

COMPANY AND JOB

Key words

1. Match the terms on the left with the definitions on the right:

1	founder	a	a large company that does business in several different countries
2	annual turnover	b	a part of a company that is owned by a person or by other company
3	shareholding	c	a person who establishes an organisation
4	subsidiary	d	a smaller company that is owned by another bigger company
5	division	e	one of the sectors or groups in a business or organization
6	multinational corporation	f	the amount of business that a company does in one year

2. Useful expressions

Study the following expressions used for describing a company.

Headquarters

...is headquartered in... ...is based in...

History

...was founded in/by... ...was established in...

Employees

... has a workforce of ... people ... employs ... people

Size

... operates ... subsidiaries

...has shareholdings in ...

... has a ... per cent stake in ...

...runs ... stores worldwide

Market position

...is currently the world's largest...

...is the biggest ... in the world

...is one of the largest companies in ...

...has a ... per cent market share

Financial results

...achieved an annual turnover of... ...made a profit of...

3. Study some more expressions for describing a company: Competitors

Our main competitors are...

Customers/clients

Products: Our main customers are/include...

Services: Our main clients are/include...

Products

We produce/manufacture ...

Services

We provide/offer ...

4. Useful expressions

Complete the sentences

char ge	enjo y	fin d	j o b	m ost	p ar t	qui te	responsibilit es	responsib le	what
1. I'm responsible for <i>cash flow/credit control/managing projects..</i>									
2. I'm in _____ of developing the company's long-term strategy.									
3. My _____ include <i>recruiting new employees and organising training for company staff.</i>									
4. It's also my _____ to <i>improve the company's working conditions.</i>									
5. On the whole, I _____ my work.									
6. What I like _____ about my work is <i>the responsibility, the challenge and of course the salary.</i>									
7. I _____ my work very interesting.									
8. One task I don't _____ like is chasing money from late payers.									
9. The _____ I don't really like is the long hours.									
10. The _____ I don't like so much is when I have to deal with a difficult employee.									

