

December Thompson: TRUFund

Assistant Vice President/ Market Manager/ Alabama & Georgia

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December Thompson is a dedicated professional with a proven track record of driving impactful community development initiatives and optimizing operational efficiency within government agencies and nonprofit organizations. She is recognized for expertise in grant management, program planning, and strategic partnerships. She is adept at fostering collaborative relationships with stakeholders, government entities, and local communities to achieve sustainable growth and positive social impact.

As the Market Manager at TruFund, December leads dynamic product promotions, communications strategies, and market operations to enhance community engagement and partnerships. By leveraging experience in resource acquisition and government relations, she strengthens lending operations and contributes to the expansion of key resources. She consistently fosters trust and collaboration through strategic state and local government relationships, enriching the organization's resource base.

Prior to TruFund, December served as the Grant Service Manager, Planning & Program Operations for the City of Atlanta. She excelled in driving operational effectiveness by designing and implementing policies and procedures to ensure compliance with laws and regulations. Her pivotal role in implementing federally funded programs, including those addressing community development, affordable housing, disaster recovery, economic development, and homeless/special needs housing. During the COVID-19 pandemic, she spearheaded critical funding initiatives, ensuring aid reached vulnerable populations through various grant programs. Earlier in her tenure at City of Atlanta, December held the role of Senior Management Analyst.

Additionally, December has worked for the Georgia Department of Community Affairs as a Planning and Policy Development Specialist.

December is a graduate of Clark Atlanta University, where she majored in Marketing.