	AED 312,696	21
Runners	2024	Jun	AED 173,750	AED 126,962	AED 312,696	20
Runners	2024	Jul	AED 119,300	AED 98,346	AED 283,726	15
Runners	2024	Aug	AED 65,300	AED 34,303	AED 120,667	9
Runners	2024	Sep	AED 56,300	AED 34,303	AED 120,667	8
Runners	2024	Oct	AED 53,800	AED 34,303	AED 120,667	7
Runners	2024	Nov	AED 53,800	AED 34,303	AED 120,667	7
Runners	2024	Dec	AED 27,800			4
Total				AED 1,083,089	AED 2,725,949	177

15. Analy-Runners -financialsActual-Margin-2

Actual Margin			Nationality													
Work Year 2023 2024 2025 2022 2023	Type Extn. Potential St. Runners Stop	Starters Starter	British India Saudi Australian Indian Pakistani Egypt Pakistan South African Egyptian Moroccan Ukraine Holland Philippines Australian Indian Pakistani													
Client	Name	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Grand Total		
RAK Municipality	Abdoul Wahid	0	0	0	0	0	0	0	0	0	0	0	0	0		
Taw	Ahmad Alshe	5617	5617	0	0	0	5617	0	0	5617	5617	5617	5617	39317		
Taw	Deepak Kum	0	0	0	0	0	0	0	0	0	0	0	0	0		
Taw	Omar Alkera	4828	4828	0	0	0	9657	0	0	4828	4828	4828	4828	38626		
Visio	Maqsood	6601	13202	0	0	0	6601	0	0	6601	6601	6601	6601	52810		
Visio	Abdul A	6687	6687	0	0	0	6687	0	0	0	0	0	0	20062		
Visio	Asad A	6213	6213	0	0	0	6213	0	0	0	0	0	0	18638		
Visio	Inam H	0	0	0	0	0	0	0	0	0	0	0	0	0		
Visi	Kieran	13642	13642	0	0	0	13642	0	0	0	0	0	0	40927		
Visi	Mohar	12001	12001	0	0	0	12001	0	0	0	0	0	0	36002		
Visi	Moses	7410	7410	0	0	0	7410	0	0	0	0	0	0	22231		
Visi	Muham	0	0	0	0	0	0	0	0	0	0	0	0	0		
Visi	Muneer	0	0	0	0	0	0	0	0	0	0	0	0	0		
Visi	Salman Sh	0	0	0	0	0	0	0	0	0	0	0	0	0		
Grand Total		98085	104686	7405	7405	7405	107186	0	0	49000	49000	68653	56405	555228		

16. Analy-Runners -financials-Employee-Wise-Margin and Expense

Employee Wise -Margin and Expense				Click, Refresh
Work ... 2024	Work Month Jan Feb May Jun Oct Nov Dec Mar Apr Jul Aug Sep	Type Runners Extn. Potential St. Stop	Starters Starter	
Name	Margin (estimate)	Total Expenses	Adjusted Margin AED	
Abdul A...	9000	1674	6687	
Asad Ahr...	9000	905	6213	
Kieran Vija...	9000	4086	13642	
Mohammed ...	9000	7825	12001	
Moses Muwa...	9000	1718	7410	
Muhammad Adn...	9000	0	0	
Grand Total	54000	16208	45953	

17. Analy-Runners -financials--Nationality Wise-Margin and expense

Nationality Wise -Margin and Expense					Client
Work Year 2022 2023 2024 2025	Work Month Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec	Type Extn. Potential St. Runners Stop	Starters Starter		ADX Amex CBD MAF PWC RAK municipality SDB Thales Vision Al Shaya Careem Evotiq Omniyat PWC RAK Municipality Tawuniya Vision
Nationality	Total Expenses	Margin (estimate)	Adjusted Margin AED	Average of Adjusted Margin AED	Count of Adjusted Margin AED
Moroccan	0	36000	0	0	9
Pakistan	62054	298940	91509	2232	41
Philippines	6480	80000	51269	2563	20
Saudi	69173	219700	77943	2998	26
South African	5154	63000	22231	3176	7
Ukraine	0	89250	0	0	17
Australian	18863	72579	30936	3094	10
Grand Total	288424	3068454	644025	1484	434

18. Analy-Runners -financials-Client-Wise-Margin-Exp.

Cleint Wise -Margin and Expense					Nationality
Work Y... 2022 2023 2024 2025	Work Month Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec	Type Extn. Potential St. Runners Stop	Starters Starter		Australian Egypt India Pakistan Saudi Ukraine Eevotian British Holland Moroccan Philippines South African Australian indian
Client	Margin (estimate)	Total Expenses	Adjusted Margin AED	Average of Adjusted Margin AED	Count of Adjusted Margin AED
PWC	810463	86769	197290	2144	92
PWC	109500	18863	30936	2380	13
RAK municipality	49400	0	0	0	13
RAK Municipality	65000	0	0	0	13
SDB	11382	0	0	0	1
Tawuniya	330200	69173	77943	1999	39
Thales	10920	0	0	0	2
Vision	65000	54316	52810	4062	13
Vision	595500	48624	137859	2027	68
Grand Total	3068454	288424	644025	1484	434

19. Analy-Runners -financials-Type of Employee-Count

PT-Type Of employee Count						Click, Refresh
Work Year	Extn.	Potential St.	Runners	Stop	Grand Total	
2022				11	11	
2023	11	9	11	12	43	
2024	12	3	12	1	28	
2025			6		6	
Grand Total	23	12	29	24	88	

Work Month	Extn.	Potential St.	Runners	Stop	Grand Total	
Jan	1	1	2	2	6	
Feb	2	1	3	2	8	
Mar	2	1	3	2	8	
Apr	2	1	3	2	8	
May	2	1	3	2	8	
Jun	2	1	3	2	8	
Jul	2	1	2	2	7	

20. Analy-Runners -financials-Type of Employee-Actual Margin-From finance sheet

PT-2-Type Of Employee Actual Margin-from finance Sheet

Click,Refresh

Work Year	Extn.	Potential St.	Runners	Stop	Grand Total
2022					
2023	416915		902727	515897	1835539
2024			2725949	53746	2779694
2025					
Grand Total	416915		3628676	569642	4615234

Work Month	Extn.	Potential St.	Runners	Stop	Grand Total
Jan			354387	53746	408133
Feb	41692		396079	17584	455354
Mar	41692		354387	17584	413663
Apr	41692		354387	17584	413663
May	41692		354387	17584	413663
Jun	41692		383357	17584	442632
Jul	41692		354387	71330	467408
Aug	41692		191328	71330	304349
Sep	41692		191328	71330	304349

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