# **Gavin Belson**

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## **SUMMARY**

Results-oriented, cross-functional analyst with finance and economics degree from Boston University. Passion for leveraging cutting-edge technology to guide commercial strategy with data-driven insights. Industry experience across healthcare technology, financial services, consulting, and business intelligence.

## **EXPERIENCE**

# McKinsey & Company

Boston, MA

**Business Analyst** 

June 2021 - Present

- Synthesized commercial insights from large-scale patient, consumer, lab, digital, and EHR platforms.
- Built interactive visualization tools leveraging real-time big data ingestion and processing.
- Partnered cross-functionally to translate business needs into analytical frameworks and actionable insights.
- Created models, analyses, and dashboards supporting forecasting, capacity planning, & performance optimization.
- Designed and executed analytics strategies for pilot and commercial programs generating \$20M+ ARR.
- Led six graduate-level interns to derive insights from 24B real-world healthcare claims records.
- Detected data anomaly and led resolution effort yielding \$1.5M client recovery

# **Bain & Company**

Boston, MA

June 2020 - June 2021

**Financial Analyst** 

- Managed financial reporting and oversight for pharmaceutical and biotech engagements across US and Europe.
- Directed revenue recognition, expense tracking, and internal financial reporting for all client deliverables.
- Led revenue forecasting and budgeting for international projects in Norway, Switzerland, Germany, and the U.K.
- Built automated regression models in Python, VBA, and SQL to forecast revenue streams over five years.

## **Boston Consulting Group**

Boston, MA

**Analytics Intern** 

June 2019 - June 2020

- Built an automated invoicing system for internal professional billing using VBA and Excel macros.
- Produced and distributed weekly patient volume reports for practice leaders and operations teams.
- Partnered cross-functionally to deliver cost analyses supporting strategic initiatives and business cases.

#### **Deloitte Consulting**

Boston, MA

#### Summer Associate, Strategy & Operations

June 2018 - June 2019

- Built Excel/VBA models to analyze \$6B in intangible assets, track amortization, and forecast expenses.
- Delivered ad hoc analyses and financial models for cross-functional and executive use.
- Presented technical financial modeling insights and implementation results to senior leadership.

# **EDUCATION**

# **Bachelor of Business Administration, Finance & Economics**

Boston, MA

**Boston University** 

2019

# **SKILLS**

**Technical:** SQL, Tableau, Databricks, Python, Alteryx, Google Analytics, Jupyter Notebook, PowerPoint, R, Power BI **Quantitative:** Forecasting, Financial Modeling, Market Sizing, Customer Segmentation, Statistical Analysis, Regression Analysis

Interpersonal: Project Management, Leadership, Teamwork, Public Speaking, Negotiation, Stakeholder Management