

## Paolo Privitera – Bio (150 words)

Paolo, proud husband and father of two, MIT MBA, is a seasoned Silicon Valley-based global entrepreneur with over 30 years of experience in tech. Originally from Venice, Italy, he founded his first company at 16 and has since launched 6 more, with 4 successful exits. Investor in over 200 companies and 20 funds, Paolo has raised over \$300M. Paolo earned his U.S. citizenship in recognition of his distinguished skills and contributions to the tech and entrepreneurial sectors. His last company Evensi, the world's largest events discovery platform, acquired by Events.com, and now [getting ready to go public at Nasdaq](#).

He mentors at 500 Startups, Create Cures Foundation, Health Wildcatters, and more. Paolo is founder and general partner at [1521 Ventures](#), investing in exceptional startups and funds that tangibly enhance people's lives.

Paolo remains committed to giving back and supporting entrepreneurs across the globe. His core values and assets include kindness, integrity, network, speed, and resilience.

## Paolo Privitera - Bio (Long Version)

Paolo, proud husband and father of two, MIT MBA, is a global tech entrepreneur with over 30 years of experience, calling Silicon Valley home for the past 20 years. At 16, he founded his first Internet company in his hometown Venice in 1994. He has founded 6 companies, invested in over 150, and advised countless, including being an LP in more than 10 funds. He has raised over \$300M across startups and funds. Paolo received 10 career awards, and 4 of his companies had an exit.

Paolo earned his U.S. citizenship in recognition of his distinguished skills and contributions to the tech and entrepreneurial sectors.

His latest company, Evensi, the world's largest events platform with over 200M events, 60M users, and 10M event organizers, was acquired by [Events.com](#). They are [preparing for an IPO](#) at Nasdaq following a recent [\\$200M raise](#).

He actively mentors at 500 Startups, Create Cures Foundation, Google Launchpad, Alchemist, Health Wildcatters, and more.

Paolo is actively involved in M&A and Corporate Development, assisting companies with global scaling, fundraising, and achieving successful exits.

He is also the founding General Partner at [1521 Ventures](#), investing in exceptional startups and funds with a strong moat that tangibly enhance people's lives.

He is passionate about giving back and helping others. His core values and assets include kindness, integrity, networking, speed, and resilience.

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Find him here:

[linkedin.com/in/paoloprivitera](https://www.linkedin.com/in/paoloprivitera)

[facebook.com/pppaolo](https://www.facebook.com/pppaolo)

[twitter.com/pppaolo](https://twitter.com/pppaolo)

[instagram.com/pppaolo](https://www.instagram.com/pppaolo)

[angel.co/pppaolo](https://angel.co/pppaolo)

[pppaolo@gmail.com](mailto:pppaolo@gmail.com)

- [\*\*Paolo's Track Record\*\*](#)
- [\*\*Latest Updates and Investment Opportunities\*\*](#)

## **Paolo's main experience, focus areas and skills**

- Focus Areas
  - Finance / Corporate / Operations
  - Growth
  - Product
  - People
- Area of Expertise and Skills
  - Product
    - High-level Product Management
    - Data Analytics
  - Finance / Corporate / Operations
    - Vision and Mission
    - Business Modeling
    - Monetization
    - Deck
    - Positioning
    - Go To Market Strategy
    - Setup KPIs and Revenue Drivers
    - Corporate Development
    - Fundraising
    - M&A
    - Strategic and Execution Planning
  - Growth
    - Business Development
    - Growth Hacking
    - Marketing
    - Market Development
    - Hacking Press
  - People
    - Company Culture and Values
    - Team Management
    - Leadership
- Domain Expertise / Vertical / Industry
  - Entertainment/Media/Hospitality
  - Professional Services
  - Retail and Ecommerce
  - Agriculture/Food & Beverage
  - Healthtech/Biotech

### **In brief:**

I can help with M&A, Corporate Development, Fundraising, Investor Deck, Innovation, Digital Transformation, Culture and Values, Business Models, Strategy, Fundraising, Growth Hacking, Data Analytics, Branding, Leadership.

**Industries core expertise:**

Media, Entertainment, Travel, Hospitality, Ecommerce, Food, Data, Professional Services.

**Areas of investments:**

Applied Artificial Intelligence, Data, AdTech, MarTech, Events, Drones, Transportations, Design, FoodTech, AgTech, HealthTech, FinTech, Zero Marginal Cost, Marketplaces.

**Photos**

[https://www.dropbox.com/sh/wd9s4n7m03a4x36/AAAcqAf0fHMgfxmE\\_qJ4ntsna?dl=0](https://www.dropbox.com/sh/wd9s4n7m03a4x36/AAAcqAf0fHMgfxmE_qJ4ntsna?dl=0)

**Press references**

<https://drive.google.com/drive/folders/1EJ7pCdiJTd5lu6f1ax79GdmtTSHb7nJ0>

**[OUTDATED] More Bio Versions (in English longer, and in Italian)**

<https://docs.google.com/document/d/1ThAZTd4lw7YWWAVawSa8Fp4NeEYuZrN-uMaT77NZJ0M/>

**CV/Resume standard version**

<https://docs.google.com/document/d/1vPZPAFXWRUTodsKnWzRuSc1x-VoZnykYxcb-dkYgMYk/>

**CV/Resume visual version**

[https://docs.google.com/document/d/1KjDD6WUybYL6el\\_BqTd7E1P6o5LWOrm99qjezEt5aOg/](https://docs.google.com/document/d/1KjDD6WUybYL6el_BqTd7E1P6o5LWOrm99qjezEt5aOg/)

**This bio in Italian:**

[https://docs.google.com/document/d/1Pb24o8a\\_E7TjFiCc\\_-oREGI\\_Bi4taS3nqa6zVg3HRL0/edit?usp=sharing](https://docs.google.com/document/d/1Pb24o8a_E7TjFiCc_-oREGI_Bi4taS3nqa6zVg3HRL0/edit?usp=sharing)

**Hyper short bio**

Paolo Privitera

Husband, father, MIT MBA, Silicon Valley-based resilient serial entrepreneur, 6x founder, 4x exit, investor in 150+ companies, raised \$300M+, mentor at Google Accelerator, 500 Startups, Alchemist, 30+ years in tech, first company at 16, 10 career awards, senior experience in corporate development, M&A, growth strategy and international markets. Announced Events.com IPO at Nasdaq. Founder/GP at 1521.vc

**Suggested titles based on context**

- Investor, 1521 Ventures
- General Partner, 1521 Ventures
- Executive Vice President, Events.com
- Executive Vice President Corporate Development, Events.com
- EVP Corporate Development, Events.com
- CEO and Founder, Evensi
- CEO, Digitix Corp