Paint to Test and Price - Instructions

Supplies

- ☐ Paper towels
- ☐ Paint key
- ☐ Hammer
- ☐ Skewers & toothpicks (5-6)
- ☐ Gloves (optional)
- ☐ Black Sharpies

Related Documents

- [Labels](#) (optional, print at home)

Instructions

1. **Macro Sort**
   a. Check the integrity of each container - if paint is in a degrading container or the contents are unknown, dispose of in Resource Recovery.
   b. Check remaining containers for the words "Vapor Harmful" or "Vapor is Harmful" or equivalent language on the label. These must be tested outside by a volunteer over the age of 18.
2. **Sort into the following categories:**
   - Craft Acrylic Paint
   - Artist Acrylic Paint
   - Tempura Paint
   - Craft Paint
   - House Paint
   - Watercolor & Gouache
   - Oil Paint
   - Paint Pens/ Sticks
   - Fabric Paint
   - Little Paint Pots
   - Bingo Markers
   - Other Paint
   - Not Paint
3. **Testing**
   a. One category at a time, test each tube to make sure it is still usable.
   b. Shake the bottle before opening.
   c. Each type of paint has different properties such as viscosity and color, so consult a paint team expert to know if something is still usable.

d. Sort bad paints into the "for landfill" or "for Resource Recovery" categories based on the type of paint.

4. **Price**
   a. Price according to the Price List below, scaling down the price based on how much is left in the bottle.
   b. Sort out paint that is very low (worth less than 25 ¢ by itself), bundle based on the next step.
   c. Return the 'not paint' category to processing.

General Pricing Conventions

★ Always round to the nearest 25¢
★ For anything less than $1: use ¢ to the right, avoid decimals (i.e. 25¢, not $0.25)
★ For any full dollar: use $ to the left, avoid decimals (i.e. $1, not $1.00)
    ○ Unless if not full dollar, write as $1.50
★ If pricing per measurement: round **down** the price to the nearest length/weight

5. **Bundling Low Paint**
   a. Make bundles that go well together (same type of paint or use case) and price at about 10c each (rounded down to the nearest quarter increment).
      ■ I.e. 4 bottles of low acrylic paint = 25c, 6 dried or little tubes of watercolor paint = 50c.
   b. Mark the bag "low paint - $price".

6. **Shelve**
   a. Once all paint is priced, shelve in the appropriate location in the center.

Price List

If a type of paint is not listed, then price it at 20% - 40% of retail price**Determining factors for price point
- New (higher end) vs used (lower end)
- Brand of paint

Pricing Charts

Non-Artist Paints

House Paint & Wood Stains	
Sample	50¢
Quart	$1
Gallon	$3
Craft, Kids and Tempera Paint	
Kids Watercolor Tray or Paint Pots	Used = 25 ¢ , Unused = 50 ¢
2 oz (half full)	25 ¢
2 oz (full)	50¢
8 oz	$2
> 8 oz	$2-$4 (Price at $2 per 8 oz)
Fabric Paint	
1 oz scribbler	75¢
2 oz	$1
4 oz	$2
Paint Markers, Bingo Markers & Paint Sticks	
Artist Quality Paint Markers (Posca, Prismacolor, Copic, Liquitex)	$2
Regular Paint Markers, Bingo Markers, and Paint Sticks	75 ¢

Artist Acrylic (Heavy Body, not Fluid)

Teeny Tubes (12mL) of any brand: 25 ¢ each (bundle with same brand when possible)
Prices are for full tubes, scale down as needed depending on how much there is left.

Quality Tier	Brands/ Key Words	12mL - 20mL	2 oz / 75 ml	4 oz / 100 ml	8 oz / 250 ml
Basic/ Value	SoHo, Lukas Cryl Studio	25 ¢	$1	$2	$4
Artist (Middle Tier)	Liquitex **Byasics**, Artist's Loft	25 ¢	$2	$4	$6
Professional (Highest Tier)	Amsterdam Expert	$1	$4	$6	$8
	Golden	$2	$5	$10	$20
	Liquitex	$2	$5	$7	$12
	Charvin	$2	$6 (60mL)	$14 (150mL)	
	Winsor & Newton	$2	$6 (60 mL)		$10 (200 mL)

Note to Seespriya:
So I tried doing the thing I described, but the prices were all over the place! So, I tried making a table of brands and prices instead. We may have to go that route instead, maybe jst for thee highest tier and let the 50 ¢ -$1 go at the lower tiers? It might be worth looking in the paint bins to see what brands you see coming up often.