

AYANO WATANABE

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PROFESSIONAL SUMMARY

Strong creative, conceptual and analytical skills, based on in-depth knowledge of interior design. Passionate to transform client ideas into beautiful, functional design solutions. Experienced in managing multiple complex projects, applying a variety of design principles and tools thorough the course works.

HIGHLIGHTS

- Enthusiasm for creating conceptual interior design
- Ability of reasonable space planning
- Technical knowledge of AutoCAD, Revit and Sketch up.
- Excellent skills of Photoshop and Illustrator
- Excellent attention to detail
- Highly skilled in achieving client's satisfaction
- In depth knowledge for being aware of client's needs
- Strong sense of responsibility
- Good time management and organization

WORK HISTORY

BAKER AND TABLE Vancouver, B.C.

Barista | 07/2020 - 07/2021

- Maintained customer satisfaction with forward-thinking strategies focused on addressing customer needs and resolving concerns.
- Leveraged sales expertise to promote products and capitalized on upsell opportunities.

ISSEY MIYAKE INC. Tokyo, Japan

Store Manager | 04/2012 - 12/2019

- Managed a staff of 8: Through feedback from staff reviewed, I created a PDCA plan to improve concerns. Eliminated "discontent" rating in employee satisfaction assessment.
- Developed aesthetic appearance of the store and utilized visual merchandising best practices to highlight products and influence sales
- Achieved customer retention rate of more than 55% every season
- Achieved sales result 124% of previous year's performance in same month previous year.
- Analyzed merchandized movement and created revised/improvement plan each week.
- Scheduled, trained, and coached employees to maximize performance and increase employee satisfaction

TECHNICAL SKILLS

- Auto Cad
- Sketch up
- Revit
- Photoshop
- Illustrator
- Procreate
- Concept sketching

SOFT SKILLS

- Enthusiasm for designing
- Artistic eye
- Problem solving
- Communication
- Positive attitude
- Multitasking
- Time management
- Responsibility

EDUCATION

ITD CANADA

Vancouver

Expected in 12/2022

Diploma : Interior Design

- Member of Toast master International

Bunka University

TOKYO, Japan

03/2012

Bachelor of

International Fashion

Culture : Fashion

Design and Production