

INITIAL PLANNING

Dispositional trust	Pre-dispositions of individuals to trust or distrust. Based on personal histories, culture, general hearsay, and innate tendencies.	What are our baselines? What types of trust matter to each of us?
Rational trust	Based on evaluations of likely outcomes of potential trustee's predicted behavior. Based largely on assessments of prior performance, consistency, and competence.	
Affinitive trust	Based on perceptions of shared values or other affinity with potential trustee. Often developed through positive direct interactions in which responsiveness and active listening have been demonstrated.	
Procedural (systems-based) trust	Fair, transparent, and reliable procedures buffer individuals' degree of risk in potential trust relationships	

ONGOING ASSESSMENT

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