# You could be **missing out** on a massive opportunity...

How are you going to take it?

Think about **EVERY AD** That you see...

...they're all the same.

That's where the opportunity comes in...

The opportunities that turn small businesses to top players in their industries.

99% of businesses approach marketing THE SAME way they did in the 1920s!

Here's how your going to stand out among **everyone** by doing marketing properly...

## THE DON'TS:

1. "No-one does \_\_\_ like us"...

(But they do.) This only works if you're reputable *for being* the best, but this works better when **YOU DON'T** say it, but **YOUR CUSTOMERS** advertise you with word-of-mouth.

Cut this from your ads.

2. "The all new (product)..."

"ME, ME, ME... LOOK AT ME!" - You wouldn't approach your grandmother like this, so why would you do this in your ads? Luckily, after this, you won't make this mistake...

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3. "Here at \_\_\_\_ we do...

...(a whole bunch of word salad)..."

A "Lord of the Rings" length website or ad is going to make more people click **OFF** the site instead of **ON** your call to action.

Your contact page is more important than your "about us" page.

Remember this.

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### THE DO'S:

#### 1. BE DIRECT...

First, you **MUST** ask yourself, "WHO am I talking to?"

You can dive deeper into this by also asking:

- "What do I want THEM to do?"
- (Maybe the most important) "what do **THEY** want?"
  - "How can I give that to them?"
- And "what do they need to **FEEL**, in order to do that action?"

When you answer these questions, and write your copy with these in mind, you can **ALMOST DOUBLE YOUR SALES!** 

# 2. Understand your competitors...

Everyone has competition, otherwise your industry is *dead*, so you *NEED* to leverage anything you can learn from them.

- Look at your industry, who are you competing with?
- How many **MORE** or **LESS** sales are they getting?
  - How do they reach **YOUR AUDIENCE?**
- What **FUNNELS**, **ADS**, **LEADS** etc. are they using?
  - How are they **STEALING YOUR CUSTOMERS?**

Understanding and studying your competitors and top performers in your, and even other, industries can help you innovate your marketing and tactical approach to getting sales.

#### 3. Move with SPEED...

You see a competitor hosting an event. You host a bigger and more appealing event with ALL the things they aren't offering.

You realise your sales dropped by 11.8% this quarter. That in turn means you smash out email campaigns, paid ads, radio ads and outreach, filled with discounts, bonuses and exclusive deals.

Moving with **SPEED** helps you win this race we call "**Business**" and gives you an **UNFAIR ADVANTAGE** that's so simple...

...and so profitable...

Suddenly, your problem isn't a problem anymore. Its an *OPPORTUNITY* that drives more success than imaginable...

"So... Now what?"

Simple...

Stop making these mistakes, and START APPLYING these strategies...

# You know what easier...

Someone doing this for you...

But I know you want it **DONE RIGHT.** 

PROFESSIONALLY...

PERFECTLY...

https://atlasmarketing.carrd.co

Don't miss out.