



Investment Manager, Deal Sourcing & Business Analytics

 Remote / Europe-first  [Pink Elephant](#), Psychedelics × Digital Mental Health Venture Fund

We're building a scalable ecosystem of ventures advancing safe, science-based psychedelic therapy and self-support. Our portfolio spans AI/digital mental-health, media, and medical infrastructure such as tele-medicine, clinics, and e-commerce. Operating through a company builder and an investment fund across Eurasia and the US, we invest in three core models:

1. **Infrastructure** – clinics, ed-tech, telemedicine, e-com
2. **Digital Mental Health** – microdosing, guides, AI agents, therapy platforms
3. **Professional Media** – lifestyle&niche publications, communities, and GR initiatives


To keep our pre-seed funnel overflowing with the next category-defining founders, we're hiring an **Investment Manager** who will own scouting, deal-flow hygiene, first-pass analytics, and scoring - turning raw inbound leads into crisp, data-driven insights for the Investment Director and Partners.

What you'll be doing

Deal Sourcing	Proactively hunt pre-seed opportunities across Europe & US. Maintain a pulse on emerging research in cannabis/CBD, psychedelics, tele-med, and AI-powered mental-health tools.
Pipeline & Scoring	Own our CRM/funnel: triage inbound leads, ensure data cleanliness, and surface the "next 20 %" gems. Build and refine quantitative & qualitative scorecards that benchmark traction, regulatory risk, team-market fit, and impact potential.
Deep-Dive Analytics	Produce fast-turn market landscapes, competitor tear-downs, and TAM/SAM/SOM market sizing models. Draft crisp investment memos that let partners decide in 30 min or less.
Diligence Support	Coordinate data-room requests, reference calls, and expert interviews. Track key diligence action items and synthesize findings into decision decks.

Experience wanted

- Have 4-5+ years in early-stage VC, angel syndicates, startup operator roles, or top-tier consulting with solid exposure to tech/healthcare.
- Are fluent in financial modeling, cohort/retention analysis, and Excel/Google Sheets; bonus for SQL or basic Python.
- Geek out on frontier niches: psychedelics regulation, mental-health tech, AI agent workflow - and can translate foggy markets into crisp theses.
- Write concise, persuasive English prose (your memos become partner slides without rewrites).
- Keep a meticulously organized task list and love CRM hygiene.
- Feel at home in remote, async teams spread across time zones and cultures.

 Sound like your next adventure? Send a short intro + one startup you think we *must* meet to yuliasadovnikova@gmail.com or ping <https://t.me/YuliaSadovnikova> on Telegram.