

**SEMESTER LEARNING
PROGRAM AND ACTIVITY PLAN
(RPKPS)
ODD SEMESTER 2026/2027**



Master of Agribusiness Management
Department of Socio-Economic Agriculture
International Trade Management
(PNMM265114/3 credits)

Support Team:

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Prof. Dr. Ir. Irham, M.Sc.

**GADJAH MADA UNIVERSITY
FACULTY OF AGRICULTURE
2026**

	Gadjah Mada University Faculty of Agriculture Master of Agribusiness Management Study Program Odd Semester 2026/2027				Document Code:	
						
SEMESTER LEARNING PROGRAM AND ACTIVITY PLAN (RPKPS)						
Course Code	Course Name	Weight (credits)		Semester	Course Status	Prerequisite Courses
PNMM265114	International Trade Management	Q: 3	Q: -	Odd	Agribusiness Marketing Interest Required / Option for other interests	-
Brief Description of Course	This course provides students with knowledge and skills in explaining, relating and evaluating international trade management.					
Graduate Learning Outcomes (CPL) Assigned to the Course	CPL1	S1. Demonstrate a Pancasilaist attitude and awareness of the interests of the nation and state.				
	CPL2	P1. Able to explain and relate management theory and applications comprehensively and inter/multidisciplinary in the field of agribusiness.				
	CPL3	KK1. Able to design innovative agribusiness management models in accordance with developments in science and technology.				
	Indonesian National Qualification Framework (KKNI) Level 8					
Course Learning Outcomes (CPMK)	After completing this course, students are expected to be able to:					
	CPMK1	Able to explain the theory of international trade management in detail comprehensive				
	CPMK2	Able to evaluate international trade management and its impact on the agribusiness sector				
The Relationship between CPMK and Learning Materials and Forms, as well as Time Allocation	Learning materials			Form of Learning		Time Allocation
		Introduction: International Trade Management			Preparation, Case base learning / project base learning	3 x 50 minutes
		Nature of the International Business Environment			Preparation, Case base learning / project base learning	3 x 50 minutes
		Governance of International Trade			Pemarapan, Case base learning/project base learning	3x50 menit
		Producing and Sourcing Goods and Services			Pemarapan, Case base learning/project base learning	3x50 menit
		Export and Import			Pemarapan, Case base learning/project base learning	3x50 menit
	UTS/Hasil Tugas Project/Hasil Analisis Kasus					
		Trade Promotion, Policies and Strategies			Pemarapan, Case base learning/project base learning	3x50 menit
		Risk Management for Foreign Policies, Emerging Global Businesses, Foreign Exchange, and Political and Legal Environment			Pemarapan, Case base learning/project base learning	3x50 menit
		Cross Cultural Management and Negotiation in Trade			Pemarapan, Case base learning/project base learning	3x50 menit
		Case Studies			Pemarapan, Case base learning/project base learning	3x50 menit
	UAS/ Hasil Tugas Project/Hasil Analisis Kasus					
Metode Pembelajaran	Case Learning / project based learning					

Student Learning Experience	Students provide alternative solutions to various cases given according to the most appropriate solution method.				
Access to Learning Media/ LMS and Offline & Online Percentage	Google Classroom Offline: 100%				
Assessment Methods and Alignment with CPMK	Technique Evaluation	Percentage Evaluation	Criteria/ Indicator	CPMK 1	CPMK 2
	Case based learning in the classroom	50	The accuracy of students in solving cases according to method		V
	Cognitive				
	Mid-term exam	25	Student accuracy in answering questions	V	
	Final Exam	25	Student accuracy in answering questions		V
	Total	100			
	*) can also be obtained from the mid-term or final exam which is the result of participatory activities or <i>project</i> /case study results. According to IKU 7, the number of the percentage of participatory activities and project results/case studies/PBL results is at least 50%.				
Reference List	Main: (1) Association of British Chambers of Commerce. (1997). International Trade Manual. Routledge. (2) Bhogal, T., & Trivedi, A. (2019). International trade finance: A pragmatic Approach. Springer Nature. (3) Carr, I., & Stone, P. (2017). International Trade Law. Routledge. (4) Grath, A. (2011). The Handbook of International Trade and Finance: The Complete Guide to Risk Management, International Payments and Currency Management, Bonds and Guarantees, Credit Insurance and Trade Finance. Kogan Page Publishers. (5) Krugman, P. R. (2018). International Trade: Theory and policy. Pearson. (6) Sherlock, Jim and Jonathan Reuvid, 2008. The Handbook of International Trade: A Guide to the Principles and Practice of Export (Global Market Briefings). The Institute of Export. (7) Krugman, Paul R., Maurice Obstfeld and Marc J. Melitz. 2018. International Economics. 11th Edition. Pearson. (8) Kahan, David. 2013. Managing Risk in Agriculture. F.A.O. Rome. (9) Muzayyin, Y., & Darwanto, DH (2020). The Difference in Competitiveness of Indonesian Biodiesel Between Spain and the EU. Journal of Economics and Business, 3(1).				

	[a] – [p] <i>attached</i>			
Name of the Lecturer (<i>Team Teaching</i>)	Prof. Dr. Ir. Dwidjono Hadi Darwanto, MS Prof. Dr. Ir. Irham, M.Sc.			
Authorization	Date of Compilation	Course Coordinator	Expertise Coordinator (If Any)	head of the study program
	<i>July 2026</i>	<i>Prof. Dr. Ir. Irham, M.Sc.</i>	<i>Signature Bright Name</i>	<i>Dr. Ir. Lestari Rahayu Waluyati, MP</i>