

COACH EXPLORE

**(We recommend doing your Coach Explore zooms with a qualified FIBC in your support team.)
For more information, refer to the “Layering & Exploring Coaching” tab on the Team Snapp Hub.**

Greeting: If your FIBC has not met your potential coach, introduce them, edify each, then hand the conversation over to your FIBC.

Tell me a little about you! (Married? Single? Kids? Pets? Work? Fun?)

Q: What did you like best about the coaching webinar you watched?

There are typically 4 reasons people consider coaching:

- 1-personal accountability (5x) and personal development with our authentic community
- 2- purpose and meaning and paying it forward
- 3- financial independence (no limit on income, paid based on efforts and work)
- 4- time freedom and flexible to work for anywhere. Work is flexible but not optional

Q: What area appeals to you most?

Q: I could talk about how great coaching is all day but i’m sure you have some questions ?

Q: How would coaching benefit you and your family?

Q: What kind of income would get you excited initially?

Q: What income would blow your mind and change things dramatically for you and your family financially?

Give examples of what’s possible:

5 clients = Approx. \$400/mth - Approx Time = 20 minutes client support, approx 2 hours ongoing learning, 1-2 hrs week to maintain SC business (there will be more time at the beginning as you are learning)

18 clients = Approx. \$2300/mth - Approx Time = 2 hrs client support, approx 2 hours ongoing learning, 6-10 hrs week to maintain this level (there will be more time at the beginning as you are learning)

Beyond this you have the opportunity and the vehicle to create any income you desire.

Q: Can you see yourself carving out some time in your week to create your future with coaching?

Brainstorming: Who would you love to help when you start coaching? Can you picture how fun it would be to assist them toward their overall health?

- 1.
- 2.
- 3.
- 4.
- 5.

Tips to Cover Our Unique Model

- Apprentice Style Learning
 - Learn how to have a coaching conversion (HA)
 - Start up/coach 1st 5 clients with you
 - Teach you follow-up when not ready
- 2 ways we build - share with everyone we know, build/develop relationships via FB
- 1 on 1 support and team training to grow the business you desire, at your pace.

Are you ready to get started?

Ready? Go to [the Business Coach Hub](#) on the [Team Snapp website](#) for the steps to get your new coach started!

Not ready?

If your coach candidate is not ready... What's holding them back?
(Can ask or just infer from the conversation)

If not yet ready... Follow Up!