## September 1, 2022 Questions and responses.

- 1.) I'm assuming we should include the entirety of your 7-page document, with page 1 completed, page 3 signed, the pricing spaces filled in on page 5, and the contribution form filled out, yes? Page 1 fill out the Bidder contact info just under the date. Page 3 Authorized agent contract information. Page 4 the pricing. Ending with the Contribution form. If you have Resident or Veteran certificates you can add them for our file, but they will not be a defining factor, just an enhancement.
- 2.) Additionally, however, is Socorro Consolidated Schools looking for our whole comprehensive write-up on our speech-language therapy service? Or, given the transparency of SCS's goal to award the contract to the lowest reputable bidder, should we keep this short and sweet? It's a given that our service option would absolutely incorporate everything listed in the "Scope of Service" and "Services & Duties of Contractor" sections, so I wonder if we should spell that all out in narrative form or if simply submitting a bid serves as our agreement to and alignment with those service requirements? Sometimes less is more, and if the panel isn't planning on reading 50+ pages from each bidder, might as well save the paper, right? Then again, perhaps substantial content is called for to warrant the label of "responsible" bidder? As long as your response meets the scope of work all other perks can come during the contractual conversation.

## 13-1-82. Definition; responsible bidder.

"Responsible bidder" means a bidder who submits a responsive bid and who has furnished, when required, information and data to prove that his financial resources, production or service facilities, personnel, service reputation and experience are adequate to make satisfactory delivery of the services, construction or items of tangible personal property described in the invitation for bids.

- 3.) Next, the RFP specifies inclusion of a "surety bond" (is that the same as our company insurance policy?), but the following paragraph says it can be supplied "prior to the award of contract." So is this something that can wait until we hear back to you? This will occur after the selection process and in concert with the contract. The word award is in error here and it should be contract.
- 4.) You also ask for a "subcontractor listing form." Since no blank form is included in the RFP, would it be sufficient to supply you with a list of the SLPs we would assign to SCS's caseload were we to be awarded this contract? And is it sufficient to convey that they possess the necessary certifications—or must we include copies of <u>all</u> their paperwork now as opposed to later? Without knowing how many students we're talking about, we can't know how many SLPs would be assigned—so again, we don't want to waste anyone's time by submitting more than you need at present. Yes your form list would be sufficient. During the Bidding process, I do not need their forms as long as you can vouch that they qualify to perform any services on your behalf. If you are awarded a contract, at that time, you will

turn in their information. I believe it is one FTE at this time. I am requesting verification and will post to the website this response as well as any additional information.

5.) Lastly, related to the above point, page 5 asks for "Number of Providers." Again, not knowing the volume of students, shall we simply supply here the total number of NM-licensed, qualified SLPs we have available? Agreed that would be an appropriate response.