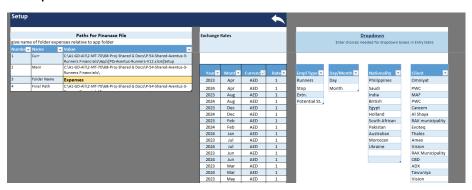


Placement Agency margin analysis

Name	Placement Agency margin analysis
Client	Richard W (UAE)
Domain	Placement agency
17 Period	Mar-2024
Description	Track placement agency, employee placed profitability margins by contracts, duration, Salary based commissions and expenses incurred on each hire.
Achieved	This project was built for a placement agency who regularly places prospective candidates on short contracts and received salary commissions. View candidates placed profitability margins by contracts, duration, Salary based commissions and expenses incurred on each hire, hiring classification, month, client, region etc. View candidates contracts details, salaries, commissions receivable. Define Start and End dates for candidates. Classify candidates as existing or completed. This program will show commissions receivable and expected incomes by month and candidates. Further You can import accounting expenses data by different heads for each employee and view Margins for each employee or by their hiring client. Does currency conversion.

What we can do	We can do a similar project for you and customize it to suit your requirements. Specific analysis can be added. We can do a similar project for you and customize it to suit your requirements. Specific analysis can be added. We can build for you customized profit and cash flow based data models on your specific needs to give a good view of future projections. Our projects enable stunning visuals, summaries and easy data entry.
Tools used	MS Excel Power Queries
Web Link to project	https://mosttechnologies.in/projects/hr/placement-agency-margin-analysis/
	MOST Technologies

1. Setup



2. Index

Index		Click Refresh For All Tabs
Tabs	Desc.	5
<u>Setup</u>		
<u>Entry</u>	Entry Table for all	
Main-@	main View Summary of entry	
Empl-Extend	See Employees stayed over and under contracted employment	
Calc Pay	calculates pay of Monthly employees and daily employees based on frequency and exchange rate to AED	
Exp-Calc	from Finance sheet- transformed to oshow only Total column	
Analysis-1-Long	Mly Summary from Finnace sheet and Enntry Estimates	
Analysis-2-short		
Margins_1		
Margins_Mly		
Margins_Mly_Client		
<u>Empl</u>		

3. Analy-Runners -financials-Entry-Tbl



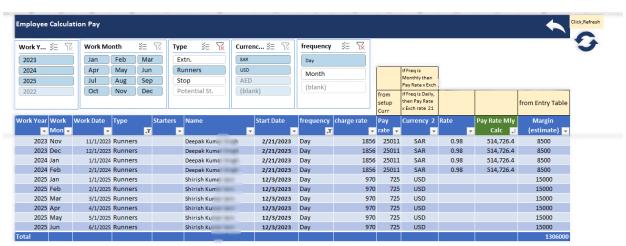
4. Analy-Runners -financials--View



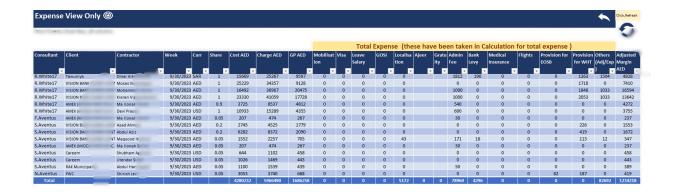
5. Analy-Runners -financials-Empl-Overstay



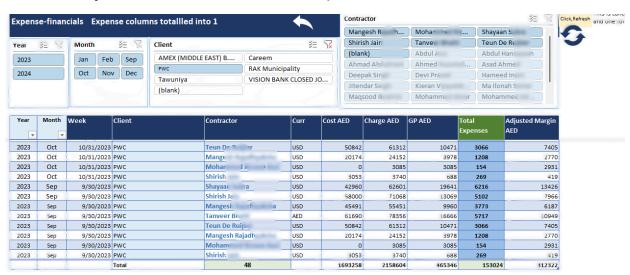
6. Analy-Runners -financials-Calc Pay



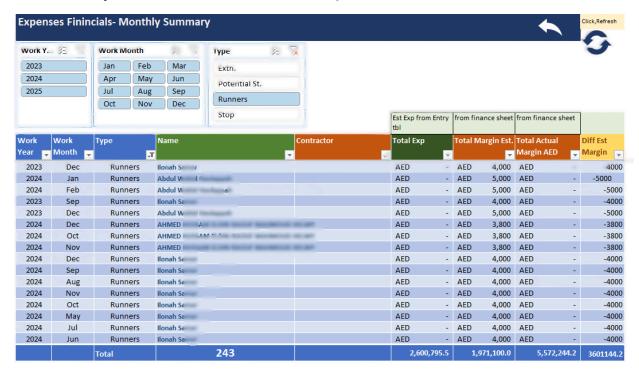
7. Analy-Runners -financials-Expense-View-Only



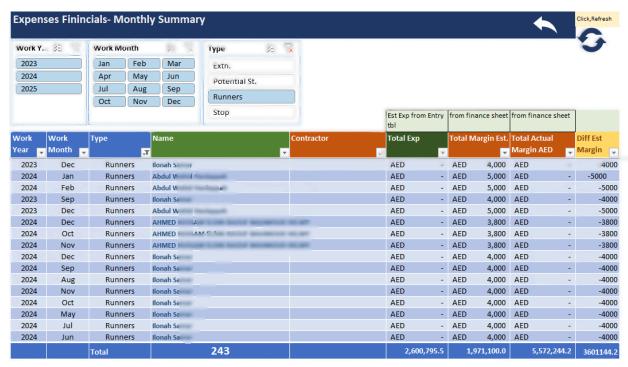
8. Analy-Runners -financials-Exp-Calc



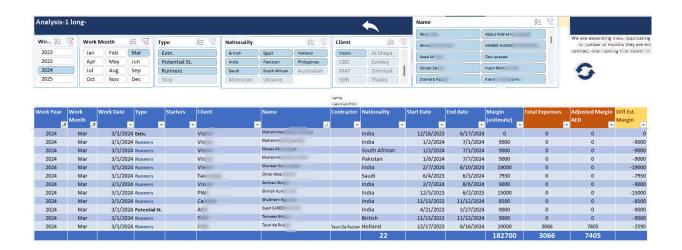
9. Analy-Runners -financials-Exp-Calc



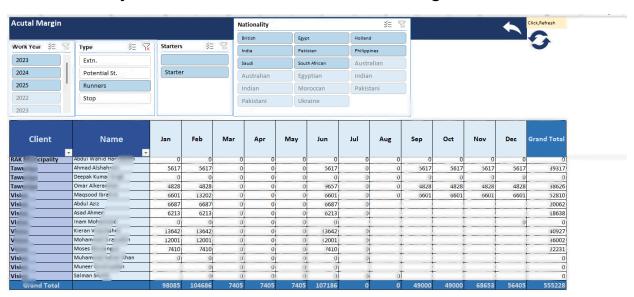
Analy-Runners -financials-Mly-Summ



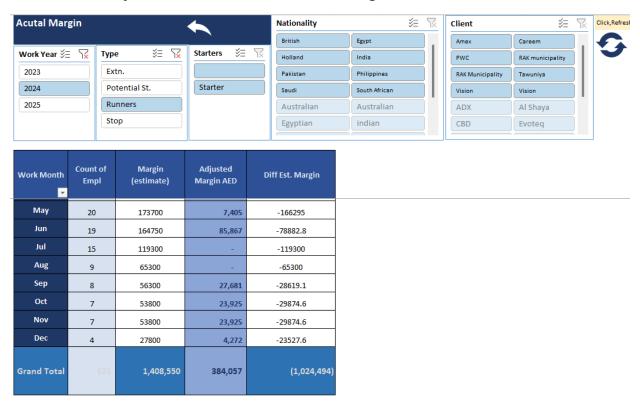
11. Analy-Runners -financials-1-Long



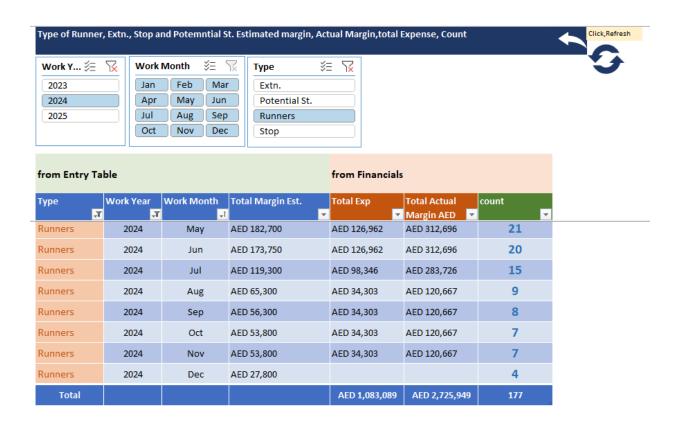
12. Analy-Runners -financials-Actual-Margin



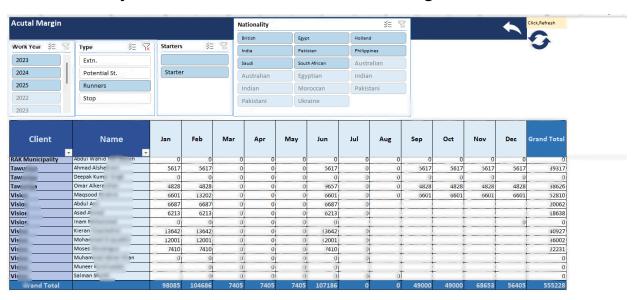
13. Analy-Runners -financials-Margin



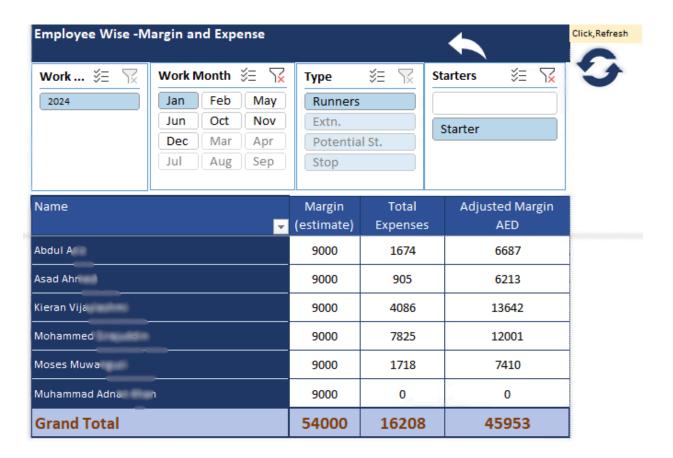
14. Analy-Runners -financials-Short



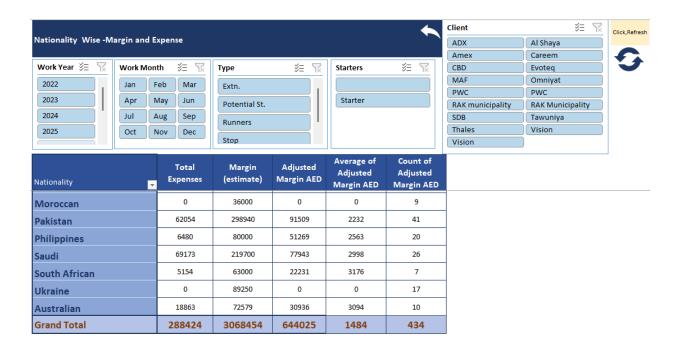
15. Analy-Runners -financialsActual-Margin-2



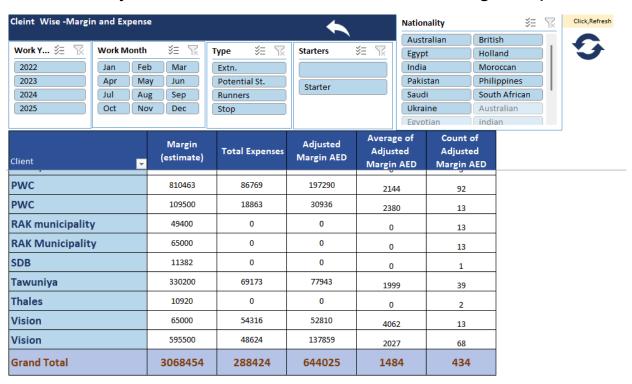
16. Analy-Runners -financials-Employee-Wise-Margin and Expense



17. Analy-Runners -financials--Nationality Wise-Margin and expense



18. Analy-Runners -financials-Client-Wise-Margin-Exp.



19. Analy-Runners -financials-Type of Employee-Count

J	U	U	L		9	
PT-Type Of	f employe	ee Count				Click,Refresh
,						•
Work Year 🔻	Extn.	Potential St.	Runners	Stop	Grand Total	J
WOIK IEal	LXIII.	1 otentiar st.	Numers			
2022				11	11	
2023	11	9	11	12	43	
2024	12	3	12	1	28	
2025			6		6	
		42	29	24	88	
Grand Total	23	12	25	24	00	
Grand Total	23	12	23	24	00]
Grand Total	23	12	25	24	00]
Grand Total Work Month	Extn.	Potential St.		Stop	Grand Total]
Work Month	Extn.	Potential St.	Runners	Stop	Grand Total	
Work Month	Extn.	Potential St.	Runners 2	Stop 2	Grand Total	
Work Month Jan Feb	Extn. 1 2	Potential St. 1 1	Runners 2 3	Stop 2	Grand Total 6 8	
Work Month Jan Feb Mar	Extn. 1 2 2	Potential St. 1 1 1	Runners 2 3	Stop 2 2 2	Grand Total 6 8	
Work Month Jan Feb Mar Apr	Extn. 1 2 2 2	Potential St. 1 1 1 1	Runners 2 3 3 3	Stop 2 2 2 2 2	Grand Total 6 8 8	

20. Analy-Runners -financials-Tyoe of Employee-Actual Margin-From finance sheet

PT-2-Type Of Employee Actual Margin-from finance Sheet



Work Year 💂	Extn.	Potential St.	Runners	Stop	Grand Total
2022					
2023	416915		902727	515897	1835539
2024			2725949	53746	2779694
2025					
Grand Total	416915		3628676	569642	4615234

Wor	rk Month 🗸	Extn.	Potential St.	Runners	Stop	Grand Total
	Jan			354387	53746	408133
	Feb	41692		396079	17584	455354
	Mar	41692		354387	17584	413663
	Apr	41692		354387	17584	413663
	May	41692		354387	17584	413663
	Jun	41692		383357	17584	442632
	Jul	41692		354387	71330	467408
	Aug	41692		191328	71330	304349
	Sep	41692		191328	71330	304349
>	··· Emp	ol-Overstay	Calc Pay Ex	p l Exp-Cal	Mly Sumr	mary Analy

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