VISUAL Focus 2027 User Conference is a 3.5-day education event where hundreds of other VISUAL ERP users come ready to work, willing to share their experiences, and are prepared to learn about getting the most from their ERP investment. There will also be expert ERP consultants, Infor VISUAL partners, and Infor employees coming together to exchange information and ideas.

I'd like to get your approval to attend this conference, which will be held from September 13-16, 2027, at Disney's Grand Floridian Resort & Spa in Lake Buena Vista, FL. It sounds like a great opportunity for me to learn how to better use our VISUAL ERP software to improve our business, streamline processes, and cut costs.

Three full days of training will comprise:

- ⇒ 130+ Educational Sessions
- ⇒ User Roundtables
- ⇒ VISUAL Roadmap
- ⇒ One-on-One Consultations with VISUAL experts
- ⇒ Top Industry Presentations
- ⇒ Limitless Networking Opportunities

The agenda addresses topics and questions important to our organization, especially since there have been hundreds of enhancements since the newest version of VISUAL ERP was released. I'll be able to tailor my schedule to get the information I need. Sessions that I feel would be worth attending include:

- Financial Leadership: A New Age of Accounting
- Your Cloud Strategy: Why Planning Now Keeps Every Door Open
- VISUAL Core Financials Foundation
- What Else Can VISUAL Do: A High-Level Overview of VISUAL
- AI Guardrails: Protecting Your IP, Data and Reputation
- Billing, Payment and Invoicing Options
- What's New in VISUAL 11.0, 11.1, and 11.2: Finance
- Using Proven Techniques to Calculate Burden Rates
- Actual Costing Best Practices
- Using Costing Tools to Keep Your FIFO Costing Information Accurate
- How to Drive Financial Excellence
- VISUAL Cash Management
- Financial Roundtable
- AR Best Practices
- Reconciling Your AR, AP and Bank Subledgers
- Streamline: Month End Close Without the Scramble
- VISUAL Financial Report Writer: The Core Financial Reporting Tool

Previous attendees of this event have had great feedback:

"This is a great way to learn about the new features of the product. Especially because I am a few versions behind."

"Impressed by how well organized this conference was. Information I got out of it and the people I was able to connect with while there was invaluable."

"We were very pleased with the conference – we came out with multiple tools and great connections to keep us moving forward with VISUAL."

"I love coming to this conference. I wish I could be in more than one session at a time."

If my proposal is approved by February 28, 2027, we'll be able to take advantage of the early-bird rate below:

- $2,000 – Includes three full days of education sessions, roundtables, VISUAL Roadmap, access to consulting with VISUAL experts, access to the exhibit area, all conference meals and snacks, a Welcome Reception, and the Customer Appreciation

Event. The rate is $2,300 from March 1 through May 31, 2027, $2,700 from June 1 through July 31, 2027, and $3,050 from August 1 through August 27, 2027. Hotel is booked separately with Disney at our group rate of $348 per night plus tax.

When I return, I can debrief the rest of our staff on key solutions and recommendations obtained from this event. I'm certain that what I'll learn will be well worth my attendance. Attending this event will also help me meet my personal, professional, and educational goals.

Thank you for your consideration.