

Sales Specialist (Junior/ Senior Executive)

tuktukrental.com

Location:	Katunayake, Sri Lanka
Commitment:	Five days a week - 08:00 A.M. to 05:00 P.M.
Salary:	Between USD 225 and USD 400 per month + commission

Small vehicles, big impact

We're all about authentic travel experiences that support local communities. At tuktukrental.com, we rent tuktuks to adventurous travellers while sharing the revenue with local tuktuk owners and the community. We've been fueling epic road trips across Asia since 2016. And here's the best part—we're just getting started!

With operations in Sri Lanka, Cambodia, and soon beyond, our dedicated team of tuktuk enthusiasts is driven (literally) to make travel more meaningful. Our mission? To bring smiles to faces, promote sustainable tourism, improve livelihoods, and make exploring new places as unforgettable as possible.

Join us as we steer towards a world where every adventure counts—navigating the bustling streets of Colombo or the serene landscapes of Cambodia. Let's make every mile matter.

About You

You don't just love travel, you live for the stories, the connections, and the chance to make a real impact. You're someone who knows how to inspire others, whether it's through a great conversation or a thoughtful travel plan. With a knack for sales and a genuine passion for people, you're all about helping others discover meaningful, responsible ways to explore the world.

Must-Haves:

- Hands-on sales experience, ideally in travel, tourism, or hospitality
- Deep knowledge of Sri Lankan or Cambodian culture, geography, and attractions
- Excellent written and verbal communication skills
- Familiarity with digital sales tools and CRM systems
- A customer-first mindset and a passion for sustainable tourism

Nice-to-Have:

- Multilingual abilities.
- Experience working with adventure travel brands.

About the Role

As our Sales Specialist, you'll be the driving force connecting adventure-seeking travellers with unforgettable tuktuk experiences. Your energy, communication skills, and passion for travel will directly contribute to promoting responsible tourism and empowering local tuktuk drivers.

This role is ideal for candidates based in Sri Lanka or Cambodia. We also welcome applicants originally from these countries who now live abroad and bring deep cultural and travel insights.

Specific Responsibilities

- **Lead Conversion:** Manage inbound inquiries across all channels—social media, email, calls, and walk-ins. Convert leads into bookings using persuasive, ethical sales techniques.
- **Trip Planning Sessions:** Conduct free trip planning sessions for potential travellers visiting Sri Lanka and Cambodia. Share insider tips, explain the tuktuk travel experience, and convert interest into bookings.
- **Social Mission Advocacy:** Champion our purpose-driven story and help travellers understand how their booking directly supports local drivers and communities.
- **Local Expertise:** Be a travel expert for Sri Lanka and/or Cambodia. Showcase hidden gems, must-see routes, and the magic of exploring by tuktuk.
- **Upselling & Cross-Selling:** Promote additional experiences and services. Encourage travellers considering Sri Lanka to also explore Cambodia—and vice versa.
- **Customer Engagement:** Inspire customers with enthusiasm and confidence. Offer practical travel advice that ensures they feel fully prepared for their adventure.
- **Sales Funnel Management:** Use structured follow-up strategies to maximise conversions and keep potential customers engaged throughout their decision-making journey.

Commission & Earnings – Your Effort = Your Income

This is a commission-based role with uncapped earning potential. Your income grows directly with your performance.

The more you:

- Know about Sri Lanka and/or Cambodia
- Type fast and clearly
- Follow up consistently
- Communicate with confidence and enthusiasm
- Connect with travellers on a human level

No limit on commissions — the better you perform, the more you earn, without caps.

Why tuktukrental.com?

At tuktukrental.com, we're not just about renting tuktuks—we're about creating unforgettable experiences while making the world a better place. Our team is passionate, fun, and dedicated to positively impacting both travellers and local communities.

We're a purpose-driven company. Your work will directly support local livelihoods and sustainable tourism.

Ready to apply?

If this sounds like you, we'd love to hear from you! We especially welcome applications from those based in Cambodia, Sri Lanka, or anywhere with the right experience and passion.

[APPLY FOR THE JOB: CLICK HERE](#)