Recruiting fundraising specialists for The Connect, Incorporated, a nonprofit organization aimed at rehabilitation and restoration of the Human Trafficking Survivor and providing Rapid Case Management for Homeless Veterans. Here is the job description highlighting key responsibilities and requirements for the role:

HR Contact:

Robert Wiltz, Direct-Hire. Cell (813) 596-5311. Captainrobertwiltz@gmail.com

Hours: Monday-Friday 10:00 am to 06:00 pm Full Time, Remote. Part Time: Monday-Friday 10:00 am to 02:30 pm Fully Remote. Contractor: Work Your Own Hours Fully Remote.

Call for training schedule.

Job Title: Fundraising Specialist

Job Summary:

We seek an experienced and highly motivated Fundraising Specialist to join our nonprofit organization. The successful candidate will lead our crowdfunding campaigns, identify and secure funding opportunities from various sources, and build relationships with donors and partners. The ideal candidate should have a proven track record in fundraising, strong communication skills, and the ability to thrive in a fast-paced environment.

Key Responsibilities:

- 1. Crowdfunding Campaigns: Develop and execute successful crowdfunding campaigns on platforms like Indiegogo and Kickstarter. Create compelling campaign content, set goals, and implement marketing strategies to reach a broad audience.
- 2. Donor Research and Outreach: Identify and cultivate relationships with potential donors from foundations, nonprofits, charities, and grant-making organizations (public and private). Conduct research to understand their funding priorities and restrictions.
- 3. Grant Writing: Research and write grant proposals to public and private grant-making organizations, foundations, and corporate giving programs. Ensure proposals align with funders' priorities and adhere to submission guidelines.
- 4. Corporate Partnerships: Establish connections with businesses and organizations for potential partnerships, sponsorships, and in-kind donations, including software, hardware, and security features.

- 5. Stewardship and Reporting: Maintain strong relationships with existing donors through regular updates, reports, and personalized communication. Ensure timely and accurate reporting on campaign progress and funding outcomes.
- 6. Data Analysis and Strategy: Analyze fundraising data to identify trends, opportunities, and areas for improvement. Develop and implement data-driven strategies to optimize fundraising efforts.

Requirements:

- 1. Bachelor's degree (preferred, not necessary) in a related field. Experience considered in lieu of degree. Also hiring non-degree professionals.
- 2. Proven track record in fundraising, preferably in a nonprofit organization, with a proven track record in the skills and experience listed above.