

Objections and FAQs (Disios)

- i) What makes you different?

And that's exactly the right question a car owner should ask

Because when you ask that, what you're really asking is...

"Can you actually fix my car?"

Well, with over 14 years of experience and more than 1,000 cars repaired...

The answer is yes

But even with those numbers, we've taken all the risk off your shoulders by...

Guaranteeing that if the same problem occurs again, we won't charge any fees for the fix

- ii) I don't mind having a small problem with my car, why would I need a mechanic?

And I completely understand where you're coming from—it's only logical

But the real question you're asking is...

"Will my car survive with these small problems"

Well, the answer is no

Because no matter how small a problem seems...

It can always grow into a big "expensive" problem that could even force you to buy a whole new car

Just look at how a small cold can leave you bedridden if left unchecked

- iii) What can I do while I wait for my car?
You are welcome to wait while the car is being repaired. Otherwise, you have the option of spending some time in town or getting a lift home if repairs take time.
- iv) How would the payment process work?
After the car has been through an inspection, we will consult you for the repairs and parts, and give you a fair estimation of the price. If you are happy with the price and approve of the service, we carry out the repairs and once finished, you have the option to pay by card or cash.
- v) How long will it take to fix my car?
The timeframe for repairs will differ depending on what

needs to be done to the car. After the inspection, we will let you know about the timeframe

- vi) What are the signs that my car needs urgent help?
If your car is making abnormal noises, smells funny, or doesn't drive as it should/used to, that means that your car requires immediate mechanical help