Request for Quotations (RFQ)

RFQ Number:	RFQ-UK-2026-007 – STD_032
Description:	Procurement of Equipment for CYBERCOR Institute
Issuance Date:	November 25, 2026
Deadline for Offers:	December 07, 2026
For:	Foundation for Advancement of Moldova, within the Innovate Moldova Programme (IM), funded by Sweden and the United Kingdom

Section 1. General Provision

1. **Introduction**: The Innovate Moldova Programme supports key digital development efforts in partnership with the Government of the Republic of Moldova, including the development of an innovation park and digital public services.

   The program supports workforce development, EU market integration, and enhancing competitiveness in key growth sectors: information and communication technology (ICT), the digital economy, the startup ecosystem, creative industries, and the light manufacturing industry.

   The procurement under the Innovate Moldova Programme will be implemented as an in-kind contribution to the CYBERCOR Grant STD-032. The acquisition is carried out in accordance with the Cybercor Grant Agreement (UK funding) and the applicable provisions of the CYBERCOR Grant Agreement. It supports the strengthening of institution technical, practical training, and service delivery capacities. The equipment will enhance hands-on learning, and cybersecurity training capabilities, ensuring sustainable impact and alignment with the Programme's objectives.

   Offerors are responsible for ensuring that their offers are received by the Foundation for Advancement of Moldova (FAM) in accordance with the instructions, terms, and conditions described in this RFQ. Failure to adhere with instructions described in this RFQ may lead to disqualification of an offer from consideration.

2. **Questions**: Questions regarding the technical or administrative requirements of this RFQ may be submitted no later than **17.00 local Chisinau time** on **December 02, 2026**, by email to procurement@innovate.md. Questions must be submitted in writing; phone calls will not be accepted. Questions and requests for clarification—and the responses thereto—that FAM believes may be of interest to other offerors will be circulated to all RFQ recipients who have indicated an interest in bidding.

   Questions and requests for clarification, and the responses thereto, will be circulated to all RFQ recipients who have indicated an interest in this RFQ. Interested offerors should confirm their interest by 17.00 local Chisinau time on December 02, 2026.

   Only the written answers issued by FAM will be considered official and carry weight in the RFQ process and subsequent evaluation. Any verbal information received from FAM employees, or any other entity should not be considered as an official response to any questions regarding this RFQ.

3. **Offer Deadline and Protocol**: Offers must be received no later than **17.00 local Chisinau time** on **December 07, 2026**, by email at procurement@innovate.md.

Please reference the RFQ number in any response to this RFQ. Offers received after the specified time and date will be considered late and will be considered only at the discretion of FAM.

4. **Specifications**: Section 2 contains the technical specifications of the required items. All commodities offered in response to this RFQ must be new and unused. In addition, all electrical commodities must operate on 220V, 380V, 50Hz.

   Please note that, unless otherwise indicated, stated brand names or models are for illustrative description only. An equivalent substitute, as determined by the specifications, is acceptable.

5. **Quotations**: Quotations in response to this RFQ must be priced on a fixed-price, all-inclusive basis, including delivery and all other costs; delivery and all related shipping costs must be presented as a separate line – see Section 2. Pricing must be presented **by local offerors in MDL, VAT 0% and for international offerors in EUR, VAT 0%**. Offers must remain valid for not less than sixty (60) calendar days after the offer deadline. Offerors are requested to provide quotations on their official quotation format or letterhead; in the event this is not possible, offerors may complete the table in Section 2.

   In addition, offerors responding to this RFQ are requested to submit the following:
   - Organizations responding to this RFQ are requested to submit a copy of their official registration.
   - Companies locally registered in Moldova are requested to submit a copy of their extract from the state register of legal entities.
   - Copy of their bank details (Bank Name, Swift Code, IBAN, Account Number, and similar information needed for payment).

6. **Delivery**: The delivery location for the items described in this RFQ is at 168 Stefan cel Mare Bd., Chisinau, Moldova. The delivery time estimate presented in an offer in response to this RFQ must be upheld in the performance of any resulting contract.

7. **Warranty**: Warranty service and repair within the cooperating country (Moldova) is required for all commodities under this RFQ. The warranty coverage must be valid on all commodities as per Section 2: Specifications and Technical Requirements after delivery and acceptance of the commodities. At the time that any commodity is transferred to the Government of Moldova, or another entity within the cooperating country, all rights to warranty support and service shall be transferred with the commodity to that entity's end-user.

8. **Taxes and VAT**: The agreement under which this procurement is financed does not permit the financing of any taxes, VAT, tariffs, duties, or other levies imposed by any laws in effect in the Republic of Moldova. No such taxes, VAT, charges, tariffs, duties or levies will be paid under an order resulting from this RFQ.

9. **Eligibility**: By submitting an offer in response to this RFQ, the offeror certifies that it and its principal officers are not debarred, suspended, or otherwise considered ineligible for an award by the Moldovan Government.

10. **Evaluation and Award**: The award will be made to a responsible offeror whose offer follows the RFQ instructions, meets the eligibility requirements, meets or exceeds the minimum required technical specifications, and is judged to be the best value based on a **lowest-price, technically acceptable basis**. Offerors will be evaluated as technically acceptable based on their responses to the details required in Section 2.

Please note that if there are significant deficiencies regarding responsiveness to the requirements of this RFQ, an offer may be deemed "non-responsive" and thereby disqualified from consideration. FAM reserves the right to waive immaterial deficiencies at its discretion.

Best-offer quotations are requested. It is anticipated that award will be made solely on the basis of these original quotations. However, FAM reserves the right to conduct any of the following:

- FAM may conduct negotiations with and/or request clarifications from any offeror prior to award.
- While preference will be given to offerors who can address the full technical requirements of this RFQ, FAM may issue a partial award or split the award among various suppliers, if in the best interest of the Innovate Moldova Program.
- FAM may cancel this RFQ at any time.

Please note that in submitting a response to this RFQ, the offeror understands that the donors are not a party to this solicitation and the offeror agrees that any protest hereunder must be presented —in writing with full explanations—to the Innovate Moldova Program for consideration, as the donors will not consider protests regarding procurements carried out by implementing partners. FAM, at its sole discretion, will make a final decision on the protest for this procurement.

11. **Terms and Conditions**: This is a Request for Quotations only. Issuance of this RFQ does not in any way obligate FAM, the Innovate Moldova Program, or the donors to make an award or pay for costs incurred by potential offerors in the preparation and submission of an offer.

    This solicitation is subject to FAM' standard terms and conditions. Any resultant award will be governed by these terms and conditions; a copy of the full terms and conditions is available upon request. Please note the following terms and conditions will apply:

    (a) FAM' standard payment terms are net 30 days after receipt and acceptance of any commodities or deliverables. Payment will only be issued to the entity submitting the offer in response to this RFQ and identified in the resulting award; payment will not be issued to a third party.
    (b) Any award resulting from this RFQ will be firm fixed price, in the form of a contract.
    (c) The title to any goods supplied under any award resulting from this RFQ shall pass to FAM following delivery and acceptance of the goods by FAM. Risk of loss, injury, or destruction of the goods shall be borne by the offeror until title passes to FAM.

Section 2: Specifications and Technical Requirements

Commercial Offer Template:

The table below outlines the technical requirements for the requested commodities and/or services. Offerors are requested to submit quotations that include the required information on official letterhead or in an official quotation format. If this is not feasible, offerors may complete Section 2 and submit a signed and stamped version to FAM.

Quotations may be submitted for individual lots. For example, an offeror may choose to submit a quotation for a single lot or for multiple/all lots. However, as indicated in the table above, for a lot to be considered technically acceptable, the quotation must include all items listed within that lot.

No.	Item description	Specifications	Reference Model	Qty	Offered Specifications	Qty	Unit Cost	Total Cost
1	**Interactive display**	Display size: . 75 inches diagonal Display technology: LED-backlit LCD or equivalent Aspect ratio: 16:9 Native resolution: Min. 3840 × 2160 (4K UHD) at 60 Hz Brightness: Min. 400 cd/m² Contrast ratio: Min. 4,000:1 (typical) Viewing angle: Min. 178° (horizontal and vertical) Response time: Max. 8 ms Protective glass: Anti-glare, scratch-resistant Simultaneous touch points: Min. 40 Touch accuracy: ±1.5 mm or better Touch recognition: Finger, stylus and palm rejection Operating system: Android 13 or newer, with Google EDLA certification or equivalent access to Google Play Store Processor: Octa-core CPU or equivalent RAM: Min. 8 GB Internal storage: Min. 128 GB Wireless connectivity: Integrated Wi-Fi 6 (2.4 GHz and 5 GHz) Bluetooth: Bluetooth 5.2 or newer Network interface: Min. 1 × Gigabit Ethernet RJ45 HDMI connectivity: Min. 2 × HDMI inputs, supporting 4K UHD DisplayPort: Min. 1 × DisplayPort input USB connectivity: Min.Min. 3 × USB Type-A ports and 1 × USB Type-C port USB-C functionality: Video, data and power delivery, min. 65 W Audio output: Integrated stereo speakers, min. 2 × 15 W Wireless screen sharing Support for wireless screen mirroring from Windows, macOS, Android and iOS devices Whiteboarding Integrated digital whiteboard application supporting handwriting, drawing, annotation and saving/ exporting content Mounting: VESA-compatible mounting, minimum 800 × 400 mm Power supply: 220–240 V AC, 50/60 Hz Power management: Automatic standby, sleep mode and energy-saving functionality Accessories: Min. 2 interactive styluses, remote control, power cable, HDMI cable	https://www.edustore.ro/table-interactive/714-display-interactiv-i3-technologies-i3touch-x3-75-190-cm-4k-8-gb-ram-40-puncte-de-atingere-4-stylus-android-13-5425035794406.html	1				

		Warranty: Min. 5 years						
2	**Mobile floor stand for the interactive display**	"Type: Mobile stand compatible with Interactive display Screen Compatibility: 55"" - 80"" Maximum Load: min. 90 kg VESA Compatibility: 200x200 to 800x500 mm Included Accessories: AV shelf, Warranty: min 1 year without keeping the packages	https://products.multibrackets.com/en/floorstands/basic-floorstands/m-public-floorstand-basic-180-incl-shelf-camera-holder-m-extende	1				
3	**Colour laser A4 multifunction printer**	Device type: Color laser multifunction printer Functions: Printing, copying, scanning and faxing Printing technology: Laser, color Print speed: min.40 pages/minute (A4), color and monochrome Print resolution: min. 1200 × 1200 dpi First-page print time: max 7 seconds Automatic duplex printing: Yes Processor: min. Quad-Core 1.2 GHz or equivalent System memory: min. 2 GB RAM Internal storage: min. 32 GB Recommended monthly print volume: min 10,000 pages Scanner type: Automatic document feeder (ADF), single-pass duplex ADF capacity: min 100 sheets Scan speed: min 49 ppm simplex / 98 ipm duplex (B&W) Scan resolution: min. 600 × 600 dpi Scan: Email, USB and network folders Supported scan formats: PDF, PDF/A, JPEG and TIFF Paper input capacity: min 250 sheets Output capacity: min. 150 sheets Supported paper formats A4, A5, A6, Letter and Legal Supported media: Plain paper, recycled paper, labels, envelopes, cardstock and glossy paper Connectivity: Gigabit Ethernet 10/100/1000 and USB 2.0, Wi-Fi Display: Color touchscreen control panel Operating system compatibility: Windows 11 Power supply: 220–240 V AC, 50/60 Hz Included accessories and supplies: Power cable, Initial toner cartridges (CMYK). Warranty: Minimum 1 year	https://www.xerox.com/en-us/office/multifunction-printers/versalink-c415	1				
4	**Printer consumables: waste toner container**	Waste toner container is designed specifically for Color Laser Printer, to collect excess toner and produce high-quality, uninterrupted printing. Waste container yields up to 30,000 pages	N/A	1				
5	**Printer consumables: toner set compatible with Color Laser Printer**	1 Cyan High Capacity Toner Cartridge yield: 7,000 pages) 1 Magenta High Capacity Toner Cartridge yield: 7,000 pages) 1 Yellow High Capacity Toner Cartridge : 7,000 pages) 1 Black High Capacity Toner Cartridge yield: 10,500 pages)	N/A	1				
6	**Printer consumables: paper**	Paper for printer (package of 500)	https://www.officedirect.ro/produse-din-hartie/hartie-multifunctionala/hartie-xerox-transit-a4-80-g-mp?srsltid=AYCX9vLUdKoUglUseiaB3WO7j4exv2r7w77jyEbFnDPkBhkPGtrn0DZP	30				
							Subtotal, VAT 0%:	

Shipping/Delivery/and Related costs:	
Installation cost:	
Other Costs (Describe:):	
GRAND TOTAL, VAT 0%:	

*Please note that, unless otherwise indicated, stated brand names or models are for illustrative description only. An equivalent substitute, as determined by the specifications, is acceptable.

Delivery time (after receipt of order): _____ calendar days

Location of service center(s) for after-sales service, including warranty repair: _____
_____
_____