PC Weekly Reflections

(Dad's week, Growth Phase continued!)

Fun-O-Meter_____(1-10 --10 highest)

Work-O-Meter_____(1-10)

How's your schedule? Where have you seen improvements?

How's your self-talk out loud? Where have you seen progress?

Technically what areas have you gotten better so far? Which areas would you like to improve?

Anything you want to "clear off the table"—put in the past and move forward from?

What are the most important course corrections you want to make… that will **close the gap between where you are and where you want to be?**

Any questions you want to ask?

What can we appreciate/thank you for (i.e. private victories you've had that we can celebrate with you)?

Dad's Week

Bonus: Write a letter to your dad (or mentor) thanking him for the things he's taught you and the things he's done that he didn't feel like doing.
*Call dad during the lunch break this afternoon; read the letter (or even your notes below) to him. Tell him why you are dedicating your week to him, what it means, and that you are going to DO YOUR BEST and TREAT PEOPLE WELL for him.

What I respect most about my dad/mentor:

6 character traits/attributes (1 for each day :)) that I appreciate about my dad/mentor that I want to strengthen:

2 things (controllables) I will do the next 6 days to "get what I came here for":

Have the SL you PC with:

- Look at your SalesRabbit turf map. Where will you work this week? **What's the exact spot you'll start on Monday**? Plan out the order in which you'll work through your turf this week (completing all the neighborhoods that feed into one elementary district before you start the next, and one high school area before starting the next)
- Any yellows to call today? Use Bounced payments/ Yellow Alerts - SWA
- Need books on hand to deliver to customers on the spot (or how to earn that :))?
- Show FB, names cards (the back filled out with kids by grade) to support you in the growth phase.

"I do the work…consistently…to get what I came here for!"