#### Navarro Tequila

#### First, ask who are we talking to?:

We are talking to a young gen Z hispanic woman between the ages of 25-30, she is currently in college, but enjoys the party life. She is a big fan of tequila's with her favorite brand being Tito's. Unlike others she actually has knowledge and even respect for quality tequila.

#### Where are they now, emotionally, and mentally?

She is annoyed and feels like something is missing. She is in a constant state of dissatisfaction with her tequila, she doesn't hate it, but knows she can find and "have" something more.

#### What problems are they dealing with, challenges, dreams?

She is annoyed at the tequila she's been drinking. She desires tequila that is more simply made for "parties' ' to get drunk with, even though you can. She's annoyed with the lack of tequila that actually tastes good, feels good, and more importantly doesn;t make you feel like trash after a few drinks. She has had the taste of good tequila before and desires to reach that taste again.

#### At the end of the copy, what do I want them to do?

At the end of this copy I want her to see Navarro distributions and be called to try the tequila. I want her to feel the warmth that comes from our tequila brand, and unlike other tequilas admire the wide variety of flavors, some more fruity, some more woody, but all of them having a nice taste while being smooth and pleasant to drink.

## If this is where they are now and where they want to be, what are the steps they need to experience

She needs to experience three things. One, she needs to experience fear of being left out. She sees the delicious tequila being admired and praised by others in the area, and will want to participate due to word of mouth. Two, I want her to feel the sense of tradition. She is familiar with what real quality tequila should taste like. It's comforting, warm, and can even make you feel like sipping rather than chugging, in other words, we want the copy to give off that same impression, an idea that it is truly capable of both. Finally, she needs to experience the quality, the taste, the texture, the warmth, and the smoothness, every factor of the taste she needs to savor and realize just how different it is in comparison to other "while labeled" tequilas.

What level of awareness do they have? And what level of sophistication?

Stage X sophistication

- Solution aware
- Current State:
- Dream State:

She is aware of the problem and Solution. She realizes that she lacks the tequila shes been searching for, and the simple solution is to find it, but where? The market is in stage 3. Alcohol distribution is relatively common but the Navarro Tequila, and the taste/smoothness along with the traditional secrets to its creation, our drinks offer something that is unique to our brand of the situation.

# Where am I in the whole funnel? What is the mini objective I need to focus on now that's going to contribute to the giant objectives?

• In the funnel we are at step one. We need to grab her attention with the IG ad and convince her to click on the ad, and continue to learn more about Navarro Distribution.

What words are they currently using to describe their current emotions, desires, fears, pains, and beliefs?

#### Lack of good tequila:

- 1. Disappointed
- 2. Frustrated
- 3. Irritated
- 4. Dissatisfied
- 5. Annoyed

#### Bad Tequila will taste....

- 1. Harsh
- 2. Bitter
- 3. Unbalanced
- 4. Thin
- 5. Rough

How She Feels About the taste:

Disgusted

**Nauseous** 

Unpleasant

**Anxious** 

**Irritated** 

#### Final Draft:

I'm done settling for bland tequila, and you should be too, and that's what makes Navarro Tequila unique.

Crafted for those who seek sophistication beyond the party scene, each bottle embodies a level of artisanal mastery that you won't find in the regular store brand tequilas. Navarro is packed with rich aromas and refined oak, spice, and agave flavors



to provide a truly unparalleled drinking experience. Come see what the hype is about!

DM us now for 50% off your first bottle! #NavarroTequila

Ever Crave Tequila beyond the Party Shots?

Navarro Distributions brings you unique, high-quality tequilas, where each bottle reflects our artisanal craftsmanship with rich aromas and refined flavors of oak, spice, and agave.

Navarro tequila was crafted with the express purpose of ensuring a truly exceptional drinking experience, and you won't know what your missing until you try some for yourself!

Need incentive?? Take advantage of our limited-time offer. DM us for 50% off your first bottle! #tequila

#### List of Fascinations:

1. Discover the best natural tequila, designed to offer more than just a buzz.

### 2. Why Tequila isn't as respected as it use to be

1.	How to
2.	Secret to
3.	Why
4.	What
5.	What NEVER
6.	PLUS
	right? WRONG!
8.	Warning:
9.	Are you?.
10.	Gimmick.
11.	Hack
12.	Sneaky
13.	Direct benefit
14.	Specific Question
15.	IfThen
16.	When
17.	Quickest
18.	Easiest
19.	Safest.
20.	The truth about
21.	Better Than
22.	Single.
	Still using to get?
	How I got after giving up
25.	What doesn't want you to know about
26.	POV:
27.	Hot take:
28.	To everyone asking about my::
29.	I tried just to prove everyone wrong. Here's what happened instead:
30.	I fell forjust like everyone else, Here's what to do instead
31.	I wish i knew before trying
32.	Im officially done with
	Absolute best for
34.	Lose forever

35. Why you aren't the way you want
36vs
37. Is actually good for?
38. How to get so that
39. Get in the revolution
40. Watch this if you're tired of
41 mins of brutally honest advice
42. How to get more than 99% of
43. How to if you only have
44. "I'm what should I do?"
45. I did, times just to show it's not luck
46. Why actually makes you and what to do instead
47. Watch this to get your first
48. The anti
49. It isn't fun but it gives me without fail
50. How saved my life
51 made me quit forever
52. Should you?
53. Do you need?
54. Most common question I get about
55. Stop trusting
56. The lesson I paid to learn
57. Unlike most I don't Here's wy
58. My best hack
59. Is the answer to?
60. Steal this magic
61. The test. Find out what
62. The real reason you
63. What is really?
64. Stop start
65. The hidden relationship between and
66. How i turned into 67. People think Ifor but really it's for
68. When you realize can
69 fixed the problem with
70. The have been waiting for
71. Things i do as a to ensure
72. The that's impossible to
73. When tell me i know they don't
74. Anybody else have problem with?
75. Why I instead of
76. This is your sign to,
77 ways to level up your] game
78. Comment if you want for yourself!

79. Want to know something crazy about?							
80. Are you struggling with?							
81 [number] hacks to supercharge your [specific area] game!							
82. Need a boost? Here's a quick dose of].							
83. Having trouble with?is your one-stop solution!							
84. If I had to start all over again, my first step would be							
85. Does this sound like you?							
86. What happened when I							
87. Can I share a secret? The best strategy is							
88. Ever wonder how to improve your?							
89. Why I don't believe in							
90. Unpopular opinion:							
91. Something I've learned about recently.							
92. Lessons I learned from overcoming blunders in							
93. Sneak peek:							
94. This is not a joke							
95 things I learned this year that completely changed my perspective on							
96. I can't believe I'm sharing this behind-the-scenes look at							
97. People love to ask this question:?							
98. How to in just easy steps							
99. I wasn't going to share, but I couldn't resist:							
100. Which side of are you on? A) or B)?							
101. Tag a friend who needs to see this.							
102. If you have as a goal , start doing							
103. I can't believe I used to overlook, but now I swear by it. Here's why.							
104. Struggling with your? You're going to want to save this.							
105. What to do after ] disrupts ].							
106. Brace yourself for a jaw-dropping transformation in my							
107. Did you know that %] of people struggle with]?							
108. Which resonates with you? A) or B)?							
109 steps to that							
110. Breaking news:							
111. I'll tell you a secret no one has ever told you about							
112. This is what I love about							
113. If you're a fan of, get ready to elevate your game with!							
114. Today's mantra:							
115. Hey fellow I see you hustling. Here's a little							
116. The secret to mastering is surprisingly							
117. Ever ask yourself,?							
118. Did you know that % of believe in?							
119. How to make the most of your in just							
120 [specific group], stop immediately . Here's why.							
121. I want to be extremely honest with you about							
122. We just experimented with, and							

123.	really doesn't have to be complicated. Simplify your
124.	Tips for to achievewith minimal stress!
125.	Fun fact: Did you know
126.	If I had to start all over again in, here's what I would focus on.
127.	You need these resources to get
128.	I've always been, but
129.	See what happened when I decided to for a month straight.
130.	The most valuable lesson life taught me and how it can transform your
131.	Let's figure out why persists and how to
132.	Calling all Resist the urge to Here's why.
133.	You'll never believe this transformation in
134.	Did you know that % of people find success by?
135.	Behind-the-scenes look at
136.	things I learned about this year that changed my game.
137.	How I in just !
138.	I was on the fence about sharing these secrets, but you deserve to know.
139.	, don't limit yourself to Here's why.
140.	Let's talk about overcoming mistakes I made when
141.	I don't know who needs to hear this, but
142.	] weird ways to
143.	I have a confession to make about
144.	steps to master that will
145.	Steal my and !
146.	Can you believe I used to steer clear of? Now, it's a game-changer. Here's
wh	
147.	The craziest thing just happened, and it involves
148.	Pro tips for to achieve without breaking a sweat!
149.	Why I'm not buying into the
150.	If you want to, start doing today! Your future self will thank you.
151.	Did you know that?
152.	
153.	I've been keeping this under wraps, but it's time to spill:
154.	We just tried, and you won't believe the results!
155.	How I achieved in just
156.	What to do after to ensure continued success in
157.	What I wish I had done differently when
158.	Check out what happened when I tried for a week straight!
159.	Raise your hand if you've ever felt like
160.	Ever ask yourself, how can I improve my?
161.	really doesn't have to be complicated.
162.	Wondering what happened when I committed to for]?
163.	How get for themselves
164.	My was a and here are his biggest hacks for
165.	The new sweeping the

166.	Steal's method for
167.	I only got once i stopped overlooking
168.	What I tell people after they ask
169.	What my tells people after they ask
170.	Why I'm not embarrassed to share
171.	I used to be afraid of but now I
172.	Why doesn't anyone know about?
173.	Why don't more people who want simply?
174.	Most don't know about
175.	Everyone is telling you to so you can but they never show you
ho	w . Until now
176.	Why is nobody talking about how
177.	things every needs to hear
178.	As a i tried but Here's what I ended up using instead
179.	What doing did to my
180.	What all want to say aboutthat most will never know
181.	My advice is simple:
182.	You're never gonna guess
183.	You're never gonna guess what the biggest predictor of is
184.	Why the cliche saying is actually RIGHT/WRONG
185.	Don't tell me your still doing
186.	

Final Draft:

The Perfect Summer Drink

This is Navarro Tequila, the natural drink you've been craving (even if you didn't know it)

We stole the show at our last event, and trust us you don't wanna miss the next one!

Come on down, and enjoy 50% off the first drink

The Natural (and Quality) Tequila You've Been Waiting For

Despite what everyone thinks, not all tequila is like Tito's

Tequila is a drink that can offer so much more than just a buzz, it can be savored, respected, and more importantly pleasant to drink.

And through Navarro Distributions, with our naturally crafted tequilas, we aim to remind everyone of just what they've been missing.

But don't take my word for it, Come see for yourself! It's time to move past Tito's and towards something a bit sophisticated!

Still need incentive? contact us through IG to get your first bottle at 50% off!

## When was the last time you drank a natural Tequila crafted with genuine care?

Tequila is still a drink, and can offer so much more than just a buzz. it can be savored, respected, and more importantly pleasant to drink.

With Navarro Distributions we bring you unique flavored, high quality tequila, distilled with care that unlike other tequila brands is meant to be savored, and not slammed.

Ditch the frat party tequilas and upgrade your next party, public gathering, or the quiet night in with a taste of something truly special. Limited-time offer: DM us for 50% off your first bottle!

#tequilalover #craftedtequila #ditchthebasic #sipdontchug

#### **Ever crave tequila beyond the party shots?**

This spirit offers more than a buzz. It's crafted with care for genuine enjoyment.

Navarro Distributions delivers unique, high-quality tequilas meant to be savored. Ditch the party tequilas and upgrade any occasion.

Limited-time: DM us for 50% off your first bottle!

#tequilalover #craftedtequila #sipdontchug

When was the last time you truly savored a finely crafted, natural tequila?

Tequila is not just a drink—it's an experience to be savored and respected. At Navarro Distributions, we pride ourselves on offering unique, high-quality tequilas crafted with care. Unlike other brands, ours is meant to be enjoyed slowly, not rushed.

Elevate your next gathering with a taste of something truly special. Take advantage of our limited-time offer: DM us for 50% off your first bottle!

#TequilaLover #CraftedTequila #UpgradeYourDrink #SipDontChug"

Ever Crave Tequila beyond the Party Shots?

Navarro Distributions delivers unique, high-quality tequilas meant to offer more than a buzz, but a savory, smooth taste to be genuinely enjoyed.

Lets upgrade your next gathering with a taste of something truly special. Take advantage of our limited-time offer:

DM us for 50% off your first bottle! #tequila

Come on down, and enjoy 50% off the first drink	