The Badiner Insurance & Financial Services Agency



"Just Ask" Keith Badiner Your Personal Insurance & Financial Services Agent for Life



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>>> See ~Product Offering flyer – BIA

Insurance Market Information (IMI)

PURPOSE: To inform clients and the public of very significant issues affecting the insurance market. See "References" section below for a list of related material (most chronological order).

DISCLAIMER: This document has been prepared with utmost care to ensure accuracy, however, it is important to note that the information provided represents a best effort and should be independently verified for complete accuracy. This is not a comprehensive document; it is only a reference to aid in conversations between the client and their agent. All concerns should be addressed directly between the client and their agent.

Consider this: Why would insurance companies severely limit new policy sales, discontinue writing new policies, or non-renew {cancel} existing policies en masse? Basically, <u>all carriers</u> are making significant changes. Why would any business in any industry take this kind of action?

Concept: Insurance covers everything, when everything costs more so does insurance, but when insurance carriers can't raise insurance premiums* to cover everything then hard decisions and actions are required. (*Premiums are largely controlled by the CA Insurance Commissioner's office, ref 1988 Proposition 103)

SPECIAL NOTES:

- Carefully note which insurance company you are addressing as sometimes people mistake one carrier for the other.
- Expect more requirements & time to process requests. "The market has changed considerably"
- New Policies (Sales): Our agency can (<u>yes, can</u>) write most personal, commercial, and life policies. Requirements have tightened for all carriers. >>>See Product Offering (LINK)
 - Our agency represents Farmers, Foremost, and many other carriers.
- Existing Policies (Service) The CA Insurance Market Chaos has caused many significant changes and a huge spike in admin & service.
- History of Events (LINK)
- Carrier Major Action List (LINK)

History of Events

References:

| Date | Title | | | | | | |
|--|--|---------|--|--|--|--|--|
| 11/1/2022 | Allstate ceases writing all new property insurance (home & business) and begins non-renewing policies | | | | | | |
| 4/1/2023 | State Farm ceases writing all new property insurance (home & business) - | | | | | | |
| | Note: why would the largest insurance carrier in the US leave the 5th largest economy in the worldsomething very serious has caused this. | | | | | | |
| 8/6/23 | Insurance Market Conditions 2023 | | | | | | |
| 9/17/23 *** Gives Important Context !! | Video (all the same), link options: https://fb.watch/ncvmDM2USa/ https://www.instagram.com/p/CxbFrpUhPJc/ https://www.linkedin.com/posts/justaskkeithbadiner_why-ins_urance-chaos-please-visit-bitly-activity-71103256467691601_92-rAzT?utm_source=share&utm_medium=member_deskto_p https://bit.ly/3LyJk0l_5https://youtu.be/uin8i9fjeZ0 | | | | | | |
| 9/21/23 | Governor Newsom Signs Executive to stabilize and improve California's property insurance. This did only set the directions and did not implement changes, as the details take months to debate. | | | | | | |
| 11/09/23 | What's the difference between "Farmers" & "Farmers Direct"? (clarifying some recent inaccurate news) "Farmers" is not "Farmers Direct". • "Farmers" continues to sell all lines of insurance (good news for clients). • "Farmers Direct" will not continue to sell. Farmers purchased Met Life Auto & Home in 2021 and, per CA Dept regulations, kept it as a separate company (division). "Farmers" renamed the Met division "Farmers Direct", which remains a separate company with separate policies and P&L. "Farmers Direct" was affected by the CA Insurance Market Chaos* (like many other carriers). | Article | | | | | |

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| | Again, my agency with "Farmers" (Farmers Insurance) continues to sell basically all lines of products. | | | | |
|----------|--|---------|--|--|--|
| 11/21/23 | California's insurance crisis has reached a critical stage | | | | |
| 12/16/23 | Plan proposed to stabilize California Property Insurance market by 2025 | | | | |
| 12/20/23 | Commissioner Lara gives progress report on Sustainable Insurance Strategy at Assembly hearing | | | | |
| 3/27/24 | Carrier "American National Group recently announced it will no longer write policies in California" | | | | |
| 3/27/24 | "State Farm won't renew homeowners coverage for 72,000 California homes and apartments" | | | | |
| 3/27/24 | "California insurance market 'in chaos,' says former insurance chief. Can this chief fix it? California's home insurance market is in turmoil, with increasing policy non-renewals. Insurance Commissioner Ricardo Lara is implementing reforms, including streamlining rate reviews and allowing catastrophe modeling to set premiums, aiming to stabilize the market and improve availability. The situation reflects broader challenges tied to climate change and the insurance industry's financial pressures. | | | | |
| 4/2/24 | Insurance Market Information (IMI) 4/2/24 update, by Keith Badiner • https://twitter.com/KeithBadiner/status/1775611123204829512 • https://www.facebook.com/BadinerInsuranceAgency/ • https://www.linkedin.com/posts/justaskkeithbadiner_insurancemarke_t-industryinsights-stayinformed-activity-7181376990069895169-Cez_k?utm_source=share&utm_medium=member_desktop • https://youtu.be/-bKuleyZu1A | | | | |
| 4/19/24 | *2 more insurance companies announce plans to leave California* • Tokio Marine America Insurance Co. and Trans Pacific Insurance Co. • NOTE: The article mistakenly infers action by Farmers. Farmer is (yes, is) still providing new homeowners policies! | Written | | | |

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| 8/12/24 | "Limited home insurance options in California as major carriers pull back" | Article |
|----------|--|---------|
| 12/5/24 | "The Next Housing Crisis May Be Hidden in Plain Sight" https://youtu.be/Cb6wH5lj-sl?si=hREE7sSnk1m9yQQh | Video |
| 12/14/24 | "Farmers Insurance says they'll write more policies as homeowners' market improves" https://youtu.be/QI5dY7ukP30?si=HuXEK3yYBQw6GGWi | Video |
| 1/8/25 | "Experts warn CA homeowners insurance premiums could spike in wake of LA wildfires " - https://www.youtube.com/watch?v=ya66G32iIBU | Video |
| 9/4/25 | "California home insurer to drop 37,000 policies, withdraw nationwide" https://www.sfchronicle.com/california/article/home-insurance-qbe-leave-21-031185.php | Article |
| | | |

Carrier Major Action List

{Dates and amount may be estimated}

| Carrier | Date | New Policies Stopped | Existing Policies Non- renewing | Notes |
|------------------------|---------|----------------------------|--|-------------------|
| Allstate | 11/1/22 | Х | | |
| StateFarm | 5/1/23 | Х | | |
| Hartford | 1/25/24 | Х | | |
| StateFarm | 4/1/24 | | х | 72,000 properties |
| Tokio Marine | 4/20/24 | Х | х | 12,556 properties |
| Trans Pacific | 4/20/24 | Х | х | |
| QBE Insurance Corp. | 8/1/25 | х | | |
| QBE Insurance Corp. | 9/4/25 | | х | 37,000 properties |
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