

## **Template**

## <u>Description of Course Unit</u> according to the ECTS User's Guide 2015

Course unit title	Advertising Social Media
Course unit code	
Type of course unit (compulsory, optional)	Optional
Level of course unit (according to EQF: first cycle Bachelor, second cycle Master)	Bachelor
Year of study when the course unit is delivered (if applicable)	2021
Semester/trimester when the course unit is delivered	6
Number of ECTS credits allocated	6 ECTS
Name of lecturer(s)	
Learning outcomes of the course unit	<ol> <li>Students are able to identify the characteristics of social media as an advertising platform.</li> <li>Students are able to design promotions through social media-based creative advertising.</li> </ol>
Mode of delivery (face-to-face, distance learning)	Distance learning (synchronous and unsynchronous)
Prerequisites and co-requisites (if applicable)	-
Course content	<ol> <li>Understanding digital advertising</li> <li>Social media as advertising platform</li> <li>Household industry and the emergence of advertising social media</li> <li>Building advertising social media team</li> <li>Working with advertising content</li> </ol>
Recommended or required reading and other learning resources/tools	<ol> <li>Tuten, Tracy L. 2008. Advertising 2.0 Social Media Marketing in a Web 2.0 World. Westport: Praeger.</li> <li>Springer, Paul &amp; Mel Carson. 2012. Pioneers of Digital: Success Stories from Leaders in Advertising, Marketing, Search &amp; Social Media. London: Kogan Page Publishers.</li> <li>Davis, Robert. 2015. Social Media Branding for Small Business: the 5-sources Model: A Manifesto for Your Branding Revolution. New York: Business Expert Press.</li> <li>Gordon, J.P. et. al. 2014. Social Roots: Why Social Innovations are Creating the Influence Economy. New York: Business Expert Press.</li> </ol>

Planned learning activities and teaching methods	Presentation, Discussion, and Q and A
Language of instruction	Indonesia
Assessment methods and criteria	Methods: Written and oral tests, observation Criteria: participation in lecture, assignments, mid-semester and final examination

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