

Who We Are

STATXO is a global Market Intelligence and Data Science solution provider, delivering actionable insights and empowering businesses across different verticals to tackle complex data problems, drive efficiency, reduce cost, improve topline, promote sustainability and digitalization.

We are the trusted research & analytics partners to leading businesses across professional services, corporate, manufacturing and financial institutions providing accessibility of real-time Intelligence using AI, RPA and Machine Learning. We support digitalization by custom designing & implementing state of the art BI Tools & Platforms.

Sales Intern

- Designation: Sales Intern
- Location: Gurgaon (*hybrid work model – office + work from home*)
- Education: B.Com./ M. Com / MBA or other equivalent qualification
- Candidates should be available for full time paid internship (**min. 3-6 months**) and should have relevant skills and interests

Responsibilities

- Work on lead generation & client handling with focus on Europe & US market
- Conducting market research, identifying business opportunities, managing email campaigns, generating sales leads, making cold calls, attending meetings, and supporting the sales department.
- Potential Client/Customer engagement & management
- Individually perform or assist team during the project
- Understand client requirements to translate business problems into research & analytics and construct a roadmap
- Collaborating cohesively with client and delivery team
- Creating and maintaining sales trackers & call schedules, as well as owning and tracking communication with the potential clients
- Develop good visualization reports to communicate business insights from analysis and make actionable recommendations

Desired Qualifications/ Key Skills

- Excellent verbal and written communication and stakeholder management skills along with the business acumen
- Working knowledge of **Excel** and well versed with designing **PowerPoint** presentations • Proactive approach, willing to learn, passionate for sales, team player, eye for detail, quick learner with tenacity and drive to succeed
- Strong planning, coordination, and engagement skills combined with the ability to manage priorities
- Critical thinking, & problem-solving skills
- Individual should be comfortable working with highest levels of client organizations and interacting closely with the C-suite executives in a range of environments

Perks:

- Top performing interns, will be offered full-time job opportunity
- Certificate of experience
- LOR (Letter of recommendation)
- Stipend (Based on performance) – 10,000 per month

