

/best-online-real-estate-school-california/ • Finance • Real Estate • The Close

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Primary KW / SV	best online real estate school california (880/52)	Secondary KW / SV	online real estate schools in california (260/52)
Title/H1 (70 char)	7 Best Online Real Estate Schools in California		
Meta Title (60 char max)	Best Online Real Estate Schools in California		
Meta Description (140-160 char)	Explore the top online real estate schools in California to launch your career.		
SEO Notes	Update Prompt New Article Prompt		
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MANDATORY Rev Elements	ICP Category: ICP Widget Placement: Banner/Sponsorship Info:		
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[The Close's top picks of the best online real estate schools in California](#)
[Best for exam prep: Colibri Real Estate](#)

[Best for live instruction: US Realty Training](#)

[Best for CE: The CE Shop](#)

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7 Best Online Real Estate Schools in California (CA) for 2026

Tired of bingeing Selling Sunset and ready to start selling yourself? Then this article is for you. I've compiled the 7 best online real estate schools in California, balancing flexible schedules, affordable pricing, and engaging lessons.

- [Colibri Real Estate](#): Best for exam prep
- [US Realty Training](#): Best for live instruction
- [The CE Shop](#): Best for continuing education
- [AceableAgent](#): Best for learning on the go
- [Kaplan](#): Best for career advice
- [OnlineEd](#): Best on a budget
- [Allied Schools](#): Best for instructor support

The Close's top picks of the best online real estate schools in California

Our top picks	Best for	Starting price*
	Exam prep	\$199
	Enroll in Colibri - Use promo code: TheClose40 to save 40%!	
	Live instruction	\$164.99
	Enroll in US Realty Training	
	Continuing education	\$139
	Enroll in The CE Shop - Use promo code: TheClose35 to	

	save 35%!	
	Learning on the go	\$199
	Enroll in Aceable - Use our link to save 25%!	
	Career advice	\$399
	Enroll in Kaplan	
	Students on a budget	\$129
	Enroll in OnlineEd	
	Instructor support	\$199
	Enroll in Allied Schools - Use promo code: TheClose30 to save 30%!	

**Starting price of 135-hour prelicensing course package*

Need to learn more about California education requirements before choosing a school? Check our guide on [how to become a real estate agent in California in 7 easy steps](#), or jump to our [helpful California licensing info section](#).

Best for exam prep: Colibri Real Estate

	The Close Score 4.9
<p>Pros</p> <ul style="list-style-type: none"> ✓ Expertly designed curriculum ✓ Easy-to-use online platform ✓ Pass or Don't Pay guarantee ✓ Exam prep packages include lots of features ✓ Offers self-paced and livestream course options <p>Cons</p> <ul style="list-style-type: none"> ☒ The Basics doesn't come with test prep materials ☒ No study groups ☒ No access to local real estate brokerages 	<p>Value: 5 out of 5 Learning format & accessibility: 3.5 out of 5 Course features: 3.6 out of 5 Help & support: 4.5 out of 5 Reputation: 4.5 out of 5 Expert score: 5 out of 5</p>

My expert opinion on Colibri Real Estate

Colibri Real Estate deserves the top spot on this list for several reasons, especially its excellent exam prep materials. Included in Colibri's exam prep package, you'll get access to audio review guides to help you retain information easily, simulated tests to master common exam topics, and

a readiness assessment to map your preparedness. Check out [our Colibri review](#) for more information.

 **Room for improvement:** Colibri should consider offering study groups to allow students to work together to prepare for the exam.

Colibri Real Estate cost

Almost all of Colibri Real Estate's packages come with a Pass or Don't Pay guarantee, which means you may be eligible for a full refund if you don't pass the real estate exam on your first try.

Type of education	Price range	Standout features
Prelicensing	\$199-\$459	<ul style="list-style-type: none">• Instructor support• Readiness tracker• Study guides
Post-licensing	\$79	<ul style="list-style-type: none">• Individual and packaged courses available• Narrated audio with adjustable speeds• NAR ethics course
Broker prelicensing	\$319-\$399	<ul style="list-style-type: none">• Principles of Real Estate Practice electronic book (e-book)• Math real estate e-book• Narrating audio for coursework
Exam prep	\$115-\$239	<ul style="list-style-type: none">• Exam Crammer webinar series• Flashcards• Simulated exams

Enroll in Colibri Real Estate today and use our code "TheClose40" to get 40% off!

Best for live instruction: US Realty Training

	The Close Score 4.6
<p>Pros</p> <ul style="list-style-type: none"> ✓ Variety of class formats ✓ Optional in-person instruction ✓ Offers free trial ✓ Pass guarantee in all precicensing packages ✓ Artificial intelligence (AI) tutor ✓ Job assistance through a partnership with local brokerages <p>Cons</p> <ul style="list-style-type: none"> ☒ Payment plan only offered with live training package ☒ Free course access for only six months 	<p>Value: 3.6 out of 5 Learning format & accessibility: 4.5 out of 5 Course features: 3.5 out of 5 Help & support: 3 out of 5 Reputation: 4.6 out of 5 Expert score: 5 out of 5</p>

My expert opinion on US Realty Training

US Realty Training specializes in both live instruction and online classes and, as a local company, provides students with access to California brokerages. US Realty Training's live, in-person classes deliver hands-on practice, real-time feedback, and valuable networking opportunities.

If you prefer online classes, I encourage you to register for the three-day free trial to explore the online student dashboard, which includes training support and access to an AI tutor.

💡 Room for improvement: It would be beneficial for US Realty Training to include post-licensing options for real estate agents, allowing students to continue their education at the same school.

US Realty Training cost

Whether you end up with an online-only course or an in-person one, US Realty Training doesn't skimp on extra features. Each course package comes with excellent online trainer support, an AI Tutor, and job assistance.

Type of education	Price range	Standout features
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Prelicensing	\$164.99-\$649.99	<ul style="list-style-type: none"> AI tutor, e-books, printable slides, and flashcards State exam application assistance Pass guarantee and job assistance
Continuing education	\$39-\$159	<ul style="list-style-type: none"> Individual or packaged courses One year of access to online courses Open-book quizzes and chapter exams Includes implicit bias training
Broker prelicensing	\$75-\$325	<ul style="list-style-type: none"> Individual courses or a packaged broker licensing course E-books, printable slides, and flashcards Access to a YouTube channel with over 200 videos Online trainer support and job assistance
Exam prep	\$50-\$300	<ul style="list-style-type: none"> In-person option Application assistance Practice tests Practice exam bank with over 2,000 questions

[Enroll in US Realty Training](#)

Best for continuing education: The CE Shop

	The Close Score 4.4
<p>Pros</p> <ul style="list-style-type: none"> ✓ Expertly designed curriculum ✓ Easy-to-use online platform ✓ Pass or Don't Pay guarantee ✓ Exam prep packages include lots of features ✓ Offers self-paced and livestream course options <p>Cons</p> <ul style="list-style-type: none"> ☒ The Basics doesn't come with test prep materials ☒ No livestream/webinar options 	<p>Value: 4.6 out of 5 Learning format & accessibility: 2.5 out of 5 Course features: 3.5 out of 5 Help & support: 4.5 out of 5 Reputation: 4.7 out of 5 Expert score: 4.5 out of 5</p>

No access to local real estate brokerages

My expert opinion on The CE Shop

If you're looking for an online real estate school with an abundance of [continuing education options after](#) you get licensed, The CE Shop is the answer. Remember, in California, agents must complete 45 hours of continuing education (CE) courses every four years to renew their license.

The CE Shop prides itself on offering engaging CE courses that keep you coming back every renewal period. I can say it is my go-to spot for CE courses. Whether you're renewing your license for the first or tenth time, The CE Shop's courses are always relevant to the ever-changing real estate landscape.

 **Room for improvement:** CE Shop does not offer any livestream or webinar options, which would be a great addition for agents who learn better when they can interact with their instructor.

The CE Shop cost

Whichever package you choose from The CE Shop's best real estate classes online, expect lots of bonus resources — even from its most basic ones.

Type of education	Price range	Standout features
Prelicensing	\$139-\$435	<ul style="list-style-type: none">• Exam Prep Edge• Business e-books• Pass guarantee• Career resources and digital flashcards
Post-licensing and continuing education	\$19-\$159	<ul style="list-style-type: none">• Individual or packaged courses• Available for both salespeople and brokers• NAR Ethics course
Broker prelicensing	\$115	<ul style="list-style-type: none">• Only 135 hours of courses are available

Exam prep

\$135

- Initial assessment with feedback
- Interactive dashboard and unlimited simulated exams
- Individual lessons per topic

Enroll in The CE Shop today to save 35% when you use our code "TheClose35"

Best for learning on the go: AceableAgent

	The Close Score 4.4
Pros <ul style="list-style-type: none">✓ Great learning platform for mobile✓ Live webinars and private tutoring are included in the premium package✓ Pass guarantee Cons <ul style="list-style-type: none">☒ No CE course, broker licensing, or post-licensing offerings☒ No live instruction option☒ No career assistance or networking opportunities	Value: 2.3 out of 5 Learning format & accessibility: 4 out of 5 Course features: 3.9 out of 5 Help & support: 5 out of 5 Reputation: 4.9 out of 5 Expert score: 4.5 out of 5

My expert opinion on AceableAgent

AceableAgent is the best online real estate school in California for mobile learning, as the only school on this list with its own dedicated mobile app. Its basic package includes all the essentials, plus user-friendly learning tools. So, if you're a go-getter who enjoys accomplishing tasks simultaneously, you'll love AceableAgent's mobile app. Read lessons, answer questions, and even listen to the narration on your app on the go!

 **Room for improvement:** It would be great if AceableAgent could expand its offerings and add continuing education, broker licensing, and post-licensing courses, to allow students to stick with the school after receiving their real estate license and further their education. Read more about [AceableAgent in our review](#).

Aceable Agent cost

AceableAgent's prelicensing course packages include a pass guarantee and many practice questions to help you ace the real estate exam, all accessible through its mobile app.

Type of education	Price range	Standout features
Prelicensing	\$199-\$449	<ul style="list-style-type: none"> • Instructor support • Progress monitoring and personalized study recommendations • Private tutoring, live webinars, and instructor Q&A in the premium package
Exam prep	\$59-\$99	<ul style="list-style-type: none"> • National and state questions • Videos, audio lessons, and live online webinars • E-book, flashcards, and worksheets

[Enroll today using our AceableAgent link and get 25% off!](#)

Best for career advice: Kaplan

	The Close Score 4.4
<p>Pros</p> <ul style="list-style-type: none"> ✓ Variety of class formats ✓ Exam prep included in all packages ✓ Interactive study groups ✓ Career Mentor Connect via Zoom ✓ One-stop shop for all your California real estate classes <p>Cons</p> <ul style="list-style-type: none"> ☒ Dated interface, not a great mobile experience ☒ No post-licensing courses 	<p>Value: 3.1 out of 5 Learning format & accessibility: 3.5 out of 5 Course features: 3.5 out of 5 Help & support: 4.5 out of 5 Reputation: 4.8 out of 5 Expert score: 4.6 out of 5</p>

My expert opinion on Kaplan

Kaplan meets the demands of auditory and visual learners through its flexible learning options. I recommend its Career Launcher, which gives students access to mentorship sessions and live online coaching.

Kaplan doesn't just focus on helping you pass the exam; it goes a step further by teaching real-world skills you'll actually use in your career. Read [our in-depth review of Kaplan](#) for more information.

 **Room for improvement:** Kaplan should consider updating its interface, as there have been complaints from students about the mobile experience. Many students prioritize studying on the go, and an outdated interface limits that flexibility.

Kaplan cost

All packages include weekly live mentorship sessions online and access to an interactive study group. The more expensive options include printed textbooks, live online coaching, and separate courses that cover test prep and sales techniques.

Type of education	Price range	Standout features
Prelicensing	\$399-\$699	<ul style="list-style-type: none">• Exam prep materials• Live Online Learning Hub• Career Mentor Connect via Zoom
Continuing education	\$19-\$144	<ul style="list-style-type: none">• Individual or packaged courses• Available in home study, live online, or on-demand video format• Wide range of elective courses
Broker prelicensing	\$839	<ul style="list-style-type: none">• Mandatory and elective courses• Exam prep online video course and workbook• Broker drill and practice QBank
Exam prep	\$29-\$199	<ul style="list-style-type: none">• Available in home study, live online, or on-demand video format• Workbook with lecture outlines and practice questions

[Enroll in Kaplan](#)

Best for students on a budget: OnlineEd

	The Close Score 4.1
Pros <ul style="list-style-type: none">✓ Very affordable✓ Offers self-paced courses✓ Practice tests included in two of three packages Cons <ul style="list-style-type: none">☒ Text-heavy courses☒ No on-demand videos	Value: 5 out of 5 Learning format & accessibility: 1.5 out of 5 Course features: 2.8 out of 5 Help & support: 4.5 out of 5 Reputation: 4.5 out of 5 Expert score: 4.5 out of 5

My expert opinion on OnlineEd

If you're looking for an online real estate school that won't break the bank, OnlineEd is a great option. As the most affordable on my list, the school does not include bonus materials in its packages. You'll get text-heavy courses, which can be beneficial if you learn best by reading. In addition, you'll have 24/7 access to all materials, allowing you to study around your schedule.

 **Room for improvement:** While I know that all of OnlineEd's courses are designed for the budget-conscious, it would be great if features such as prerecorded real estate videos for visual learners were included.

OnlineEd cost

All of OnlineEd's offerings come with a printable certificate, which you'll get after finishing the course.

Type of education	Price range	Standout features
Prelicensing	\$129-\$424	<ul style="list-style-type: none">● Self-paced online courses● E-books● Practice tests
Continuing education	\$6-\$65	<ul style="list-style-type: none">● Individual and packaged courses● Available on desktop and mobile● Variety of classes

Broker prelicensing

\$349-\$599

- Textbook and practice quizzes
- Instructor support

[Enroll in OnlineEd](#)

Best for instructor support: Allied Schools

	The Close Score 3.9
Pros <ul style="list-style-type: none">✓ Live instructor support and webinars✓ CompuCram exam prep✓ Offers CA Allied CE membership✓ Top-tier package includes CA Insider exam guide Cons <ul style="list-style-type: none">☒ No post-licensing course☒ The most basic prelicensing package doesn't include test prep materials	Value: 3.9 out of 5 Learning format & accessibility: 3 out of 5 Course features: 2.8 out of 5 Help & support: 4.5 out of 5 Reputation: 3.8 out of 5 Expert score: 3.8 out of 5

My expert opinion on Allied Schools

Allied Schools, which is partnered with Colibri Real Estate, offers the best instructor support. All pre-licensing plans offer access to live instructors ready to answer student questions. Two out of three plans offer access to instructor-led live webinars, which provide students with tips and best practices to pass the exam. Students may attend as many webinars as needed to feel fully prepared to ace the exam.

 **Room for improvement:** Allied Schools could benefit from the addition of a dedicated mobile app to allow agents to continue to receive support and study on the go.

Allied Schools cost

Allied Schools offers top-notch student support regardless of the type of real estate classes you're enrolling in.

Type of education

Price range

Standout features

Prelicensing	\$199-\$429	<ul style="list-style-type: none"> • Self-paced online and livestream course packages • CompuCram exam prep • Buffini & Company career coaching videos
Continuing education	\$14-\$230	<ul style="list-style-type: none"> • CE Membership plans are available • Mandatory and elective courses
Broker prelicensing	\$72-\$479	<ul style="list-style-type: none"> • Choose from 1 to 8 broker courses • Live student support
Exam prep	\$145	<ul style="list-style-type: none"> • Exam Cram webinars • Vocabulary study and practice tests • Readiness indicator

Enroll in Allied Schools to save 30% when you use our code “TheClose30”

How we selected the best online real estate schools in California

At [The Close](#), our team of licensed real estate professionals, writers, and editors created a weighted rubric that evaluates the best online real estate courses in California.

Our experts have spent hours researching dozens of real estate schools to determine the best for our readers. The features we explored are essential for students to become successful agents and brokers in the real estate industry.

Our detailed criteria included the following:

- **Course features (25%)**
 - This comprises items that assist agents and brokers in completing their education, like pass and refund guarantees, career and instructor support, coaching, training, interactive study groups, and course extensions.
- **Value (20%)**
 - Pricing and availability of coursework are essential factors to assess. This accounts for real estate school offerings in prelicensing, post-licensing, continuing education, broker prelicensing, and exam prep.

- **Learning format & accessibility (20%)**
 - Real estate professionals must consider the best format for their learning, including self-paced on-demand videos, live streaming, and in-person classes. Also, accessibility across multiple devices, including computers, tablets, and mobile phones, affects user convenience.
- **Expert score (15%)**
 - The Close team closely reviews each course for standout features, details, ease of use, and value for the money spent from a real estate expert's perspective.
- **Help & support (10%)**
 - If students need additional support, they must be aware of the customer service options available through phone, email, live chat, and the ticket system.
- **Reputation (10%)**
 - This examines the reputation of each real estate school through the lens of current and past students, reviewing each provider's customer reviews and popularity.

Helpful California licensing info



The infographic features a blue background with a city skyline and palm trees. A red circle with a white 'C' is in the top right corner. The title 'Quick Facts' is in white. Four white icons (building, clock, clipboard, graduation cap) are on the left. The text is in white and bold.

Quick Facts

- California real estate governing body:**
California Department of Real Estate
- Prelicensing requirements:**
135 hours
- Post-licensing requirements:**
45 hours within four years of becoming licensed
- Continuing education requirements:**
45 hours every four years from the date of initial licensure

- **Prelicensing:** [How to Become a Real Estate Agent in California in 7 Easy Steps](#)
- **Upgrading your license:** [How to Get a California Real Estate Broker License](#)

- **Exam prep:** [How to Pass the Real Estate Exam: Top 13 Tips for Success](#) and [Ace Your Exam with Our Free Real Estate Practice Exam](#)

Frequently asked questions (FAQs)

How much do real estate agents make in California?

There's no ceiling on how much you can earn, but [according to EstatePass](#), real estate agents in California make an average of \$68,000 per year.

What's the average home price in California?

[According to Zillow](#), home values in California are down 2.1% over the past year, now averaging \$755,330.

How difficult is the California real estate exam?

All exams have their own difficulty, and it truthfully depends on the exam taker's preparedness. On average, in California, 63% of first-time test takers pass, according to the [Department of Real Estate](#).

Your take

I hope I've helped you choose from this list of [top-rated online real estate schools](#) in California. At The Close, we're committed to helping you thrive and succeed in our industry. Still have unanswered questions? Leave us a comment below!

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