



DAYBREAK ARTS

Volunteer Event Sales Team Position Description

Position Description:

Our volunteer Event Sales Team supports Daybreak Arts by transporting, setting up, and selling our artists' work at markets and festivals around the city. This is a year-round volunteer position; however, our greatest need for volunteers is during the winter holiday season (November-December).

Position Goals:

The main goals of our volunteer Event Sales Team are to help provide our artists experiencing homelessness and housing insecurity the opportunity to earn income through the sale of their artwork and merchandise, as well as help Daybreak Arts expand the community's knowledge of our impact and mission.

Position Responsibilities:

- Pick-up and drop-off product and booth supplies from Studio and Gallery
 - *Supplies include: Tables, Display racks, tent for outdoor events, chair, jewelry displays, product boxes, artwork, marketing material box, cash box, Square reader*
- Set-up & tear-down the booth
- Engage with the customers and consumers passing by the booth
- Know product names & where to find pricing
- Manage Squarespace app and run Square reader for sales transactions of purchased items at event

Position Requirements:

- Cell phone with access to the internet
- Vehicle for transporting self and artwork/supplies to and from events
- Ability to commit to at least one consecutive 4-hour shift

Skills/Traits Helpful for the Position:

- Extroverted person with a desire to share mission and impact of Daybreak Arts
- Enjoys talking with new people and initiating conversations
- Sales experience
- Minimal supervision needed

Examples of Past Events:

