

Field Sales Representative

Content for Social Media Recruitment Post:

"🌟 We're Looking for a Field Sales Representative! 🌟

At Raw Fusion, we're broadening our team and searching for passionate individuals to promote our health supplements and medical devices. If you're keen to venture outdoors, connect with potential clients, and propel our sales, this opportunity is tailor-made for you.

Experience isn't required! We provide full training for all our team members. Fancy making a difference in the health industry? Apply now! [\[Link to job advert\]](#)"

Skills Required:

- Nutrition
- Customer service
- B2B sales

Do you have experience in Nutrition?

Education Required:

- Bachelor's degree

Do you have a Bachelor's degree?

Job Details:

Here's how the job details align with your profile.

Pay: £25,000 - £30,000 a year

Job type: Full-time

Shift and schedule: Monday to Friday, Occasional Weekend availability

Location: Northern Ireland

Benefits:

- Company events
- Company pension
- Employee discount
- On-site parking
- Work from home

Full Job Description:

We are seeking a full-time Field Sales Representative with a hybrid work model (flexibility for some work from home). The role involves communicating with customers and providing exceptional customer service as you deliver and train clients on our products. You will be responsible for driving sales and creating relationships with clients in your designated area.

Willing to learn about our Products and advocate them to health shops, pharmacies etc.

Qualifications:

- Strong Field Service skills
- Excellent Communication skills
- Exceptional Customer Service skills
- Training skills
- Sales skills
- Experience in the nutrition industry is a plus
- Bachelor's degree in Nutrition, Business, or a related field would be advantageous
- Valid driver's license and willingness to travel extensively.

Requirements and Responsibilities:

- Identify and approach potential businesses for the distribution of Raw Fusion Ltd products.
- Develop and nurture strong, long-term relationships with retailers, ensuring they are well-informed about our product range and benefits.
- Conduct compelling product presentations and demonstrations to showcase the unique advantages of Raw Fusion Ltd's offerings.
- Utilise your proven track record in sales to meet or exceed targets.
- Provide timely and accurate sales reports, forecasts, and market insights to contribute to the overall sales strategy.
- Follow up diligently with retailers to secure repeat business and maintain customer satisfaction.
- Stay updated on industry trends, competitors, and emerging technologies in the nutraceutical market.
- Support customers at promotional events and attend trade shows.

Job Type: Full-time

Salary: £25,000.00-£30,000.00 per year

Benefits:

- Company events
- Company pension
- Employee discount
- On-site parking
- Work from home

Schedule:

- Monday to Friday
- Weekend availability

Supplemental Pay Types:

- Commission pay

Experience:

- Sales: 3 years (required)

Licence/Certification:

- Driving Licence (required)

Work Location: On the road

Reference ID: RawSales

To apply, send your CV to info@rawfusion.co.uk quoting Field Sales Representative Application in the email subject.